

# ENERSIS ANNOUNCES CONSOLIDATED RESULTS FOR THE PERIOD ENDED ON JUNE 30, 2012

### **Highlights for the Period**

Operating revenues increased 2.9%, reaching Ch\$ 3,295,704 million, mainly due to higher energy sales by Ch\$ 95,992 million, in line with important increases in demand for electricity, as follows,

•	Argentina	6.3%
•	Brazil	5.9%
•	Chile	5.9%
•	Colombia	4.1%
•	Peru	3.8%

- ➤ Physical sales in distribution increased 1,582 GWh, or 4.6%, reaching 35,902 GWh. While in generation, the production reached 28,541 GWh, increasing 1,817 GWh, equivalent to 6.8%.
- Another positive factor which contributes to understand this better result, corresponds to the addition of 377 thousand new clients during the last twelve months, mostly related to natural growth.
- ➤ Operating costs increased 5.5%, reaching Ch\$ 1,899,987 million, due to higher energy purchases of Ch\$ 89,382 million, increased transportation cost of Ch\$ 33,291 million, and higher fuel consumption by Ch\$ 19,928 million. As largely informed, these higher costs are heavily influenced by more than two years of sustained drought in Chile, however, this situation has been slightly improving since June 2012.
- ➤ EBITDA of the Company increased 3.2% up to Ch\$ 954,815 million, in a solid proof of the benefits of being properly diversified.
- Financial result was Ch\$ 162,269 million losses, 18.5% higher than the first half of 2011. This negative behavior is mainly due to the effect of the appreciation of the Brazilian real against the Chilean peso, as well as because of higher interest expenses.
- ➤ Net Income before taxes decreased 5.2% or Ch\$ 31,181 million.
- ➤ Taxes decreased by Ch\$ 3,422 million, equivalent to 1.9%, due to lower tax effects over companies.
- ➤ Net income decreased 6,7% or Ch\$ 27,759 million.
- ➤ Net income of the parent company decreased 19,4% or Ch\$ 39,135 million.
- The diversified portfolio of Enersis Group, allowed us to maintain a well balanced contribution to our EBITDA, by business segment,

Generation and Transmission: 48%Distribution: 52%



### **GENERATION AND TRANSMISSION BUSINESS**

- Operating revenues remained almost constant reaching Ch\$ 1,324,631 million, due to a lower average energy sale price.
- Procurement and services costs increased by 4.2% to Ch\$ 746,220 million as result of higher transportation expenses of Ch\$ 25,861 million and higher fuel consumption of Ch\$ 19,926 million.
- ➤ EBITDA decreased 0.3%, amounting to Ch\$ 462,478 million.
- Consolidated electricity generation grew 6.8%, reaching 28,541 GWh, basically explained by better performances of Colombia and Brazil.
- Consolidated physical sales increased 3.0% to 32,542 GWh, mainly because of Colombia and Brazil.

### EBITDA in the Generation business, by country, behaved as follows:

### **In Argentina**, EBITDA decreased by Ch\$ 10,658 million due to:

- Lower operation revenues of Ch\$ 19,799 as a consequence of a reduction in average energy sale prices, partly explained by the non-renewal of regulatory improvements obtained in 2010, and a decrease of 4.4% in physical sales due to lower thermal generation.
- ➤ Higher personnel expenses of Ch\$ 2,954 million.
- This was partially offset by lower fuel consumption cost of Ch\$ 11,183 million.

### **In Brazil**, EBITDA increased by Ch\$ 21,239 million due to:

- Higher revenues on energy sales of Ch\$ 40,517 million, explained by higher demand and average sale price in Central Fortaleza, as well as higher hydroelectric availability and average sale price in Cachoeira Dourada.
- The above is partially offset by higher energy purchases costs of Ch\$ 15,260, both, in Central Fortaleza and Cachoeira Dourada.

### **In Chile**, EBITDA decreased Ch\$ 70,290 million, mainly due to:

- Lower operating revenues of Ch\$ 61,192 million due to a 13.0% reduction in average energy sale prices, even though physical sales increased a 2.4% as a consequence of higher hydro generation.
- This was partially offset by a reduction of Ch\$ 3,086 million in operating costs, mainly due to lower energy purchases of Ch\$ 32,759 million.

### **In Colombia**, EBITDA grew by Ch\$ 61,480 million, mainly due to.

- Non-recurring effect of the equity tax imposed by the Colombian government, which implied booking on the first quarter of 2011 the full amount payable in the period 2011-2014. This had an impact in other fixed operating costs.
- Increase in operating revenues of Ch\$ 39,784 million due to a 10.0% increase in the average energy sale price and a 6.9% increase in physical sales due to higher hydro generation.
- This was partially offset by a higher fuel consumption cost of Ch\$ 10,251 million.

### **In Peru**, EBITDA decreased by Ch\$ 2,989 million due to:

Increase of Ch\$ 13,965 million in personnel expenses due to a non-recurring effect registered in June 2011, which implied to reclassify a provision that originated a one-time benefit in personnel expenses.



- ► Higher fuel consumption of Ch\$ 6,487 million partly due to higher diesel generation.
- The latter was partially offset by a 23.1% grow in operating revenues mainly explained by a 20.7% increase in average sale energy price and higher physical sales of 1.9%.

### **DISTRIBUTION BUSINESS**

Consolidated figures for the distribution businesses are detailed as follows:

- > Operating revenues rose 4.6% to Ch\$ 2,278,990 million.
- ➤ Procurement and service costs were Ch\$ 1,469,147 million, 4.4% higher than for the same period of 2011.
- ➤ EBITDA in the first half of 2012 amounted to Ch\$ 497,338 million, 6.4% higher than the first half of 2011.
- Energy sales by clients's egment in each of our distribution companies:

% Physical Sales	Ch	ile	Arge	ntina	Pe	ru		Bra	azil		Colo	mbia	TOT	ΓAL
6M 2012	Chile	ectra	Ede	sur	Ede	Inor	Am	pla	Coe	lce	Code	ensa		
	6M 2011	6M 2012												
Residential	25%	25%	41%	41%	37%	37%	39%	41%	34%	34%	35%	35%	35%	35%
Industrial	23%	22%	8%	8%	20%	19%	11%	9%	15%	12%	7%	7%	13%	12%
Commercial	29%	29%	27%	27%	22%	22%	18%	20%	19%	19%	16%	16%	22%	23%
Others	23%	24%	25%	25%	22%	22%	32%	30%	32%	34%	42%	42%	30%	29%
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

### EBITDA in the Distribution business, by country, behaved as follows:

In Argentina, EBITDA decreased by Ch\$ 16,320 million, mainly explained by:

- ➤ Increase of Ch\$ 20,176 million in procurements and services costs, mainly due to higher energy purchases.
- Increase in personnel expenses explained by salary increases under union agreements.
- ➤ Increase of Ch\$ 15,794 million in other fixed operating costs due to higher costs in inputs and services used for grid repair.
- ➤ This was partially offset by higher revenues of Ch\$ 21,515, due to a higher demand for electricity and higher average sale price.

### In Brazil, EBITDA decreased by Ch\$ 10,802 million as result of:

- ➤ Lower other operating revenues of Ch\$ 20,967 million in Ampla and Coelce, mainly explained by the conversion from Brazilian Real to Chilean Pesos, due to the appreciation from the Real against the Peso.
- ➤ Decrease of Ch\$ 6,152 million in other operating services in Ampla and Coelce, also explained mainly by the appreciation from the Brazilian Real against the Chilean peso.
- ➤ This was partially compensated by Ch\$18,685 million higher energy sales due to higher demand and higher sale prices due to Ampla's tariff readjustment.

### **In Chile**, EBITDA grew by Ch\$ 6,404 million, mainly explained by:

➤ Higher operating margin of Ch\$ 3,972 million, due to a better mix of clients and higher demand of 5.9%, as a consequence of an increase in economic activity.

**In Colombia**, EBITDA increased by Ch\$ 52,298 million, mostly as result of:



- The lower comparison base, due to the effect of the Colombian government equity tax reform, which implied recording in 2011 the entire tax payable during the period 2011-2014.
- ➤ Higher energy sales income of Ch\$ 48,110 million, a 14.9% increase, explained by a 3.4% increase in demand.

### In Peru, EBITDA decreased Ch\$ 1,594 million as result of:

- ➤ Personnel expenses increased by Ch \$ 6,326 explained by the recognition of a one-time provision reversal in personnel expenses registered the first half 2011.
- ➤ Higher other operating costs of Ch\$ 4,619 million due to higher labor costs for grid movements as well as connections and reconnections.
- ➤ It should be noted that in terms of business fundamentals, they remained strong, partially offsetting this with a 11.3% increase in the contribution margin, mainly due an increase of 5.2% in demand and higher average sale prices.

### FINANCIAL SUMMARY

- ➤ The average nominal interest rate decreased from 9.6% to 8.9%, influenced by the rate's decreasing trend in the countries where we operate.
- Liquidity, a key consideration in our financial management, continues to be in a very solid position, as shown below on a consolidated basis for Enersis,

Cash and cash equivalents
 Committed credit lines available
 Non-committed credit lines available
 US\$ 1,459 million
 US\$ 887 million
 US\$ 1,861 million

- Coverage and protection: In order to mitigate exchange rate and interest rate risks, Enersis has established strict internal rules to protect our cash flows and balance sheet from fluctuations in these variables.
  - Our exchange rate policy is based on cash flows and we strive to maintain a balance between US dollar indexed flows, and assets and liabilities in such currencies. In addition to this policy, we have contracted cross currency swaps for a total amount of US\$ 1,416 million and forwards for US\$ 159 million.
  - In order to reduce financial results volatility due to changes in market interest rates, we seek to maintain an adequate balance in our debt structure. Thus, we have contracted interest rate swaps (from variable to fixed rates) for US\$ 305 million.



### **MARKET SUMMARY**

- ➤ Since July 2011, the Chilean Stock Exchange's main index, IPSA, showed a decrease of -8.2%, reflecting the uncertainty prevailing in the international stock markets due to global economic scenario. This performance was aligned with the main markets in the region, excepting for Peru who continues showing positive variations.
- > This situation can be seen in the behavior of some Latin America markets, as follows:

BOVESPA (Brazil): -12.9%
MERVAL (Argentina): -30.2%
COLCAP (Colombia): -3.6%
ISBVL (Peru): 14.0%

➤ In Europe, main stock exchanges showed poor results,

IBEX: -31.4% UKX: -6.3% FTSE 250: -8.4%

On the other hand, USA indexes showed a good performance; S&P 500: 3.1% and Dow Jones Industrial: 3.8%. All these stock performances are calculated in their domestic currency and are, therefore, non comparable.

- ➤ Enersis' share price fell from \$215.7 in June 30, 2011 to \$188.4 in June 30, 2012, which represents a -12.6% decrease for the period. This change is mainly attributable to the negative global economic scenario, the poor hydrology in Chile during the last 12 months, and the expected impact of tariff revision process in Coelce (already done).
- Enersis' ADR also showed a negative variation during the last 12 months. The price fell from US\$ 23.1 on June 30, 2011, to US\$ 18.7 on June 30, 2012. The global economic situation, as well as the drought affecting Chile and the possible impact of tariff revision processes, affected the equity's value.
- ➤ During the last twelve months, Enersis was, again, among the most actively traded companies in the local market (Santiago Stock Exchange and Chilean Electronic Exchange), with a daily average trading volume of US\$ 7.2 million.

Top Ten Daily Average Traded Amount in the Local Market July 2011 - June 2012			
US\$ Thousand			
LAN	30.640		
SQM-B	16.662		
CENCOSUD	16.562		
FALABELLA	12.339		
BSANTANDER	10.756		
ENDESA	8.395		
COPEC	7.978		
ENTEL	7.286		
ENERSIS	7.223		
CHILE	7.051		

Source: Bloomberg



### RISK RATING CLASSIFICATION INFORMATION

The key considerations, among others, released by the Rating Agencies to maintain a stable Outlook of the Company, are:

- its well diversified asset portfolio
- strong credit metrics
- adequate debt structure, and
- solid liquidity.

The Company's geographic diversification in Latin America provides a natural hedge against different regulations and weather conditions. Most of Enersis' operating subsidiaries are financially strong and have leading market positions in the countries where Enersis operates.

Among the main events of 2011 and 2012, we can highlight the following:

- Fitch Ratings (January 5, 2012) and Standard & Poor's (May 2, 2012) affirmed the international credit risk rating for Enersis on "BBB+", with stable outlook.
- ➤ On June 18, 2012, Moody's affirmed the "Baa2 with stable outlook" senior unsecured rating of Enersis.
- ➤ Moreover, on July 11, 2012, Feller Rate ratified the "AA" local rating of Enersis bonds, shares and commercial papers program.

Current international risk ratings are:

Enersis	S&P	Moody's	Fitch
Corporate	BBB+ / Stable	Baa2 / Stable	BBB+ / Stable

Local ratings (for securities issued in Chile):

Enersis	Feller Rate	Fitch
Shares	1st Class Level 1	1st Class Level 1
Bonds	AA / Stable	AA / Stable



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## **GENERAL INFORMATION**

(Santiago, Chile, Wednesday, July 25, 2012.) Enersis S.A. (NYSE: ENI), announced today its consolidated financial results for the first half of 2012. All figures are in Chilean pesos (Ch\$) and in accordance with International Financial Reporting Standards (IFRS). Variations refer to the period between June 30, 2011 and June 30, 2012.

Figures as of June 30, 2012 are additionally translated into US\$, merely as a convenience translation, using the exchange rate of US\$ 1 = Ch\$ 501.84 for the Balance Sheet, and the average exchange rate for the period of US\$ 1 = Ch\$ 492.75 for the Income Statement, Cash Flow Statements, Capex and Depreciation values.

The consolidation includes the following investment vehicles and companies:

- a) In Chile: Endesa Chile (NYSE: EOC)\*, Chilectra, and Inmobiliaria Manso de Velasco.
- b) Others than Chile: Distrilima (Peru), Endesa Brasil (Brazil)\*\*, Edesur (Argentina) and Codensa (Colombia).
- \* Includes Endesa Chile Chilean subsidiaries (Endesa Eco, Celta, Pehuenche, San Isidro, merger between San Isidro and Pangue, and Tunel El Melón), non Chilean subsidiaries (Endesa Costanera, El Chocón, Edegel and Emgesa) and jointly controlled companies (GasAtacama, Transquillota and HidroAysén.)
- \*\* Includes Endesa Fortaleza, CIEN, Cachoeira Dourada, Ampla and Coelce.



## SIMPLIFIED ORGANIZATIONAL STRUCTURE

## ENERSIS Direct and indirect economic interest

ARG	ENTINA	
	Business	Ownership
Costanera	Gx	41,8%
El Chocón	Gx	39,2%
Edesur	Dx	65,4%
СТМ	Tx	54,3%
TESA	Tx	54,3%
CEMSA	Tx	27,0%
Term. Manuel Belgrano	Gx	8,3%
Term. José de San Martín	Gx	8,3%

	Business	Ownership
Endesa Brazil	Gx, Dx, Tx	54,3%
Cachoeira Dourada	Gx	54,1%
Fortaleza	Gx	54,3%
Ampla	Dx	70,2%
Coelce	Dx	35,2%
CIEN	Tx	54,3%
nvestluz	Ox	60,1%

	Business	Ownership
Endesa Chile	Gx	60,0%
Endesa Eco	Gx	60,0%
Celta	Gx	60,0%
Pehuenche	Gx	55,6%
San Isidro	Gx	57,3%
Hidroaysén	Gx	30,6%
Chilectra	Dx	99,1%
GNL Quintero	Ox	12,0%
GNL Chile	Ox	20,0%

	COLOMBIA	
	Business	Ownership
Emgesa	Gx	16,1%
Codensa	Dx	21,7%
DECA	Dx	10,6%
EEC	Dx	8,8%
	PERU	
	Business	Ownership
Edegel	Gx	37,5%
Edelnor	Dx	57,5%

Gx: Generation
Tx: Transmition / Comercialization

Dx: Distribution
Ox: Pipelines, others

<sup>(\*)</sup> Emgesa y Betania se muestran fusionadas en Emgesa a partir de resultados a septiembre 2007



## **CONSOLIDATED INCOME STATEMENT ANALYSIS**

### **NET INCOME**

Enersis' Net Income attributable to the owners of the controller for the cumulative period as of June 30, 2012 reached Ch\$ 162,621 million, representing a 19.4% decrease over the same period 2011, which was Ch\$ 201,756 million.

### Under IFRS

Ta	h	۵	1

Energy sales	CONSOLIDATED INCOME STATEMENT		(Million	Ch\$)		(Thousand US\$)
Energy sales		1H 2011	1H 2012	Var 2011-2012	Chg %	1H 2012
Other sales         21,327         15,246         (6,681)         (28,5%)         30,94           Other services         180,281         210,219         29,388         16,6%         426,62           Other operating income         144,666         118,198         (28,686)         (18,0%)         239,872           Revenues         3,201,722         3,295,704         93,982         2.9%         6,688,386           Energy purchases         (688,399)         (977,781)         (89,382)         (10,1%)         (1,984,33           Fuel consumption         (370,477)         (390,275)         (19,928)         (5,4%)         (792,03           Transportation expenses         (194,243)         (227,534)         (33,291)         (17,1%)         (461,76           Procurements and Services         (1,800,495)         (1,899,987)         (99,492)         (5,5%)         (3855,88)           Contribution Margin         1,401,227         1,395,717         (5,510)         (0,4%)         2,332,59           Other work performed by entity and capitalized         22,554         23,449         894         4,0%         4,758           Employee benefits expenses         (173,397)         (207,060)         (33,563)         (19,4%)         (222,15	Sales	3,057,656	3,177,505	119,850	3.9%	6,448,514
Oher services         180,281         210,219         29,338         16 6%         426,62           Oher operating income         144,066         118,198         (25,588)         (18,0%)         239,877           Revenues         3,201,722         3,295,704         39,392         2,29%         6,688,388           Energy purchases         (888,399)         (977,781)         (89,382)         (10,1%)         (19,843)           Fuel consumption         (370,347)         (390,275)         (19,928)         (5,4%)         (792,03)           Transportation expenses         (194,243)         (227,534)         (33,291)         (17,1%)         (461,76           Oher variable costs         (347,506)         (304,397)         43,109         (12,4%)         (617,75           Procurements and Services         (11,800,495)         (1,899,987)         (9,492)         (5,5%)         (38,558,84)           Contribution Margin         1,401,227         1,395,717         (5,510)         (0.4%)         2,832,50           Oher work perbrend by entity and capitalized         22,54         23,449         894         4,0%         47,58           Employee benefits expense         (173,397)         (207,060)         (33,663)         (19,4%)         (40,22,11	Energy sales	2,856,048	2,952,040	95,992	3.4%	5,990,949
Other operating income         144,066         118,198         (25,868)         (18,0%)         239,877           Revenues         3,201,722         3,295,704         93,982         2.9%         6,688,381           Energy purchases         (888,399)         (977,781)         (89,382)         (10.1%)         (1,984,335           Fuel consumption         (370,347)         (390,275)         (19,928)         (5,4%)         (792,031           Transportation expenses         (194,243)         (227,534)         (33,291)         (17,1%)         (461,76           Other variable cods         (347,506)         (304,397)         43,109         12,4%         (617,75           Procurements and Services         (1,800,495)         (1,899,987)         (99,492)         (5,5%)         (3,855,88           Contribution Margin         1,401,227         1,395,717         (5,510)         (0,4%)         2,832,50           Other work performed by entity and capitalized         22,554         23,449         894         4,0%         4,783           Empty yee benefits expenses         (173,397)         (207,060)         (33,663)         (19,4%)         (420,21           Coher fixed operating expenses         (325,988)         (257,290)         67,809         20,9%         (52	Other sales	21,327	15,246	(6,081)	(28.5%)	30,941
Revenues   3,201,722   3,295,704   93,982   2.9%   6,688,385	Other services	180,281	210,219	29,938	16.6%	426,624
Energy purchases (888,399) (977,781) (89,382) (10.1%) (1,984,337) Fuel consumption (370,347) (390,275) (19,928) (5,4%) (792,033) Transportation expenses (194,243) (227,534) (33,291) (17.1%) (461,76- Other variable costs (347,506) (304,397) (43,109) 12.4% (617,75- Procurements and Services (1,800,495) (1,899,987) (99,492) (5,5%) (3,855,884- Contribution Margin 1,401,227 1,395,717 (5,510) (0,4%) (2,832,504- Contribution Margin 1,401,227 1,395,717 (5,510) (0,4%) (2,832,504- Contribution Margin 1,401,227 1,395,717 (5,510) (0,4%) (2,832,504- Contribution Margin 1,401,227 1,395,717 (5,510) (0,4%) (4,7,585- Employee benefits expenses (173,397) (207,060) (33,663) (19,4%) (420,215- Contribution Margin 2,2554 (23,449) 894 4.0% (47,585- Employee benefits expenses (325,099) (7,200) (33,663) (19,4%) (420,215- Contribution Margin 2,2554 (23,449) 894 4.0% (47,585- Employee benefits expenses (325,099) (7,200) (33,663) (19,4%) (420,215- Contribution Margin 2,2554 (23,449) 894 4.0% (47,585- Contribution Margin 2,2554 (23,449) (25,385) (3,2%) (19,3%) (420,215- Contribution Margin 2,2554 (23,449) (25,385) (3,2%) (32,345- Contribution Margin 2,2554 (23,4515) (23,245- Contribution Margin 2,2554 (23,4515) (23,245- Contribution Margin 2,2554 (23,4515) (23,245- Contribution Margin 2,2554 (23,245- Contribution Margin 2,2554 (23,245- Contribution 4,2554 (23,245- Contribution Margin 2,2554 (23,245- Contribution 4,2554 (23,245- Contribution 4	Other operating income	144,066	118,198	(25,868)	(18.0%)	239,875
Fuel consumption (370,347) (390,275) (19,928) (5,4%) (792,031 Transportation expenses (194,243) (227,534) (33,291) (17,1%) (461,766) (304,397) (43,109) (12,4% (617,757) (1800,495) (1,899,987) (43,109) (12,4% (617,757) (1,800,495) (1,899,987) (1,899,987) (99,492) (5,5%) (3,835,884) (1,800,495) (1,899,987)	Revenues	3,201,722	3,295,704	93,982	2.9%	6,688,389
Fuel consumption (370,347) (390,275) (19,928) (5,4%) (792,031 Transportation expenses (194,243) (227,534) (33,291) (17,1%) (461,766) (304,397) (43,109) (12,4% (617,757) (1800,495) (1,899,987) (43,109) (12,4% (617,757) (1,800,495) (1,899,987) (1,899,987) (99,492) (5,5%) (3,835,884) (1,800,495) (1,899,987)	Factor aurabases	(000 200)	(077 704)	(00.202)	(40.40/.)	(4.004.225)
Transportation expenses (194,243) (227,534) (33,291) (17.1%) (461,761) (Other variable costs (347,506) (304,397) 43,109 12.4% (617,751) (5170) (25.5%) (3.855,884) (1,800,495) (1,809,987) (99,492) (5.5%) (3.855,884) (1,800,495) (1,809,987) (99,492) (5.5%) (3.855,884) (1,800,495) (1,809,987) (99,492) (5.5%) (2,832,504) (1,800,495) (1,809,987) (99,492) (5.5%) (2,832,504) (1,800,495) (1,809,987) (99,492) (1,809,492	•••	, , ,	, , ,		. ,	
Other variable costs         (347,506)         (304,397)         43,109         12.4%         (617,75           Procurements and Services         (1,800,495)         (1,809,987)         (99,492)         (5.5%)         (3,855,884)           Contribution Margin         1,401,227         1,395,717         (5,510)         (0.4%)         2,832,504           Other work performed by entity and capitalized         22,554         23,449         894         4.0%         47,588           Employee benefits expenses         (173,397)         (207,060)         (33,663)         (19,4%)         (420,221)           Other fixed operating expenses         (325,098)         (257,290)         67,809         29.9%         (522,15)           Gross Operating Income (EBITDA)         925,286         954,815         29,330         3.2%         1,937,721           Depreciation and amortization         (206,023)         (217,490)         (33,292)         (210,7%)         (442,268           Reversal of impairment profit (impairment loss) recognized in profit or loss         15,802         (17,490)         (33,292)         (210,7%)         (35,449)           Operating Income         (336,887)         (162,269)         (25,362)         (18,5%)         (329,314)           Financial income         (136,887)	·	, , ,			, ,	, , ,
Contribution Margin		, ,	, , ,		, ,	, , ,
Contribution Margin         1,401,227         1,395,717         (5,510)         (0.4%)         2,832,50.           Other work performed by entity and capitalized         22,554         23,449         894         4.0%         47,58:           Employee benefits expense         (173,397)         (207,060)         (33,663)         (19,4%)         (420,21:           Cher fixed operating expenses         (325,098)         (257,290)         67,809         20,9%         (522,15:           Gross Operating Income (EBITDA)         925,286         954,815         29,530         3.2%         1,937,721           Depreciation and amortization         (206,023)         (217,976)         (11,952)         (58%)         (442,364)           Reversal of impairment profit (impairment boss) recognized in profit or loss         15,802         (17,490)         (33,292)         (210,7%)         (35,49)           Operating Income         (136,887)         (162,269)         (25,382)         (18,5%)         (329,31*           Net Financial Income         (136,887)         (162,269)         (25,382)         (18,5%)         (329,31*           Financial Income         (136,887)         (162,269)         (25,382)         (18,5%)         (329,31*           Financial Income         (136,887)         (162,269)						
Other work performed by entity and capitalized 22,554 23,449 894 4.0% 47,585 Employee benefits expense (173,397) (207,060) (33,663) (19.4%) (420,215) (19.4%) (420,215) (19.4%	Frocurements and Services	(1,000,493)	(1,099,907)	(99,492)	(3.3%)	(3,033,004)
Employee benefits expense         (173,397)         (207,060)         (33,663)         (19,4%)         (420,215)           Other fixed operating expenses         (325,098)         (257,290)         67,809         20,9%         (522,15)           Gross Operating Income (EBITDA)         925,286         954,815         29,530         3.2%         1,937,721           Depreciation and amortization         (206,023)         (217,976)         (11,952)         (5.8%)         (442,366)           Reversal of impairment profit (impairment loss) recognized in profit or loss         15,802         (17,490)         (33,292)         (210,7%)         (35,494)           Operating Income         735,065         719,350         (15,714)         (21%)         1,459,861           Net Financial Income         (136,887)         (162,269)         (25,382)         (18,5%)         (329,31-1)           Financial income         93,169         89,454         (3,715)         (4,0%)         181,54           Financial income         93,169         89,454         (3,715)         (4,0%)         181,54           Financial income         93,169         89,454         (3,715)         (4,0%)         181,54           Financial income         162,621         (27,663)         5,332         40.0% </td <td>Contribution Margin</td> <td>1,401,227</td> <td>1,395,717</td> <td>(5,510)</td> <td>(0.4%)</td> <td>2,832,504</td>	Contribution Margin	1,401,227	1,395,717	(5,510)	(0.4%)	2,832,504
Employee benefits expense         (173,397)         (207,060)         (33,663)         (19,4%)         (420,215)           Other fixed operating expenses         (325,098)         (257,290)         67,809         20,9%         (522,15)           Gross Operating Income (EBITDA)         925,286         954,815         29,530         3.2%         1,937,721           Depreciation and amortization         (206,023)         (217,976)         (11,952)         (5.8%)         (442,366)           Reversal of impairment profit (impairment loss) recognized in profit or loss         15,802         (17,490)         (33,292)         (210,7%)         (35,494)           Operating Income         735,065         719,350         (15,714)         (21%)         1,459,861           Net Financial Income         (136,887)         (162,269)         (25,382)         (18,5%)         (329,31-1)           Financial income         93,169         89,454         (3,715)         (4,0%)         181,54           Financial income         93,169         89,454         (3,715)         (4,0%)         181,54           Financial income         93,169         89,454         (3,715)         (4,0%)         181,54           Financial income         162,621         (27,663)         5,332         40.0% </td <td>Other work performed by entity and capitalized</td> <td>22.554</td> <td>23 1/10</td> <td>804</td> <td><b>∄</b> 00/.</td> <td>A7 597</td>	Other work performed by entity and capitalized	22.554	23 1/10	804	<b>∄</b> 00/.	A7 597
Other fixed operating expenses         (325,098)         (257,290)         67,809         20.9%         (522,15           Gross Operating Income (EBITDA)         925,286         954,815         29,530         3.2%         1,937,721           Depreciation and amortzation         (206,023)         (217,976)         (11,952)         (5.8%)         (442,36f           Reversal of impairment profit (impairment loss) recognized in profitor loss         15.802         (17,490)         (33,292)         (210,7%)         (35,494)           Operating Income         735,065         719,350         (15,714)         (2.1%)         1,459,66f           Net Financial Income         (136,887)         (162,269)         (25,382)         (18.5%)         (329,314           Financial income         93,169         89,454         (3,715)         (4.0%)         181,54           Financial ossts         (217,623)         (234,331)         (16,708)         (7,7%)         (475,557)           Gain (Loss) for indexed assets and liabilities         (13,102)         (7,865)         5,237         40.0%         (15,967)           Foreign currency exchange differences, net         669         (9,527)         (10,196)         (1524,7%)         (19,335)           Gains         16,283         24,949 <t< td=""><td></td><td>•</td><td>•</td><td></td><td></td><td></td></t<>		•	•			
Gross Operating Income (EBITDA)         925,286         954,815         29,530         3.2%         1,937,721           Depreciation and amortization         (206,023)         (217,976)         (11,952)         (5.8%)         (442,366           Reversal of impairment profit (impairment loss) recognized in profit or loss         15,802         (17,490)         (33,292)         (210.7%)         (35,492)           Operating Income         735,065         719,350         (15,714)         (2.1%)         1,459,861           Net Financial Income         (136,887)         (162,269)         (25,382)         (18.5%)         (329,314)           Financial Income         (136,887)         (162,269)         (25,382)         (18.5%)         (18.5%)         (329,314)         (16,0%)         (17.60%)         (17.60%)         (18.50%)		, ,	, , ,		, ,	, , ,
Depreciation and amortization   (206.023)   (217.976)   (11.952)   (5.8%)   (442.361)		. , ,		,		
Reversal of impairment profit (impairment loss) recognized in profit or loss   15,802   (17,490   (33,292   (210.7%)   (33,494   (2.11%)   (2.11%)   (2.11%)   (2.11%)   (2.11%)   (2.11%)   (1,459,861   (1,62,669   (25,382)   (18.5%)   (18.5%)   (329,314   (16.2,669   (25,382)   (18.5%)   (329,314   (16.2,669   (25,382)   (18.5%)   (329,314   (16.2,669   (25,382)   (18.5%)		•	•	•		
Operating Income         735,065         719,350         (15,714)         (2.1%)         1,459,866           Net Financial Income         (136,887)         (162,269)         (25,382)         (18.5%)         (329,314           Financial income         93,169         89,454         (3,715)         (4.0%)         181,54*           Financial costs         (217,623)         (234,331)         (16,708)         (7.7%)         (475,55)           Gain (Loss) for indexed assets and liabilities         (13,102)         (7,865)         5,237         40.0%         (15,93)           Foreign currency exchange differences, net         669         (9,527)         (10,196)         (1524,7%)         (19,33)           Losses         (15,614)         (34,476)         (18,862)         (120.8%)         69,963           Share of profit (loss) of associates accounted for using the equity method         4,322         5,337         1,014         23.5%         10,83           Net Income From Other Investments         182         399         217         119,6%         81           Net Income From Sale of Assets         (7,336)         1,348         8,684         118.4%         2,73           Net Income Tax         (178,628)         (175,206)         3,422         1.9%         (	•	, ,	, , ,		, ,	, , ,
Financial income 93,169 89,454 (3,715) (4.0%) 181,54* Financial costs (217,623) (234,331) (16,708) (7.7%) (475,55*) Gain (Loss) for indexed assets and liabilities (13,102) (7,865) 5,237 40.0% (15,96*) Foreign currency exchange differences, net 669 (9,527) (10,196) (1524.7%) (19,33* Gains 16,283 24,949 8,666 53.2% 50,63* Losses (15,614) (34,476) (18,862) (120.8%) (69,96*) Share of profit (loss) of associates accounted for using the equity method 4,322 5,337 1,014 23.5% 10,83* Net Income From Other Investments 182 399 217 119.6% 810 Net Income From Sale of Assets (7,336) 1,348 8,684 118.4% 2,73*  Net Income Before Taxes (7,336) 1,348 8,684 118.4% 2,73*  Net Income Tax (178,628) (175,206) 3,422 1.9% (355,56*)  NET INCOME ATTRIBUTABLE TO: 416,717 388,958 (27,759) (6.7%) 789,36*  Owners of parent 201,756 162,621 (39,135) (19,4%) 330,02* Non-controlling interest 214,961 226,337 11,376 5.3% 459,33*	Operating Income	•			<del></del>	1,459,868
Financial income 93,169 89,454 (3,715) (4.0%) 181,54* Financial costs (217,623) (234,331) (16,708) (7.7%) (475,55*) Gain (Loss) for indexed assets and liabilities (13,102) (7,865) 5,237 40.0% (15,96*) Foreign currency exchange differences, net 669 (9,527) (10,196) (1524.7%) (19,33* Gains 16,283 24,949 8,666 53.2% 50,63* Losses (15,614) (34,476) (18,862) (120.8%) (69,96*) Share of profit (loss) of associates accounted for using the equity method 4,322 5,337 1,014 23.5% 10,83* Net Income From Other Investments 182 399 217 119.6% 810 Net Income From Sale of Assets (7,336) 1,348 8,684 118.4% 2,73*  Net Income Before Taxes (7,336) 1,348 8,684 118.4% 2,73*  Net Income Tax (178,628) (175,206) 3,422 1.9% (355,56*)  NET INCOME ATTRIBUTABLE TO: 416,717 388,958 (27,759) (6.7%) 789,36*  Owners of parent 201,756 162,621 (39,135) (19,4%) 330,02* Non-controlling interest 214,961 226,337 11,376 5.3% 459,33*						
Financial costs  (217,623) (234,331) (16,708) (7.7%) (475,557)  Gain (Loss) for indexed assets and liabilities (13,102) (7,865) 5,237 40.0% (15,967)  Foreign currency exchange differences, net 669 (9,527) (10,196) (1524,7%) (19,338)  Gains 16,283 24,949 8,666 53.2% 50,633  Losses (15,614) (34,476) (18,862) (120.8%) (69,967)  Share of profit (loss) of associates accounted for using the equity method 4,322 5,337 1,014 23.5% 10,837  Net Income From Other Investments 182 399 217 119.6% 810  Net Income From Sale of Assets (7,336) 1,348 8,684 118.4% 2,730  Net Income From Sale of Assets (178,628) (175,206) 3,422 1.9% (355,568)  NET INCOME ATTRIBUTABLE TO: 416,717 388,958 (27,759) (6,7%) 789,367  Owners of parent 201,756 162,621 (39,135) (19,4%) 330,027  Non-controlling interest 214,961 226,337 11,376 5.3% 459,338		, ,			<u> </u>	(329,314)
Gain (Loss) for indexed assets and liabilities       (13,102)       (7,865)       5,237       40.0%       (15,962)         Foreign currency exchange differences, net       669       (9,527)       (10,196)       (1524.7%)       (19,338)         Gains       16,283       24,949       8,666       53.2%       50,632         Losses       (15,614)       (34,476)       (18,862)       (120.8%)       (69,962)         Share of profit (loss) of associates accounted for using the equity method       4,322       5,337       1,014       23.5%       10,834         Net Income From Other Investments       182       399       217       119.6%       810         Net Income From Sale of Assets       (7,336)       1,348       8,684       118.4%       2,730         Net Income Before Taxes       595,346       564,165       (31,181)       (5.2%)       1,144,93*         Income Tax       (178,628)       (175,206)       3,422       1.9%       (355,568)         NET INCOME ATTRIBUTABLE TO:       416,717       388,958       (27,759)       (6.7%)       789,362         Owners of parent       201,756       162,621       (39,135)       (19,4%)       330,027         Non-controlling interest       214,961       226,337		•		, ,	, ,	181,541
Foreign currency exchange differences, net  Gains  Gains  16,283  24,949  8,666  53,2%  50,637  Losses  (15,614)  (34,476)  (18,862)  (120.8%)  (69,967)  Share of profit (loss) of associates accounted for using the equity method  Net Income From Other Investments  182  399  217  119.6%  810  Net Income From Sale of Assets  (7,336)  1,348  8,684  118.4%  2,730  Net Income Before Taxes  (7,336)  Net Income Tax  (178,628)  (175,206)  3,422  1.9%  (355,568)  NET INCOME ATTRIBUTABLE TO:  Owners of parent  201,756  162,621  39,335  11,376  5.3%  459,338	Financial costs		, , ,		, ,	(475,557)
Gains       16,283       24,949       8,666       53.2%       50,632         Losses       (15,614)       (34,476)       (18,862)       (120.8%)       (69,967)         Share of profit (loss) of associates accounted for using the equity method       4,322       5,337       1,014       23.5%       10,831         Net Income From Other Investments       182       399       217       119.6%       811         Net Income From Sale of Assets       (7,336)       1,348       8,684       118.4%       2,736         Net Income Before Taxes       595,346       564,165       (31,181)       (5.2%)       1,144,937         Income Tax       (178,628)       (175,206)       3,422       1.9%       (355,568)         NET INCOME ATTRIBUTABLE TO:       416,717       388,958       (27,759)       (6.7%)       789,362         Owners of parent       201,756       162,621       (39,135)       (19,4%)       330,027         Non-controlling interest       214,961       226,337       11,376       5.3%       459,338	,			,		(15,962)
Losses (15,614) (34,476) (18,862) (120.8%) (69,967) Share of profit (loss) of associates accounted for using the equity method 4,322 5,337 1,014 23.5% 10,831 Net Income From Other Investments 182 399 217 119.6% 811 Net Income From Sale of Assets (7,336) 1,348 8,684 118.4% 2,731  Net Income Before Taxes 595,346 564,165 (31,181) (5.2%) 1,144,937 Income Tax (178,628) (175,206) 3,422 1.9% (355,568) NET INCOME ATTRIBUTABLE TO: 416,717 388,958 (27,759) (6.7%) 789,362  Owners of parent 201,756 162,621 (39,135) (19,4%) 330,027 Non-controlling interest 214,961 226,337 11,376 5.3% 459,338			,		,	(19,335)
Share of profit (loss) of associates accounted for using the equity method         4,322         5,337         1,014         23.5%         10,836           Net Income From Other Investments         182         399         217         119.6%         810           Net Income From Sale of Assets         (7,336)         1,348         8,684         118.4%         2,730           Net Income Before Taxes         595,346         564,165         (31,181)         (5.2%)         1,144,93*           Income Tax         (178,628)         (175,206)         3,422         1.9%         (355,569)           NET INCOME ATTRIBUTABLE TO:         416,717         388,958         (27,759)         (6.7%)         789,362           Owners of parent         201,756         162,621         (39,135)         (19.4%)         330,021           Non-controlling interest         214,961         226,337         11,376         5.3%         459,338	Gains	•	•	,		50,632
method         4,322         5,337         1,014         23.5%         10,830           Net Income From Other Investments         182         399         217         119.6%         810           Net Income From Sale of Assets         (7,336)         1,348         8,684         118.4%         2,730           Net Income Before Taxes         595,346         564,165         (31,181)         (5.2%)         1,144,93°           Income Tax         (178,628)         (175,206)         3,422         1.9%         (355,569)           NET INCOME ATTRIBUTABLE TO:         416,717         388,958         (27,759)         (6.7%)         789,360           Owners of parent         201,756         162,621         (39,135)         (19.4%)         330,027           Non-controlling interest         214,961         226,337         11,376         5.3%         459,338		(15,614)	(34,476)	(18,862)	(120.8%)	(69,967)
Net Income From Other Investments         182         399         217         119.6%         810           Net Income From Sale of Assets         (7,336)         1,348         8,684         118.4%         2,730           Net Income Before Taxes         595,346         564,165         (31,181)         (5.2%)         1,144,93°           Income Tax         (178,628)         (175,206)         3,422         1.9%         (355,568)           NET INCOME ATTRIBUTABLE TO:         416,717         388,958         (27,759)         (6.7%)         789,360           Owners of parent         201,756         162,621         (39,135)         (19.4%)         330,021           Non-controlling interest         214,961         226,337         11,376         5.3%         459,338	, , ,	4 322	5 337	1 014	23.5%	10.830
Net Income From Sale of Assets         (7,336)         1,348         8,684         118.4%         2,736           Net Income Before Taxes         595,346         564,165         (31,181)         (5.2%)         1,144,93°           Income Tax         (178,628)         (175,206)         3,422         1.9%         (355,569)           NET INCOME ATTRIBUTABLE TO:         416,717         388,958         (27,759)         (6.7%)         789,360           Owners of parent         201,756         162,621         (39,135)         (19.4%)         330,027           Non-controlling interest         214,961         226,337         11,376         5.3%         459,338		•	•	,		•
Income Tax	Net Income From Sale of Assets					2,736
Income Tax						
NET INCOME ATTRIBUTABLE TO:         416,717         388,958         (27,759)         (6.7%)         789,36/2           Owners of parent         201,756         162,621         (39,135)         (19.4%)         330,027           Non-controlling interest         214,961         226,337         11,376         5.3%         459,338		,	•		, ,	
Owners of parent         201,756         162,621         (39,135)         (19.4%)         330,027           Non-controlling interest         214,961         226,337         11,376         5.3%         459,338		, , ,		,		
Non-controlling interest 214,961 226,337 11,376 5.3% 459,338		•	•		, ,	
	•		•		, ,	
Earning per share (Ch\$ /share and US\$ / ADR) 6.2 5.0 (1.2) (19.4%) 0.1	Non-controlling interest	214,961	226,337	11,3/6	5.3%	459,335
	Earning per share (Ch\$ /share and US\$ / ADR)	6.2	5.0	(1.2)	(19.4%)	0.5

Operating income decreased by Ch\$ 15,715 million, 2.1% lower than first half of 2011.

Operating revenues and costs breakdown by business line for the period ending on June 30, 2011 and June 30, 2012 are:



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On anoting Imagina has		Generation and Transmission				<u>Distribution</u>				
Operating Income by Businesses	Million	Ch\$	Chg%	Th. US\$	Million	Ch\$	Chg%	Th. US\$		
Dusinesses	1H 2011	1H 2012		1H 2012	1H 2011	1H 2012		1H 2012		
Operating Revenues	1,327,158	1,324,631	(0.2%)	2,688,242	2,179,500	2,278,990	4.6%	4,625,044		
Operating Costs	(937,831)	(968,426)	3.3%	(1,965,350)	(1,826,935)	(1,909,761)	4.5%	(3,875,720)		
Operating Income	389,327	356,205	(8.5%)	722,893	352,566	369,229	4.7%	749,323		

On another three market		Eliminations and Others				<u>Consolidated</u>				
Operating Income by Businesses	Million C	h\$	Chg%	Th. US\$	Million	Ch\$	Chg%	Th. US\$		
Dusinesses	1H 2011	1H 2012		1H 2012	1H 2011	1H 2012		1H 2012		
Operating Revenues	(304,937)	(307,918)	1.0%	(624,897)	3,201,722	3,295,704	2.9%	6,688,389		
Operating Costs	298,109	301,834	1.2%	612,550	(2,466,657)	(2,576,354)	4.4%	(5,228,521)		
Operating Income	(6,828)	(6,084)	(10.9%)	(12,347)	735,065	719,350	(2.1%)	1,459,868		

**Generation and transmission business** evidenced an operating income of Ch\$ 356,205 million, representing a Ch\$ 33,122 million decrease from the same period of 2011. Physical sales increased 3.0%, amounting to 32,542 GWh in this period.

Operating income for generation and transmission business line, detailed by country is presented in the following table:

Table 3												
		<u>Ch</u> i	ile_			<u>Arge</u>	ntina_			Braz	<u>il</u>	
Generation & Transmission	Million C	ch\$	Chg%	Th. US\$	Million C	Ch\$	Chg%	Th. US\$	Million C	h\$	Chg%	Th. US\$
	1H 2011	1H 2012		1H 2012	1H 2011	1H 2012		1H 2012	1H 2011	1H 2012		1H 2012
Operating Revenues	615,186	553,995	(9.9%)	1,124,291	204,079	184,281	(9.7%)	373,984	134,926	172,907	28.1%	350,902
% of consolidated	46%	42%		42%	15%	14%		14%	10%	13%		13%
Operating Costs	(489,906)	(498,512)	1.8%	(1,011,695)	(186,340)	(181,446)	(2.6%)	(368,232)	(44,963)	(85,190)	89.5%	(172,887)
% of consolidated	52%	51%		51%	20%	19%		19%	5%	9%		9%
Operating Income	125,280	55.482	(55.7%)	112.597	17.739	2.834	(84.0%)	5.752	89.963	87.717	(2.5%)	178.016

		Pe	ru			Colombia				Consolidated			
Generation & Transmission	Million C	h\$	Chg%	Th. US\$	Million C	h\$	Chg%	Th. US\$	Million (	Ch\$	Chg%	Th. US\$	
	1H 2011	1H 2012		1H 2012	1H 2011	1H 2012		1H 2012	1H 2011	1H 2012		1H 2012	
Operating Revenues	115,117	141,754	23.1%	287,679	232,228	272,012	17.1%	552,028	1,327,158	1,324,631	(0.2%)	2,688,242	
% of consolidated	9%	11%		11%	17%	21%		21%	100%	100%			
Operating Costs	(57,610)	(89,239)	54.9%	(181,104)	(133,391)	(114,355)	(14.3%)	(232,074)	(937,831)	(968,426)	3.3%	(1,965,350)	
% of consolidated	6%	9%		9%	14%	12%		12%	100%	100%			
Operating Income	57,508	52,515	(8.7%)	106,575	98,836	157,657	59.5%	319,953	389,327	356,205	(8.5%)	722,893	

**Distribution business** showed a Ch\$ 16,663 million higher operating income, totaling Ch\$ 369,229 million. Physical sales amounted to 35,902 GWh, representing an increase of 1,582 GWh, or 4.6%. Our clients base increased by 377 thousand of new clients approximately, amounting over 13.8 million customers.

Operating Income for distribution business line, detailed by country, is as follows:

		<u>Chi</u>	<u>ile</u>			<u>Arger</u>	<u>ıtina</u>			Braz	<u>til</u>	
Distribution	Million C	ch\$	Chg%	Th. US\$	Million C	Ch\$	Chg%	Th. US\$	Million	Ch\$	Chg%	Th. US\$
	1H 2011	1H 2012		1H 2012	1H 2011	1H 2012		1H 2012	1H 2011	1H 2012		1H 201
Operating Revenues	504,214	494,323	(2.0%)	1,003,193	139,425	165,014	18.4%	334,883	989,326	980,892	(0.9%)	1,990,648
% of consolidated	23%	22%		22%	6%	7%		7%	45%	43%		439
Operating Costs	(440,432)	(426,607)	(3.1%)	(865,768)	(147,656)	(190,068)	28.7%	(385,730)	(802,939)	(810,834)	1.0%	(1,645,527
% of consolidated	24%	22%		22%	8%	10%		10%	44%	42%		429
Operating Income	63,782	67,716	6.2%	137,425	(8,232)	(25,054)	204.4%	(50,846)	186,387	170,058	(8.8%)	345,120
	12	11			10	9						
		<u>Per</u>	<u>u</u>			Color	<u>nbia</u>			Consoli	<u>dated</u>	
Distribution	Million C	ch\$	Chg%	Th. US\$	Million C	Ch\$	Chg%	Th. US\$	Million	Ch\$	Chg%	Th. US\$
	1H 2011	1H 2012		1H 2012	1H 2011	1H 2012		1H 2012	1H 2011	1H 2012		1H 201
Operating Revenues	158,417	194,265	22.6%	394,247	388,119	444,496	14.5%	902,073	2,179,500	2,278,990	4.6%	4,625,044
% of consolidated	7%	9%		9%	18%	20%		20%	100%	100%		
Operating Costs	(120,109)	(158,925)	32.3%	(322,526)	(315,798)	(323,327)	2.4%	(656,169)	(1,826,935)	(1,909,761)	4.5%	(3,875,720
% of consolidated	7%	8%		8%	17%	17%		17%	100%	100%		



### **NET FINANCIAL INCOME**

The Company's net financial income as of June 31, 2012 totaled a loss of Ch\$ 162,269 million, 18.5% higher than for the same period of 2011. The latter is mainly explained by:

Higher financial expense of Ch\$ 16,708 million, mainly due to increases in Coelce of Ch\$17,713 million, in Edegel of Ch\$ 7,810 million by updating a contingency and in Edesur of Ch\$ 3,971 million for higher average debt. This was partially offset by decreases in Cien of Ch\$ 11,731 million, due to lower average debt.

Higher exchange rate expense of Ch\$ 10,196 million, mainly explained by losses due to exchange rate variation in cash and cash equivalent of Ch\$ 8,235 million and in commercial accounts and other accounts payable of Ch\$ 4,729 million. This was partially offset by gains in debtors and other accounts receivable of Ch\$ 2,389 million.

Lower financial revenues of Ch\$ 3,715 million as a result of lower revenues from pension plans' assets in Brazil by Ch\$ 4,468 million, lower revenues from issues of Ch\$ 2,141 million, partially offset by increased income from other financial assets of Ch\$ 2,894 million.

The latter was partially offset by:

Lower adjustment units expenses of Ch\$ 5,237 million due to the effect of the UF ("Unidad de Fomento" in Spanish) change mainly over UF denominated debt in some companies in Chile. This as a result of the first half of 2012 the UF increased its value by 1.6% compared with an increase of 2.1% occurred in the same period last year.

### **S**ALE OF **A**SSETS

The net income from sale of assets registered an increase of Ch\$ 8,684 million, explained by the recognition in 2011 of the loss generated due to the sale of CAM.

### **TAXES**

Income tax net expense decreased by Ch\$ 3,423 million at the end of June 2012. This is explained by decreases in: Endesa Chile by Ch\$ 22,148 million, Ampla by Ch\$ 4,422 million, Enersis by Ch\$ 2,499 million, Pehuenche by Ch\$ 2,037 million, Endesa Brazil by Ch\$ 1,903 million, Cien by Ch\$ 1,128 million, Manso de Velasco by Ch\$ 573 million and Túnel El Melon by Ch\$ 473 million. This was partially offset by increases in Emgesa by Ch\$ 13,504 million, Codensa by Ch\$ 6,834 million, Edesur by Ch\$ 2,804 million, Chilectra by Ch\$ 2,289 million, Edegel by Ch\$ 2,018 million, San Isidro by Ch\$ 1,810 million, Celta by Ch\$ 1,523 million, Coelce by Ch\$ 1,415 and Endesa Eco by Ch\$ 842 million.



## **CONSOLIDATED BALANCE SHEET ANALYSIS**

### **ASSETS UNDER IFRS**

ASSETS		(Million C	:h\$)		(Thousand US\$)
	As of Dec 31, 2011	As of June 30, 2012	Var 2011-2012	Chg %	As of June 30, 2012
CURRENT ASSETS					
Cash and cash equivalents	1,219,921	731,224	(488,697)	(40.1%)	1,457,086
Other current financial assets	939	1,029	89	9.5%	2,050
Other current non-financial assets	72,466	96,171	23,704	32.7%	191,636
Trade and other current receivables	977,602	942,866	(34,736)	(3.6%)	1,878,819
Accounts receivable from related companies	35,283	30,651	(4,632)	(13.1%)	61,077
Inventories	77,926	94,957	17,031	21.9%	189,217
Current tax assets	141,828	193,693	51,865	36.6%	385,965
Non-current assets (or disposal groups) classified as held for sale	-	-	-		-
Total Current Assets	2,525,965	2,090,590	(435,375)	(17.2%)	4,165,850
NON-CURRENT ASSETS					
Other non-current financial assets	37,355	52,774	15,419	41.3%	105,161
Other non-current non-financial assets	109,501	122,475	12,974	11.8%	244,053
Trade accounts receivables and other receivables, net	443,328	498,065	54,737	12.3%	992,478
Investment accounted for using equity method	13,193	12,313	(880)	(6.7%)	24,535
Intangible assets other than goodwill	1,467,398	1,178,425	(288,973)	(19.7%)	2,348,208
Goodwill	1,476,404	1,424,775	(51,629)	(3.5%)	2,839,102
Property, plant and equipment, net	7,242,731	7,287,566	44,835	0.6%	14,521,692
Investment properties	38,056	38,356	300	0.8%	76,430
Deferred tax assets	379,939	402,109	22,171	5.8%	801,270
Total Non-Current Assets	11,207,906	11,016,858	(191,048)	(1.7%)	21,952,928
TOTAL ASSETS	13,733,871	13,107,448	(626,423)	(4.6%)	26,118,778

### Total Assets decreased Ch\$ 626,423 million, mainly due to:

- ➤ Ch\$ 435,375 million decrease in current assets, equivalent to 17.2%, as a result of:
  - ❖ Decrease in cash and cash equivalents of Ch\$ 488,697 million mainly due to: in Enersis, dividend payment of Ch\$ 187,734 million and interest payments associated to dollar denominated bonds of Ch\$ 11,275 million and other payments of Ch\$ 39,000 million; in Endesa Chile, payment of UF bonds series F and K of Ch \$ 121,210 million and dividend payment to third parties by Ch\$ 88,467 million; in Emgesa, dividend payment of Ch\$ 44,731 million and income taxes of Ch\$ 45,309 million. Partially offset by increases in Edegel and Edelnor of Ch\$ 34,000 million as a result of higher revenues from customers.
  - ❖ Decrease in trade receivables of Ch\$ 33,736 million, due to decreases in Endesa Costanera of Ch\$ 13,710 million, due to the reduction of the account receivable to CAMMESA; in Endesa Chile of Ch\$ 12,282 million, due to lower customer billing; in Pehuenche of Ch\$ 12,196 million due to lower customer billing and in Ampla of Ch\$ 10,481 million due to less revenue. This was partially offset by increase in San Isidro of Ch\$ 17,342 million for the billing of the amendment of the contract with YPF.

The latter was partially compensated by:

❖ Increase in assets for current tax of Ch \$ 51,865 million, primarily due to increases in Endesa Chile of Ch\$ 34,222 million, due to largest remnant of IVA credit and Provisional Monthly Payments (PPM in its Spanish acronym) of the year; in Emgesa of Ch\$ 13,571 million, due to



higher recoverable income tax and in Codensa of Ch\$ 5,154 million due to higher recoverable income tax.

- ➤ Ch\$ 191,048 million decrease in non-current assets equivalent to 1.7%, mainly due to:
  - ❖ Decrease in non-tangible assets other than goodwill of Ch\$ 288,973 million, mainly explained by the effect of the reclassification of accounts receivable of Ch\$ 115,391 million, because in the second quarter of 2012 the Brazilian electricity regulator, amended the period which rewards investment in assets assigned to the respective electricity distribution concessions, the decrease of Ch\$ 47,143 million, due to amortization of the period, and the conversion effect of Ch\$ 169,153 million. This was partially offset by new investments of Ch\$ 73,251 million.
  - Reduction of goodwill of Ch\$ 51,629 million, corresponding mainly to the effect of conversion from local currencies to the Chilean peso.

This was partially offset by:

- ❖ Increase in non-current fees receivable Ch\$ 54,737 million, mainly due to the transfer from Intangibles of Ch \$ 115,391 million, for modification in the payback period, partially offset by decrease in Endesa Cachoeira of Ch\$ 18,225 million, due to transfers to short-term, decrease in Costanera by Ch\$ 4,863 million and the conversion effect of Ch\$ 26,400 million.
- ❖ Increase in property, plant and equipment of Ch\$ 44,834 million, mainly due to increases in Emgesa of Ch\$ 70,083 million for the Quimbo project; in Endesa Chile of Ch\$ 32,529 million; in Codensa of Ch\$ 26,751 million; in Edesur of Ch\$ 22,300 million; in Edelnor of Ch\$ 20,934 million due to grid expansion; in Chilectra of Ch\$ 15,830 million; in Costanera of Ch\$ 10,927 million for combined cycles; in Edegel of Ch\$ 6,550 million; in San Isidro of Ch\$ 2,579 million; in Celta of Ch\$ 2,118 million and in Fortaleza of Ch\$ 1,526 million. This was partially offset by the effect of the depreciation for the period of Ch\$ 170,833 million and the effect of converting to Chilean pesos subsidiaries whose functional currency is not the Chilean peso by approximately Ch\$ 2,946 million.
- ❖ Increase in deferred tax assets of Ch\$ 22,171 million primarily from increases in Endesa Chile of Ch\$ 10,755 million; Enersis of Ch\$ 6,908 million and Emgesa of Ch\$ 3,507 million.
- ❖ Increase in other non-current financial assets of Ch\$ 15,419 million, mainly by the increase in Endesa Chile of Ch\$ 11,138 million, for the derivatives MTM and an increase in Enersis of Ch\$ 4,072 million for security deposits.



## **BOOK VALUE AND ECONOMIC VALUE OF ASSETS**

Regarding the more important assets, the following should be mentioned:

Properties, Plants and Equipment are valued at their purchase cost, net of the corresponding accumulated depreciation and impairment loss they have been subject to. Properties, Plants and Equipment, net of their residual value, if applicable, are linearly depreciated by distributing the cost of their different elements along the estimated years of useful life, which is the period that the companies expect to use them. The useful life is reviewed regularly.

The goodwill value generated by consolidation represents the acquisition cost surplus on the Group's stake in terms of the reasonable value of assets and liabilities, including the identifiable contingent liabilities of a subsidiary at the time of acquisition. Goodwill is not amortized. Instead, at the closing of each accounting period an assessment is made of whether any impairment has occurred during the period that could reduce its recoverable value to an amount below the registered net cost, proceeding in this event to make a timely impairment adjustment (See Note 3.e to the Consolidated Financial Statements).

Throughout the fiscal year and in particular at the date of closing, an assessment is made as to any indication of possible loss due to the impairment of any asset. In the event of any such indication, an estimate of the recoverable sum of said asset is made to determine, if applicable, the depreciated amount. If this involves identifiable assets that do not originate independent cash flows, the recoverability of the Cash Generating Unit that the asset belongs to is estimated, understanding as such the smaller group of identifiable assets that generate independent cash incomes.

Assets expressed in foreign currency are expressed at the prevalent exchange rate at the closing of the period.

Notes and accounts receivable from related companies are classified according to their short and long term maturities. These operations are adjusted according to prevalent market equity conditions.

In summary, assets are valued according to the International Financial Reporting Standards, whose criteria are expressed in Note 3 of the Consolidated Financial Statements.



### LIABILITIES AND SHAREHOLDERS' EQUITY UNDER IFRS

LIABILITIES AND SHAREHOLDERS' EQUITY		(Million (	Ch\$)		(Thousand US\$)
	As of Dec 31,	As of June 30,	Var 2011-2012	Chg %	As of June 30, 20
	2011	2012	Val 2011-2012	Olig /	As of Julie 30, 20
CURRENT LIABILITIES					
Other current financial liabilities	672.082	496.395	(175,687)	(26.1%)	989.1
Trade and other current payables	1.235.064	1.133.321	(101.743)	(8.2%)	2.258.3
Accounts payable to related companies	157,178	116,162	(41,015)	(26.1%)	231,4
Other short-term provisions	99,703	91.052	(8,651)	(8.7%)	181,4
Current tax liabilities	235,853	118,888	(116,965)	(49.6%)	236,9
Current provisions for employee benefits	250,000	110,000	(110,300)	(43.070)	250,5
Other current non-financial liabilities	60.653	69.645	8.992	14.8%	138.7
Liabilities (or disposal groups) classified as held for sale	-	-	-	14.070	100,1
Total Current Liabilities	2,460,534	2,025,464	(435,069)	(17.7%)	4,036,
	2,100,001	2,020,101	(100,000)	(111170)	.,000,
NON-CURRENT LIABILITIES					
Other non-current financial liabilities	3,271,355	3,251,766	(19,590)	(0.6%)	6,479,6
Non-current payables	14,305	13,716	(588)	(4.1%)	27,3
Accounts payable to related companies	-	-	-		-
Other-long term provisions	202,574	211,989	9,416	4.6%	422,4
Deferred tax liabilities	508,438	528,805	20,366	4.0%	1,053,7
Non-current provisions for employee benefits	277,526	261,082	(16,444)	(5.9%)	520,2
Other non-current non-financial liabilities	102,985	84,611	(18,375)	(17.8%)	168,6
Total Non-Current Liabilities	4,377,183	4,351,968	(25,215)	(0.6%)	8,672,0
SHAREHOLDERS' EQUITY					
ssued capital	2,824,883	2,824,883	(0)	(0.0%)	5,629,0
Retained earnings (losses)	2,232,969	2,271,547	38,578	1.7%	4,526,4
Share premium	158,760	158,760	-	0.0%	316,3
Other equity changes	-	-			-
Reserves	(1,320,883)	(1,441,760)	(120,877)	(9.2%)	(2,872,9
Equity Attributable to Shareholders of the Company	3,895,729	3,813,430	- (82,299)	(2.1%)	7,598,8
Equity Attributable to Minority Interest	3,000,425	2,916,585	(83,840)	(2.8%)	5,811,7
Total Shareholders' Equity	6,896,154	6,730,015	(166,139)	(2.4%)	13,410,
	3,000,104	0,.00,0.0	(1.00,1.00)	(=/0)	.5,410,1
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	13,733,871	13,107,448	(626,423)	(4.6%)	26,118,

The Company's total liabilities and shareholders' equity decreased by Ch\$ 626,423 million, compared to the period ended on December 31, 2011, due to Ch\$ 435,070 million decrease in current liabilities, Ch\$166,138 million in shareholders' equity and Ch\$ 25,215 in non-current liabilities.

- Current liabilities decreased by Ch\$ 435,070 million, equivalent to 17.7%, mainly due to:
  - ❖ Decrease in other current liabilities of Ch\$ 175,687 million due to decreases in Emgesa of Ch\$ 94,614 million caused by long term refinancing and interest payments; in Endesa Chile of Ch\$ 33,638 million, for bond payment, offset by long term transfer; in Ampla of Ch\$ 31,886 million, for loans payment; in Cien of Ch\$ 30,667 million, due to loans repayment and in Coelce of Ch\$ 13,139 million for loan repayment. This was partially offset by increases in Codensa of Ch\$ 13,241 million for transfer from the long term; in Edelnor of Ch\$ 9,677 million and in Edegel of Ch\$ 8,403 million, both by transfer from the long term.
  - ❖ Decrease in current tax liabilities of Ch\$ 116,965 million due mainly to declining in Emgesa of Ch\$ 23,790 million; Codensa of Ch\$ 22,071 million, Coelce of Ch\$ 17,115 million; Cachoeira of Ch\$ 14,106 million; Chilectra of Ch\$ 11,394 million, Edegel for Ch\$ 8,419 million; Pehuenche of Ch\$ 8,246 million and Endesa Chile of Ch\$ 4,770 million.
  - ❖ Decrease in trade and other current payables by Ch\$ 101,743 million due to decreases in accounts payable for goods and services of Ch\$ 133,591 million, dividends payable to third parties of Ch\$ 16,892 million, liabilities for social programs of Ch\$ 10.093 million, and accounts payable at fiscal institutions of Ch\$ 7,154 million. The above was partially offset by increases in



- power purchase providers of Ch\$ 37,485 million, fuel suppliers of Ch\$ 19,314 million in other accounts payable of Ch\$ 3,234 million.
- ❖ Decrease in accounts payable to related companies of Ch\$ 41,015 million, due to lower accounts payable to Endesa Latinoamérica of Ch\$ 27,576 million, mainly dividends, by the decrease in accounts payable to Cemsa in Ch\$ 10,695 million and Carboex of Ch\$ 5,580 million, partially offset by higher accounts payable with Endesa Generation of Ch\$ 3,347 million and GNL Quintero of Ch\$ 1,927 million.
- Non-Current liabilities decreased by Ch\$ 25,215 million, equivalent to 0,6%, mainly explained by the following changes:
  - ❖ Decrease in other financial liabilities (financial debt and derivatives) of Ch\$ 19,590 million, mainly in Endesa Chile of Ch\$ 107,553 million for transferring UF-nominated Bond to the short term and to exchange rate effect; in Coelce of Ch \$ 39,485 million due to transfers to short-term and conversion effect; in Edegel of Ch\$ 21,885 million for the transfer to the short term; in Codensa of Ch\$ 9,074 million as the result of conversion effect and transfer to the short term; in Chocón of Ch\$ 8,424 million for conversion effect and transfer to the short term; in Edesur of Ch\$ 6,700 million for conversion effect and transfer to the short term: in Fortaleza of Ch\$ 5,292 million and in Edelnor of Ch\$ 3,599 million for transfer to short-term and for new loan. This is partially offset by increases in Emgesa of Ch\$ 107,557 million for the refinancing loan from short term to long term and Ampla of Ch\$ 72,217 million for the issuance of new bond and bank loan.
  - ❖ Decrease in other non-current non-financial liabilities of Ch\$ 18,375 million, mainly due to the decreases in Emgesa of Ch\$ 6,843 million; in Codensa of Ch\$ 2,824 million; in Cien of Ch\$ 2,622 million; in Cachoeira of Ch\$ 1,328 million; in Ampla of Ch\$ 1.109 million; in Investluz of Ch\$ 766 million; in Fortaleza of Ch\$ 682 million and in Coelce of Ch\$ 536 million.

Equity decreased by Ch\$166,138 million with respect to the first half of 2011:

- ❖ The equity attributable to shareholders of the Company decreased by Ch\$82,299 million, mainly explained by the effect of the comprehensive result for the period of Ch\$ 42,828 million, primarily driven by the result of the parent of Ch\$ 162,621 million, negative conversion reserves of Ch\$ 134,906 million, positive hedge reserve of Ch\$ 14,949 million and other reserves of Ch\$ 1 million, less dividends of the period of Ch\$ 123,879 million.
- ❖ Non-controlling interest decreased by Ch\$ 83,839 million, mainly explained by the effect of the comprehensive result for the period of Ch\$ 173,582 million, principally driven by the result for the period of the non-controllers of Ch\$ 226,337 million, negative other comprehensive results of the period of Ch\$ 52,756 million, and by the reduction in other equity movements of Ch\$ 257,422 million.



## **DEBT MATURITY WITH THIRD PARTIES, THOUSAND US\$**

(Thousand US\$)	2012	2013	2014	2015	2016	Balance	TOTAL
Chile	34,628.8	424,394.5	743,421.9	224,642.3	447,704.2	949,106.9	2,823,898.5
Enersis	2,676.6	4,989.1	578,733.6	5,579.3	432,704.8	39,923.1	1,064,606.6
Chilectra	2.1	-	-	-	-	-	2.1
Endesa Chile	31,950.1	419,405.4	164,688.3	219,063.0	14,999.3	909,183.8	1,759,289.9
Argentina	108,827.4	125,646.8	65,991.6	34,904.9	34,267.1	-	369,637.8
Edesur	19,658.7	56,628.9	6,643.8	-	-	-	82,931.4
Costanera	66,612.3	41,362.3	34,899.6	27,410.0	34,267.1	-	204,551.3
Chocón	22,288.2	27,655.6	24,448.2	7,494.9	-	-	81,886.8
Hidroinvest	268.3	-	-	-	-	-	268.3
CTM	-	-	-	-	-	-	-
TESA	-	-	-	-	-	-	-
Peru	76,005.3	112,753.6	111,021.6	84,227.7	89,261.7	260,207.8	733,477.9
Edelnor	35,623.7	60,660.5	60,576.5	50,509.2	31,898.2	131,037.1	370,305.1
Edegel	40,381.6	52,093.1	50,445.1	33,718.5	57,363.5	129,170.8	363,172.7
Brazil	340,525.0	216,885.4	156,887.4	131,631.7	204,053.4	435,492.6	1,485,475.6
Endesa Brasil	-	-	-	-	-	-	-
Coelce	67,492.1	92,345.8	90,426.3	36,060.2	86,462.1	135,349.3	508,135.7
Ampla	216,184.5	110,377.1	51,272.5	79,282.4	109,922.4	287,969.2	855,008.1
Cachoeira	-	-	-	-	-	-	-
Cien	50,130.1	-	-	-	-	-	50,130.1
Fortaleza	6,718.3	14,162.5	15,188.6	16,289.1	7,669.0	12,174.1	72,201.7
Colombia	3,404.0	135,044.3	219,466.5	162,875.0	104,038.3	1,190,892.5	1,815,720.5
Codensa	3,404.0	135,044.3	140,087.4	-	81,250.7	264,204.9	623,991.2
Emgesa			79,379.1	162,875.0	22,787.6	926,687.6	1,191,729.2
TOTAL	563,390.5	1,014,724.6	1,296,789.1	638,281.57	879,324.7	2,835,699.8	7,228,210.4

## DEBT MATURITY WITH THIRD PARTIES, MILLION CH\$

Table 7.1							
(Million Ch\$)	2012	2013	2014	2015	2016	Balance	TOTAL
Chile	17,378	212,978	373,079	112,734	224,676	476,300	1,417,145
Enersis	1,343	2,504	290,432	2,800	217,149	20,035	534,262
Chilectra	1	-	-	-	-	-	1
Endesa Chile	16,034	210,474	82,647	109,935	7,527	456,265	882,882
Argentina	54,614	63,055	33,117	17,517	17,197	-	185,499
Edesur	9,866	28,419	3,334	-	-	-	41,618
Costanera	33,429	20,757	17,514	13,755	17,197	-	102,652
Chocón	11,185	13,879	12,269	3,761	-	-	41,094
Hidroinvest	135	-	-	-	-	-	135
CTM	-	-	-	-	-	-	-
TESA	-	-	-	-	-	-	-
Peru	38,143	56,584	55,715	42,269	44,795	130,583	368,089
Edelnor	17,877	30,442	30,400	25,348	16,008	65,760	185,834
Edegel	20,265	26,142	25,315	16,921	28,787	64,823	182,255
Brazil	170,889	108,842	78,732	66,058	102,402	218,548	745,471
Endesa Brasil	-	-	-	-	-	-	-
Coelce	33,870	46,343	45,380	18,096	43,390	67,924	255,003
Ampla	108,490	55,392	25,731	39,787	55,163	144,514	429,077
Cachoeira	-	-	-	-	-	-	-
Cien	25,157	-	-	-	-	-	25,157
Fortaleza	3,372	7,107	7,622	8,175	3,849	6,109	36,234
Colombia	1,708	67,771	110,137	81,737	52,211	597,637	911,201
Codensa	1,708	67,771	70,301	-	40,775	132,589	313,144
Emgesa	<u>-</u>	<u>-</u> _	39,836	81,737	11,436	465,049	598,057
TOTAL	282,732	509,229	650,781	320,315	441,280	1,423,068	3,627,405



### **EVOLUTION OF KEY FINANCIAL RATIOS**

Table 8

Indicator	Unit	As of Dec 31, 2011	As of June 30, 2012	Var 2011-2012	Chg %
Liquidity	Times	1.03	1.03	-	0.0%
Acid ratio test *	Times	0.99	0.98	(0.01)	(1.0%)
Working capital	Million Ch\$	65,431	65,126	(306)	(0.5%)
Working capital	Thousand US\$	130,383	129,774	(609)	(0.5%)
Leverage **	Times	0.99	0.95	(0.04)	(4.0%)
Short-term debt	%	36.0	32.0	(4.00)	(11.1%)
Long-term debt	%	64.0	68.0	4.00	6.3%

<sup>\* (</sup>Current assets net of inventories and prepaid expenses) / Current liabilities

Table 8.1

Indicator	Unit	1H 2011	1H 2012	Var 2011-2012	Chg %
Financial expenses coverage *	Times	4.0	3.8	(0.23)	(6%)
Op. income / Op. rev.	%	23.0	21.8	(1.1)	(4.9%)
ROE **	%	12.9	8.7	(4.2)	(24.2%)
ROA **	%	7.9	6.4	(1.5)	(18.9%)

<sup>\*</sup> EBITDA / Financial costs

The liquidity ratio at June 30, 2012 was 1.03 times, showing no variation with respect to December 31, 2012. This reflects a stable company with a solid liquidity position, fulfilling its financial liabilities, financing its investments with cash generation and a comfortable debt maturity structure.

The leverage ratio is 0.95 times as of June 30, 2012, reducing by 4.0% compared to December 31, 2011.

The financial expenses coverage shows a fall of 0.23 times, equivalent to 5.6%, moving from 4.02:1 as of June 30, 2011 to 3.79 times as of June 30, 2012. This is the result of the increase in the company's financial cost in this period, partially offset by increase in EBITDA.

The profitability indicator, operating income over operating revenues, fell 4.9% to 21.8% as of June 30, 2012.

On the other hand, the annualized return on equity of the shareholders of the Company is 8.7%, with a fall of 32.3% with respect to June 30, 2011 when it was 12.9%. This was consequence of the lower result reported for the annualized period, compensated by the increase of the equity of the owners.

The annualized return on assets passed from 7.9% as of June 30, 2011 to 6.4% in June 30, 2012 as a result of the decline in the result for the annualized present period.

<sup>\*\*</sup> Total debt / (equity + minority interest)

<sup>\*\*</sup> Annualized figures



## **Consolidated Statements of Cash Flows Analysis**

## **UNDER IFRS**

CASH FLOW		(Million	Ch\$)		(Thousand US\$)	
	1H 2011	1H 2012 V	ar 2011-2012	Chg %	1H 2012	
Collection classes provided by operating activities						
Proceeds from sales of goods and services	3.786.708	3.954.849	168.141	4,4%	8.026.07	
Cash receipts from royalties, fees, commissions and other revenue	41.247	39.236	(2.011)	(4,9%)	79.62	
Receipts from contracts held for purposes of dealing or trading	-	-	-		-	
Receipts from premiums and claims, annuities and other benefits from policies $\mbox{\it wr}$	203	1.675	1.472	726,8%	3.39	
Other cash receipts from operating activities	173.720	164.540	(9.179)	(5,3%)	333.92	
ypes of payments						
Payments to suppliers for goods and services	(2.109.183)	(2.179.369)	(70.186)	(3,3%)	(4.422.87	
Payments from contracts held for dealing or trading	-	-	-		-	
Payments to and on behalf of employees	(190.531)	(222.464)	(31.932)	(16,8%)	(451.4	
Payments for premiums and claims, annuities and other policy benefits underwrit	(1.455)	(3.070)	(1.615)	(111,0%)	(6.2	
Other payments for operating activities	(770.734)	(766.295)	4.439	0,6%	(1.555.1	
Dividends paid	(0)	(0)	(0)	(67,3%)		
Dividends received	-	-	-		-	
Payments of interest classified as operating	-	0				
Proceeds of interest received classified as operating	-	0	0			
Income taxes refund (paid)	(246.102)	(333.183)	(87.082)	(35,4%)	(676.1	
Other inflows (outflows) of cash let cash flows from (used in) operating activities	(76.394) <b>607.479</b>	(108.685) <b>547.234</b>	(32.291) (60.245)	(42,3%) (9,9%)	(220.5) 1.110.5	
	001.413	341.234	(00.243)	(3,370)	1.110.5	
cash flows from (used in) investing activities	45.007		(45.007)	(400.00()		
Cash flows from losing control of subsidiaries or other businesses	15.367	-	(15.367)	(100,0%)	-	
Cash flows used for control of subsidiaries or other businesses	-	-	-		-	
Acquisitions of associates	-	-	-		-	
Other cash receipts from sales of equity or debt instruments of other entities	-	-	-		-	
Other payments to acquire equity or debt instruments of other entities	-	-	-		-	
Other proceeds from the sale of interests in joint ventures	-	-	-		-	
Cash flows used for the purchase of non-controlling	-	-	-		-	
Loans to related companies	-	0	0	(00.00()		
Proceeds from sales of property, plant and equipment	2.566	422	(2.144)	(83,6%)	8	
Purchase of property, plant and equipment	(241.562)	(238.792)	2.770	1,1%	(484.6	
Proceeds from sales of intangible assets	7.348	-	(7.348)	(100,0%)		
Acquisitions of intangible assets	(91.475)	(96.354)	(4.879)	(5,3%)	(195.5	
Proceeds from other long term assets.	-	- (4.770)	- (4.770)		-	
Purchase of other long-term assets	-	(1.776)	(1.776)		(3.6	
Other inflows (outflows) of cash	- (4.000)	- (4.545)	- (0.070)	(050.40()	-	
Prepayments and third party loans	(1.269)	(4.545)	(3.276)	(258,1%)	(9.2	
Proceeds from prepayments reimbursed and third party loans	-	-	-		-	
Payments arising from futures contracts, forwards, options and swap	-	-	-		-	
Cash receipts from futures contracts, forwards, options and swap	-	32	32			
Proceeds from related	- 2.420	0	0	20 50/	F 0	
Dividends received	2.430	2.929	499	20,5%	5.9	
Proceeds of interest received classified as operating	11.898	33.410	21.512	180,8%	67.8	
Income taxes refund (paid) Other inflows (outflows) of cash	- (4.020)	(25)	2 005	00.19/	-	
Net cash flows from (used in) investing activities	(4.030) (298.728)	(35)	3.995 (5.980)	99,1%	(618.3	
Proceeds from shares issue	(230.120)	(304.700)	(3.300)	(2,070)	(010.5	
Proceeds from issuance of other equity instruments					-	
Payments to acquire or redeem the shares of the entity	-	_			-	
Payments for other equity interests	-	_			-	
Total loan amounts from	322.720	300.976	(21.744)	(6,7%)	610.8	
Proceeds from term loans	227.546	223.625	(3.920)	(1,7%)	453.8	
Proceeds from short-term loans	95.174	77.351	(17.824)	(18,7%)	156.9	
Repayments of borrowings	0	11.985	11.985	-	24.3	
Payments of loans	(307.050)	(422.186)	(115.136)	(37,5%)	(856.7	
Payments of finance lease liabilities	(5.812)	(2.542)	3.270	56,3%	(5.1	
Repayment of loans to related companies	-	(1.064)	(1.064)	,-,-	(2.1	
Proceeds from government grants	-	-	-		(	
Dividends paid	(503.450)	(427.426)	76.024	15,1%	(867.4	
Payments of interest classified as operating	(104.064)	(136.780)	(32.716)	(31,4%)	(277.5	
Income taxes refund (paid)	-	-	-	(- ,,	, .	
Other inflows (outflows) of cash	(4.222)	(22.511)	(18.290)	(433,2%)	(45.6	
let cash flows from (used in) financing activities	(601.877)	(699.548)	(97.671)	(16,2%)	(1.419.6	
Net increase (decrease) in cash and cash equivalents, before the effect	(293.126)	(457.022)	(163.896)	(55,9%)	(927.4	
f changes in the exchange rate  Effect of exchange rate changes on cash and cash equivalents	98.416	(31.675)	(130.092)	(132,2%)	(64.2	
ncrease (decrease) in cash and cash equivalents	(194.709)	(488.697)	(293.988)	(151,0%)	(991.7	
Cash and cash equivalents at beginning of period	961.355	1.219.921	258.566	26,9%	2.475.7	
	700.040	724 224	(2F 400)	/4.00/	4 400 0	
Cash and cash equivalents at end of period	766.646	731.224	(35.422)	(4,6%)	1.483.9	



The company generated a negative net cash flow during the period of Ch\$ 457,022 million, compounded by the following:

Operating activities for this period generated a net positive flow of Ch\$ 547,234 million, a fall of 9.9% compared to the same period of the previous year. This flow is mainly composed of cash receipts from sales and royalties of Ch\$ 3,994,085 million and other operating flows of Ch\$ 166,215 million, offset by payments to suppliers of Ch\$ 2,179,369 million, payment to employees of Ch\$ 222,464 million and other operation payments of Ch\$ 1,211,233 million.

Investment activities generated a negative net cash flow of Ch\$ 304,708 million, a decrease in cash of 2.0% or Ch\$ 5,980 million compared to the same period of 2011. These disbursements relate mainly to the acquisition of properties, plant and equipment of Ch\$ 238,370 million, the incorporation of intangible assets (IFRIC 12 in Brazil) of Ch\$ 96,354 million, and other investment disbursements of Ch\$ 46,354 million, partially compensated by interests received of Ch\$ 33,410 million and other investment amounts of Ch\$ 2,961 million.

Financing activities generated a net negative cash flow of Ch\$ 699,548 million, mainly for the payment of dividends of Ch\$ 427,426 million, loan payments of Ch\$ 422,186 million, interest payments of Ch\$ 136,780 and other financing disbursements of Ch\$ 26,117 million. This was partially offset by loan drawings of Ch\$ 312,961 million.

## CASH FLOW RECEIVED FROM FOREIGN SUBSIDIARIES BY ENERSIS, CHILECTRA AND ENDESA CHILE

Tэ	h	۵۱	1	n	

Cash Flow										
(Thousand US\$)	Interest R	Received	Dividends Received		Capital Reductions		Others		Total Cash Received	
	1H 2011	1H 2012	1H 2011	1H 2012	1H 2011	1H 2012	1H 2011	1H 2012	1H 2011	1H 2012
Argentina	101.8	-	-	-	-	-	-	-	101.8	-
Peru	-	-	26,330.2	8,341.3	-	-	-	-	26,330.2	8,341.3
Brazil	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	15,833.0	27,754.5	-	-	-	-	15,833.0	27,754.5
Others	-	-	-	-	-	-	-	-	-	-
Total	101.8	-	42,163.2	36,095.8	-	-	-	-	42,265.0	36,095.8

Source: Internal Financial Report



Table 11

	Payments for Additions of Fixed Assets			Depreciation			
	Million Ch\$		Thousand US\$	Millio	n Ch\$	Thousand US\$	
	1H 2011	1H 2012	1H 2012	1H 2011	1H 2012	1H 2012	
Endesa Chile	147,625	118,884	241,266	83,330	91,266	185,218	
Cachoeira	1,514	2,959	6,005	3,828	3,198	6,490	
Endesa Fortaleza	1,532	1,694	3,438	4,074	3,545	7,194	
Cien	66	1,549	3,144	3,783	7,351	14,918	
Chilectra S.A.	16,802	3,508	7,119	8,845	10,688	21,691	
Edesur	33,924	54,862	111,338	6,420	7,010	14,226	
Edelnor	13,871	19,333	39,235	9,686	10,967	22,257	
Ampla (*)	59,088	55,719	113,078	28,574	26,440	53,658	
Coelce (*)	31,501	40,529	82,251	20,112	16,712	33,916	
Codensa	23,971	30,623	62,147	29,514	32,584	66,127	
Cam Ltda.(**)	46	-	-	294	-	-	
Inmobiliaria Manso de Velasco Ltda.	670	1,493	3,030	133	123	250	
Synapsis (***)	488		-	478	-	-	
Enersis holding and investment companies	581	722	1,465	569	663	1,346	
Total	331,679	331,875	673,516	199,640	210,547	427,290	

<sup>(\*)</sup> Includes concessions intangible assets.

### THE PRINCIPAL RISKS ASSOCIATED TO THE ACTIVITIES OF THE ENERSIS GROUP

### **Commercial and Regulatory Risk**

The Group's activities are subject to a broad range of governmental standards and environmental regulations. Any modification of such standards and regulations may affect the Group's activities, economic situation and operating results.

The Group's distribution activity is subject to a wide range of rules regarding tariffs and other issues that govern their activities in each of the countries where it operates and which could modify distribution subsidiaries operating results.

The Group's generation activity is subject to existing hydrological and weather conditions in the geographic zones in which the Group's hydroelectric generating plants are located. Commercial policies have been planned in order to moderate the possible impact of changes in these variables.

Group's activities are subject to certain environmental regulation which Enersis fulfills constantly. Modifications applied on such regulations may affect the operations, economic condition or the results of these operations.

Enersis and its operating subsidiaries are subject to environmental regulations which, among other things, require the company to conduct environmental impact studies for future projects, obtaining permits, licenses and other authorizations and the fulfillment of all requirements of those licenses, permits and norms. As any other regulated company, Enersis cannot guarantee:

- The approval from regulators of environmental impact studies.
- That public opposition may not cause delays or modifications to any proposed project and



That laws or regulations may not change or be interpreted in a manner that could adversely
affect the operations or the plans for companies in which Enersis or its subsidiaries hold
investments.

The group's commercial activity has been planned to moderate possible impacts resulting from changes in hydrological conditions.

Enersis group's operations include hydroelectric generation and therefore depend on the hydrological conditions at any time in the broad geographical zones where its hydroelectric generation installations are located. If hydrological conditions produce droughts or other conditions that negatively affect hydroelectric generation, the results could be adversely affected. Enersis has therefore defined as an essential part of its commercial policy not to contract 100% of its total capacity. The electricity business is also affected by atmospheric conditions like average temperatures which govern consumption. The different weather conditions can produce differences in the margin obtained by the business.

Financial situation and the results from operations could be adversely affected if risk exposure weren't efficiently managed in regards to interest rates, prices of commodities, and exchange rates.

### **Interest Rate Risk**

Interest rate variations modify the fair value of those assets and liabilities that accrue a fixed interest rate, as well as the future flows of assets and liabilities pegged to a variable interest rate.

In compliance with our current interest rate hedging policy, the portion of fixed and/or hedged debt to the total net debt was 54% as of June 30, 2012 on a consolidated basis.

Depending on the Group's estimates and debt structure objectives, hedging transactions take place hiring derivatives that mitigate these risks. Instruments currently used to accomplish the policy, are interest rate swaps.

The structure of Enersis' financial debt sort by fixed, protected and variable interest rate, and after derivatives, is as follows:

#### Net Position:

	June 30 2012	Dec. 31 2011
	%	%
Fixed Interest Rate	54%	62%
Variable Interest Rate	46%	38%
Total	100%	100%

### **Exchange Rate Risk**

The exchange rate risks are mainly related to the following transactions:

- Foreign currency debts raised by Group's companies.
- Payments to be made on international markets for the acquisition of projects related materials.
- Group companies' incomes directly linked to the evolution of the dollar, and
- Incoming cash flows from our subsidiaries abroad exposed to exchange rate fluctuations.



In order to mitigate exchange rate risks, Enersis' exchange rate hedging policy is based on cash flows and it strives to maintain a balance between dollar indexed flows and the asset and liability levels in such currency. Cross currency swaps and exchange rate forwards are the instruments currently used in compliance with this policy. Likewise, the policy looks to refinance debts in each company's functional currency.

### **Commodities Risk**

Enersis is exposed to price fluctuation risk on some commodities, basically through

- Fuel purchases for the electricity generation and also,
- Energy transactions in the local markets.

In order to reduce risks in extreme drought conditions, the company has designed a trading policy that defines sales commitment levels consistent with its generating plants' firm energy in a dry year, including risk mitigation clauses in some unregulated clients' contracts.

In view of the operative conditions by the electricity generation market in Chile has experienced, like extreme drought and rising oil prices, the company has decided to hire a derivative to place a cap on the Brent price for consumption. As of March 31, 2012 there are no outstanding coverage instruments and instruments taken in the past have been specific and for no considerable monetary amounts. Market and operative conditions will be constantly analyzed to adjust the volume hedged or take new hedges for the following months.

### **Liquidity Risk**

In engaging committed long term credit facilities and short term financial investments the Group maintains a consistent liquidity policy, for the amounts required to support projected needs for the period, contingent with the situation and the expectations in the debt and capital markets.

As of March 31, 2012, the Enersis Group held liquidity in the amount of Ch\$ 1,114,788 million in Cash and Cash Equivalent and Ch\$ 248,910 million in committed long term credit lines. As of December 31st, 2011, the Enersis Group held liquidity in the amount of Ch\$ 1,219,921 million in Cash and Cash Equivalent and Ch\$ 238,832 million in committed long term credit lines.

### **Credit Risk**

Credit risk in accounts receivable, originating from trading activities, has been historically very limited given that the short term collection conditions with customers doesn't allow them to individually accumulate significant amounts. Additionally, in the case of the so-called "unregulated clients" of our electricity generation and distribution business, a formal procedure is applied to control the credit risk, using a systematic evaluation of our counterparties, index definition and credit risk factors by virtue of which the contracts are approved or additional guarantee requirements are defined.

Furthermore, in our electricity generating business, in the event of non-payment, some countries allow power supply cut-offs, and in almost all contracts a lack of payment is established as cause for contract termination. For this purpose, credit risks are constantly monitored and the maximum amounts exposed to payment risks are measured, which are limited.



In turn, in our electricity distribution business, the energy supply cut-off is a power held by our companies in case of default by our customers, applied in accordance with the applicable regulation in each country, enabling the credit risk evaluation and control process, which is also limited.

Surplus cash flow investments are placed in prime national and foreign financial entities (with an investment grade equivalent risk rating) with limits established for each entity.

In the selection of banks for investment, the Group considers those that hold two investment grade classifications, according to the three main international rating agencies (Moody's, S&P and Fitch Ratings).

Positions are backed up by treasury bonds from the country of operations and instruments issued by the most reputable banks, favoring, wherever possible, the first ones.

Derivatives are engaged with highly solvent entities; about 80% of operations are conducted with entities that hold an A- or higher rating.

### **Risk Measurement**

The Enersis Group measures the Value at Risk (VaR) of its debt and financial derivatives positions in order to guarantee that the risk taken by the company remains consistent with the risk exposure defined by Management, thus restricting the volatility of its financial results.

The positions portfolio used in the calculations of the current Value at Risk is comprised of debt and financial derivatives.

The calculated Value at Risk represents the possible value loss of the aforementioned positions portfolio over one day time horizon with 95% of confidence.

The volatility of the risk variables that affect the value of the positions portfolio has been studied, including:

- The U.S. dollar Libor interest rate.
- The usual banking local indexes for debts, taking into account the different currencies our companies operate under, and
- The exchange rates of the different currencies involved in the calculation.

The calculation of VaR is based on generating possible future scenarios (at one day) of market values (both spot and term) for the risk variables, using Bootstrapping methodology. The number of scenarios generated ensures compliance with the simulation convergence criteria. A matrix of volatilities and correlations between the various risk variables calculated based on the historical values of the logarithmic price return, has been applied to simulate the future price scenario.

Once the price scenarios have been obtained, the fair value of the portfolio is calculated using such scenarios, obtaining a distribution of possible values at one day. The one-day 95% confidence VaR number is calculated as the 5% percentile of the potential increases in the fair value of the portfolio in one day.

The various debt positions and financial derivatives included in the calculation have been valued consistently using the financial capital calculation methodology reported to Management.



Taking in consideration the above mentioned hypotheses, the breakdown for VaR in every mentioned type of positions is the following:

	June 30	Dec. 31
Financial Positions	2012	2011
	Th Ch\$	Th Ch\$
Interest Rate	32,111,357	41,560,004
Exchange Rate	4,236,469	3,602,591
Correlation	(688,098)	(310,050)
Total	35,659,728	44,852,545

### Other Risks

A portion of Enersis and Endesa Chile's debt is subject to cross default provisions. If certain defaults in debt of certain specific subsidiaries are not remedied within specified grace periods, a cross default could affect Endesa Chile and Enersis, and under certain scenarios, debts at the holding company level could be accelerated.

Nonpayment – after any applicable grace period – of the debts of Enersis and Endesa Chile, and in the case of Enersis, its subsidiaries Endesa Chile and Chilectra, with an individual principal amount outstanding in excess of US\$ 50 million (or its equivalent in other currencies), and with a missed payment also in excess of US\$ 50 million, could give rise to a cross default of several bank revolving debt facilities at the Endesa Chile and Enersis levels. Furthermore, some of these debt facilities are also subject to cross acceleration provisions in the event of a default in other debt of the companies mentioned above, for reasons other than payment default, for events such as bankruptcy, insolvency proceedings, and materially adverse governmental or legal actions, in all cases for amounts in excess of US\$ 50 million.

Similarly, nonpayment – after any given applicable grace period - of the debts of Enersis and Endesa Chile or any of their Chilean subsidiaries, in single indebtedness in default with a principal in excess of US\$ 30 million, could potentially give rise to a cross default of Enersis and Endesa Chile Yankee bonds.

Finally, in the case of local bonds of Enersis and Endesa Chile, prepayment is triggered only as a result of a default of the Issuer.

There are no clauses in the credit agreements by which changes in the corporate or debt classification of these companies from risk rating agencies could trigger prepayments. Nevertheless, a modification in the Feller Rate and Fitch Ratings Chile local debt risk classification could trigger a change in the applicable margin to determine the interest rate, in the local committed credit lines executed in 2009.



### **ARGENTINA**



### **GENERATION**

In Argentina, the first half of 2012 operating result amounted to Ch\$ 2,835 million, representing a 84.0% drop in relation to the first half of 2011. This is primarily explained because of lower operating income of Ch\$19,799, due to a 4.4% reduction in energy sales. The foregoing was partially offset by a reduction in operating costs, explained mainly by a decrease of 9.2% in energy purchases and 7.5% decrease in fuel consumption.

EBITDA of the operations in Argentina amounted to Ch\$ 15,205 million; namely, 41.2% lower with respect to that recorded in the first half of 2011.

### **ENDESA COSTANERA**

Endesa Costanera's operating result decreased by Ch\$ 19,188 million, showing a negative result of Ch\$ 11,490 million in the first half of 2012. This is explained by a 12.7% reduction in operating revenues, due to lower physical sales of Ch\$ 22,891 million -coupled with lower average selling prices-and Ch\$ 2,668 million higher personnel expenses. This was partially offset by a 7.5% reduction in fuel consumption and Ch\$ 1,179 million of lower transportation costs . Physical sales reached 4,536.7 GWh, 7.8% lower than same period last year.

The effect of converting these financial statements from Argentine peso to the Chilean peso in both periods was to generate a 4.5% reduction in Chilean pesos in June 2012 when compared to June 2011.

Table 12

Endoor Contonova	Thousand IIC¢				
Endesa Costanera		Million Ch\$			Thousand US\$
	1H 2011	1H 2012	Var 2011-2012	Chg%	1H 2012
Operating Revenues	180,888	157,992	(22,896)	(12.7%)	320,634
Procurement and Services	(156,963)	(144,119)	12,844	8.2%	(292,480)
Contribution Margin	23,925	13,873	(10,052)	(42.0%)	28,154
Other Costs	(9,803)	(14,622)	(4,820)	(49.2%)	(29,675)
Gross Operating Income (EBITDA)	14,122	(749)	(14,871)	(105.3%)	(1,520)
Depreciation and Amortization	(6,425)	(10,741)	(4,316)	(67.2%)	(21,798)
Operating Income	7,698	(11,490)	(19,188)	(249.3%)	(23,318)

Figures may differ from those accounted under Argentine GAAP.

**Table 12.1** 

Endesa Costanera	1H 2011	1H 2012	Var 2011-2012	Chg%
GWh Produced	4,885	4,462	(423)	(8.7%)
GWh Sold	4,919	4,537	(382)	(7.8%)
Market Share	8.5%	7.6%	(1.0) pp.	
-			, , , , ,	



## **EL CHOCÓN**

El Chocón's operating result reached Ch\$ 12,596 million in this first half, reflecting a 17.0% increase compared to the same period of 2011. This result is mainly explained by 5.9% higher energy sales and a 20.6% decrease in energy purchases.

Table 13

El Chocón		Million Ch\$				
	1H 2011	1H 2012	Var 2011-2012	Chg%	1H 2012	
Operating Revenues	23,183	24,538	1,355	5.8%	49,798	
Procurement and Services	(8,748)	(7,057)	1,691	19.3%	(14,322)	
Contribution Margin	14,435	17,481	3,046	21.1%	35,475	
Other Costs	(2,253)	(3,529)	(1,276)	(56.6%)	(7,162)	
Gross Operating Income (EBITDA)	12,182	13,952	1,770	14.5%	28,314	
Depreciation and Amortization	(1,413)	(1,356)	57	4.0%	(2,751)	
Operating Income	10,769	12,596	1,827	17.0%	25,562	

Figures may differ from those accounted under Argentine GAAP.

Table 13.1

1				
El Chocón	1H 2011	1H 2012	Var 2011-2012	Chg%
GWh Produced	1,132	1,295	163	14.4%
GWh Sold	1,395	1,498	103	7.4%
Market Share	2.4%	2.5%	0.1 pp.	



### **DISTRIBUTION**

### **EDESUR**

Our distribution subsidiary, Edesur, showed an increase in operating result losses, moving from a negative result of Ch\$ 8,232 million in first half 2011 to a negative result of Ch\$ 25,054 million in first half 2012. The negative evolution of the company results are consequence of increased operating costs derived from the country's inflation rate, without the corresponding tariff increases because of the delay in fulfiling certain clauses of the Minutes of Agreement executed with the National Government of Argentina, especially the semi-annual recognition of tariff adjustments incorporated into the Cost Monitoring Mechanism (MMC, in its Spanish acronym) and the implementation of an Integral Tariff Review (RTI, in its Spanish acronym) as provided in such Minutes, all of which is heavily impacting Edesur's financial balance.

Regarding the rest of the operating evolution, operating revenues increased by Ch\$ 25,589, a 18,4% higher compared to same period last year. This is mainly explained by a 16.2% increase in energy sales. The latter was offset by a Ch\$ 21,170 million increase in energy purchases and a Ch\$15,794 increase in other operation fixed costs.

Physical sales increased by 1.6% reaching 8,672 GWh in the first half of 2012. The loss of energy in this period was 10.6% and the number of clients grew 1.0%, exceeding 2.39 million.

Table 14

Edesur			Thousand US\$		
	1H 2011	1H 2012	Var 2011-2012	Chg%	1H 2012
Operating Revenues	139,425	165,014	25,589	18.4%	334,883
Procurement and Services	(69,645)	(89,821)	(20,176)	(29.0%)	(182,285)
Contribution Margin	69,779	75,193	5,414	7.8%	152,598
Other Costs	(70,684)	(92,418)	(21,733)	(30.7%)	(187,555)
Gross Operating Income (EBITDA)	(905)	(17,225)	(16,320)	(1803.6%)	(34,956)
Depreciation and Amortization	(7,327)	(7,830)	(503)	(6.9%)	(15,890)
Operating Income	(8,232)	(25,054)	(16,823)	(204.4%)	(50,846)

Figures may differ from those accounted under Argentine GAAP.

**Table 14.1** 

Edesur	1H 2011	1H 2012	Var 2011-2012	Chg%
Customers (Th)	2,366	2,391	24	1.0%
GWh Sold	8,539	8,672	133	1.6%
Clients/Employee	835	841	6	0.7%
Energy Losses %	10.5%	10.6%	0.1%	



### **BRAZIL**



### ENDESA BRASIL

Operating Income amounted to Ch\$ 256,557 million, 5.8% lower than the Ch\$ 272,235 million reported in the first half of 2011.

Table 15

Endesa Brasil		(Million Ch\$)			(Thousand US\$)	
	1H 2011	1H 2012	Var 2011-2012	Chg %	1H 2012	
Sales	968,933	1,021,469	52,536	5.4%	2,072,996	
Other operating income	99,405	75,894	(23,511)	(23.7%)	154,022	
Total Revenues	1,068,338	1,097,363	29,025	2.7%	2,227,019	
Procurements and Services	(601,757)	(642,182)	(40,425)	(6.7%)	(1,303,261)	
Contribution Margin	466,581	455,181	(11,400)	(2.4%)	923,757	
Other Costs	(153,338)	(128,624)	24,715	16.1%	(261,032)	
Gross Operating Income (EBITDA)	313,243	326,558	13,315	4.3%	662,725	
Depreciation and Amortization	(60,588)	(57,527)	3,062	5.1%	(116,746)	
Reversal of impairment profit (loss) recognized in profit or loss	19,580	(12,474)	(32,054)	(163.7%)	(25,316)	
Operating Income	272,235	256,557	(15,678)	(5.8%)	520,663	
Net Financial Income	(27,350)	(48,486)	(21,136)	(77.3%)	(98,399)	
Financial income	69,186	56,725	(12,461)	(18.0%)	115,118	
Financial expenses	(98,223)	(103,012)	(4,789)	(4.9%)	(209,055)	
Income (Loss) for indexed assets and liabilities	-	-	-		-	
Foreign currency exchange differences, net	1,687	(2,199)	(3,886)	(230.4%)	(4,463)	
Gains	5,047	2,641	(2,406)	(47.7%)	5,360	
Losses	(3,360)	(4,840)	(1,481)	(44.1%)	(9,823)	
Net Income from Related Comp. Cons. by the Prop. Eq. Method	-	0	0		0	
Net Income from Other Investments	-	-	-		-	
Net Income from Sales of Assets	-	-	-		-	
Net Income before Taxes	244,885	208,070	(36,815)	(15.0%)	422,264	
Income Tax	(52,735)	(46,874)	5,862	11.1%	(95,127)	
NET INCOME	192,150	161,197	(30,953)	(16.1%)	327,137	
Net Income Attributable to Owners of the Company	129,481	117,709	(11,772)	(9.1%)	238,881	
Net Income Attributable to Minority Interest	62,669	43,488	(19,181)	(30.6%)	88,256	

### GENERATION

In Brazil, the operating result of our subsideries amounted to Ch\$ 87,717 million, 2.5% lower than for the first half of 2011, when operating results amounted to Ch\$ 89,963 million.

### **CACHOEIRA DOURADA**

The operating result of Cachoeira Dourada was Ch\$ 46,850 million, 17.5% higher than for the first half of 2011. This is mainly explained by 21.7% higher energy sales, reaching Ch\$ 72,195 million and 2,145.3 GWh. This was partially offset by an increase in energy purchases of Ch\$4,906 million and in transportation costs of Ch\$ 6,295 million.



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Cachoeira		Million Ch\$			Thousand US\$
	1H 2011	1H 2012	Var 2011-2012	Chg%	1H 2012
Operating Revenues	59,300	72,195	12,895	21.7%	146,514
Procurement and Services	(12,608)	(18,969)	(6,361)	(50.5%)	(38,496)
Contribution Margin	46,692	53,226	6,534	14.0%	108,018
Other Costs	(2,982)	(3,137)	(154)	(5.2%)	(6,365)
Gross Operating Income (EBITDA)	43,710	50,089	6,379	14.6%	101,653
Depreciation and Amortization	(3,831)	(3,240)	591	15.4%	(6,575)
Operating Income	39,879	46,850	6,971	17.5%	95,078

Figures may differ from those accounted under Brazilian GAAP.

**Table 16.1** 

Cachoeira	1H 2011	1H 2012	Var 2011-2012	Chg%
GWh Produced	1,137	1,880	743	65.3%
GWh Sold	1,792	2,145	353	19.7%
Market Share	0.9%	1.0%	0.1 pp.	

## FORTALEZA (CGTF)

The operating result of Endesa Fortaleza (CGTF) amounted to Ch\$ 23,926 million, evidencing a 0.4% increase as compared to the same period of the previous year. This is mainly due to higher energy sales of 12.1% and a 6.9% increase in average energy sale prices. This was offset by 66.0% higher energy purchases. Physical sales of the period reached 1,398.5 GWh, a 4.8% more than same period last year.

The effect of converting these financial statements from Brazilian reals to Chilean pesos in both periods was to generate a 9.3% reduction in Chilean pesos in June 2012 when compared to June 2011.

Table 17

Table 17					
Fortaleza		Million Ch\$			Thousand US\$
	1H 2011	1H 2012	Var 2011-2012	Chg%	1H 2012
Operating Revenues	61,169	65,715	4,546	7.4%	133,364
Procurement and Services	(29,440)	(34,261)	(4,820)	(16.4%)	(69,529)
Contribution Margin	31,728	31,454	(274)	(0.9%)	63,834
Other Costs	(3,821)	(3,945)	(123)	(3.2%)	(8,006)
Gross Operating Income (EBITDA)	27,907	27,510	(397)	(1.4%)	55,829
Depreciation and Amortization	(4,087)	(3,583)	504	12.3%	(7,272)
Operating Income	23,819	23,926	107	0.4%	48,556

Figures may differ from those accounted under Brazilian GAAP.

**Table 17.1** 

TUDIC 11:11				
Fortaleza	1H 2011	1H 2012	Var 2011-2012	Chg%
GWh Produced	215	491	276	128.1%
GWh Sold	1,334	1,398	64	4.8%
Market Share	0.7%	0.6%	(0.0) pp.	



### **TRANSMISSION**

### CIEN

Our transmission subsidiary, CIEN, showed a decrease in operating income of Ch\$ 9,449 million, reaching Ch\$ 18,670 million. This is explained by an increase in depreciation and amortization of Ch\$ 24,567 million, due to a reversion made in May 2011 caused by a change in the depreciation method, which was accelerated until 2010, and since April 2011, when CIEN was recognized as a transmission regulated asset, depreciation had to be made according to ANEEL rates. The reversion of the January-April period was made in May 2011, deriving in a positive result of Ch\$ 17,188 in amortization and depreciation together with reversal of impairment for the first half 2011, which compared to the negative amount of Ch\$ 7,379 in the first half 2012, explains the decrease of 142.9%.

Operating revenues increased Ch\$ 20,598 million, due to the registration of toll charges during the first half of 2012 (RAP – Permitted Annual Remuneration) of Ch\$ 37,644 million.

Table 18

Cien (*)	Million Ch\$			Thousand US\$	
	1H 2011	1H 2012	Var 2011-2012	Chg%	1H 2012
Operating Revenues	17,047	37,644	20,598	120.8%	76,397
Procurement and Services	(2,591)	(7,368)	(4,777)	(184.4%)	(14,953)
Contribution Margin	14,456	30,277	15,821	109.4%	61,444
Other Costs	(3,526)	(4,228)	(702)	(19.9%)	(8,580)
Gross Operating Income (EBITDA)	10,930	26,049	15,118	138.3%	52,864
Depreciation and Amortization	(3,806)	(7,379)	(3,573)	(93.9%)	(14,975)
Reversal of impairment profit (loss) recognized in p	20,994	-	(20,994)	(100.0%)	-
Operating Income	28,119	18,670	(9,449)	(33.6%)	37,889

Figures may differ from those accounted under Brazilian GAAP.



### **DISTRIBUTION**

In Brazil, the operating result of our distribution subsidiaries amounted to Ch\$ 170,058 million, which is 8.8% lower than that obtained in the same period of the previous year.

### **A**MPLA

Ampla's operating result amounted to Ch\$ 86,406 million, which compared to previous year, represents a decrease of Ch\$ 11.6%. This lower result is mostly due to higher energy purchases of Ch\$ 19,839, partially offset by a Ch\$ 10,028 million increase in energy sales. Physical sales grew by 3.2%, reaching 5,386 GWh. Energy losses dropped by 0.5 p.p., going from 19.9% to 19.5%. The number of Ampla's clients increased by 60 thousand, thus exceeding 2.66 million clients.

Table 19

Ampla		Million Ch\$			Thousand US\$
	1H 2011	1H 2012	Var 2011-2012	Chg%	1H 2012
Operating Revenues	561,888	559,722	(2,166)	(0.4%)	1,135,915
Procurement and Services	(367,915)	(374,319)	(6,404)	(1.7%)	(759,652)
Contribution Margin	193,973	185,403	(8,570)	(4.4%)	376,262
Other Costs	(66,744)	(63,746)	2,998	4.5%	(129,367)
Gross Operating Income (EBITDA)	127,229	121,657	(5,572)	(4.4%)	246,895
Depreciation and Amortization	(28,574)	(26,440)	2,134	7.5%	(53,657)
Reversal of impairment profit (loss) recognized in p	(949)	(8,812)	(7,863)	(829.0%)	(17,883)
Operating Income	97,707	86,406	(11,301)	(11.6%)	175,354

Figures may differ from those accounted under Brazilian GAAP.

**Table 19.1** 

Ampla	1H 2011	1H 2012	Var 2011-2012	Chg%
Customers (Th)	2,605	2,665	60	2.3%
GWh Sold	5,217	5,386	169	3.2%
Clients/Employee	2,171	2,239	68	3.1%
Energy Losses %	19.9%	19.5%	(0.5) pp.	



### COELCE

Coelce's operating result decreased by 5.7% reaching Ch\$ 83,652 million in the first half of 2012. This performance is mostly due to a 38.8% decrease in other operating revenues and higher energy purchases of Ch\$ 9,364 million, partially offset by higher energy sales of Ch\$ 8,657 million. Physical sales increased by 11.7%, amounting to 4,753 GWh. Energy losses increased by 0.3 p.p. up to 12.2% in the first half of 2012. Coelce's number of clients expanded by 134 thousand, reaching 3.29 million clients.

Table 20

Coelce		Million Ch\$			Thousand US\$
	1H 2011	1H 2012	Var 2011-2012	Chg%	1H 2012
Operating Revenues	427,438	421,170	(6,268)	(1.5%)	854,733
Procurement and Services	(273,795)	(267,752)	6,043	2.2%	(543,383)
Contribution Margin	153,643	153,418	(225)	(0.1%)	311,350
Other Costs	(44,385)	(49,391)	(5,005)	(11.3%)	(100,234)
Gross Operating Income (EBITDA)	109,258	104,027	(5,231)	(4.8%)	211,115
Depreciation and Amortization	(20,578)	(20,375)	203	1.0%	(41,349)
Operating Income	88,680	83,652	(5,028)	(5.7%)	169,766

Figures may differ from those accounted under Brazilian GAAP.

**Table 20.1** 

10.010 = 011				
Coelce	1H 2011	1H 2012	Var 2011-2012	Chg%
Customers (Th)	3,157	3,291	134	4.3%
GWh Sold	4,257	4,753	496	11.7%
Clients/Employee	2,462	2,524	61	2.5%
Energy Losses %	11.9%	12.2%	0.3 pp.	



### **CHILE**

### **GENERATION**



### **ENDESA CHILE**

### **Consolidated Income Statement of Endesa Chile**

Table 21

Table 21					
Endesa Chile	(Million Ch\$)				(Thousand US\$)
	1H 2011	1H 2012	Var 2011-2012	Chg %	1H 2012
Sales	1,162,664	1,152,859	(9,805)	(0.8%)	2,339,643
Other operating income	13,513	2,563	(10,950)	(81.0%)	5,202
Total Revenues	1,176,178	1,155,422	(20,756)	(1.8%)	2,344,844
Procurements and Services	(671,445)	(686,385)	(14,940)	(2.2%)	(1,392,968)
Contribution Margin	504,733	469,037	(35,695)	(7.1%)	951,876
Other Costs	(117,136)	(105,056)	12,080	10.3%	(213,204)
Gross Operating Income (EBITDA)	387,597	363,981	(23,616)	(6.1%)	738,673
Depreciation and Amortization	(85,175)	(93,179)	(8,004)	(9.4%)	(189,100)
Reversal of impairment profit (loss) recognized in profit or loss	200	23	(177)	(88.6%)	46
Operating Income	302,621	270,825	(31,796)	(10.5%)	549,619
Net Financial Income	(62,278)	(69,059)	(6,781)	(10.9%)	(140,150)
Financial income	8,336	11,266	2,930	35.2%	22,863
Financial expenses	(67,476)	(75,981)	(8,505)	(12.6%)	(154,198)
Income (Loss) for indexed assets and liabilities	(2,939)	(985)	1,954	66.5%	(2,000)
Foreign currency exchange differences, net	(198)	(3,359)	(3,160)	(1593.2%)	(6,816)
Gains	9,544	10,486	942	9.9%	21,280
Losses	(9,742)	(13,845)	(4,102)	(42.1%)	(28,096)
Net Income from Related Comp. Cons. by the Prop. Eq. Method	56,656	52,790	(3,866)	(6.8%)	107,133
Net Income from Other Investments	182	298	116	63.9%	605
Net Income from Sales of Assets	542	15	(528)	(97.3%)	29
Net Income before Taxes	297,723	254,868	(42,855)	(14.4%)	517,236
Income Tax	(85,950)	(80,449)	5,501	6.4%	(163,266)
NET INCOME	211,772	174,419	(37,354)	(17.6%)	353,970
Net Income Attributable to Owners of the Company	161,726	101,443	(60,283)	(37.3%)	205,871
Net Income Attributable to Minority Interest	50,046	72,976	22,930	45.8%	148,099

<sup>\*</sup>Includes generation subsidiaries in Chile, Argentina, Colombia and Peru.

### **Chilean Operations**

The operating result in Chile for the first half of 2012 amounted to Ch\$ 270,825 million, a decrease of 10.5% compared to the first half of 2011. This is mostly explained by a decrease in energy sales of 2%, a reduction of Ch\$ 10,950 million (-81%) in other operational revenues, an increase of Ch\$ 19,706 million and Ch\$ 19,506 million in fuel consumption and transportation cost respectively. This was partially offset by a reduction of 14.1% in energy purchases.

The foregoing was also affected by a 3.6% reduction in the average energy sales price expressed in Chilean pesos. Physical sales grew 2.4% reaching 10,409 GWh.

EBITDA of the business in Chile, or gross operating result, was Ch\$ 363,981 million in this period, which represents a 6.1% decrease when compared to the first half of 2011.



### Table 22

Chilean Electricity Business		Million Ch\$			
	1H 2011	1H 2012	Var 2011-2012	Chg%	1H 2012
Operating Revenues	615,186	553,995	(61,192)	(9.9%)	1,124,291
Procurement and Services	(405,528)	(402,441)	3,086	0.8%	(816,725)
Contribution Margin	209,659	151,553	(58,106)	(27.7%)	307,566
Other Costs	(43,170)	(55,355)	(12,184)	(28.2%)	(112,338)
Gross Operating Income (EBITDA)	166,489	96,199	(70,290)	(42.2%)	195,228
Depreciation and Amortization	(41,208)	(40,716)	492	1.2%	(82,631)
Operating Income	125,280	55,482	(69,798)	(55.7%)	112,597

#### **Table 22.1**

<b>Chilean Electricity Business</b>	1H 2011	1H 2012	Var 2011-2012	Chg%
GWh Produced	9,188	9,554	366	4.0%
GWh Sold	10,169	10,409	241	2.4%
Market Share	35.4%	34.2%	(1.2) pp.	



### **DISTRIBUTION**

# **CHILECTRA**

In Chile, our subsidary Chilectra showed an operating result of Ch\$ 67,716 million, which represents an increase of 6.2% compared to the first half of 2012. Such increment is mostly explained by Ch\$ 20,969 lower energy purchases. The above was partially offset by a decrease in operating revenues of Ch\$ 9,891, a 2.0% less than in 2011, which is explained by a 2.6% decrease in energy sales.

Energy losses were 5.4%, a decrease of 0.2 p.p. Physical energy sales expanded by 5.9%, reaching 7,121 GWh as of June 2012.

The number of clients expanded by 28 thousand clients, reaching almost 1.65 million during the present period.

Tab	le	23
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Chilectra		(Million Ch\$)			(Thousand US\$)
	1H 2011	1H 2012	Var 2011-2012	Chg %	1H 2012
Sales	498,381	489,586	(8,795)	(1.8%)	993,580
Other operating income	5,833	4,737	(1,096)	(18.8%)	9,614
Total Revenues	504,214	494,323	(9,891)	(2.0%)	1,003,193
Procurements and Services	(382,130)	(368,267)	13,862	3.6%	(747,371)
Contribution Margin	122,085	126,056	3,972	3.3%	255,822
Other Costs	(43,618)	(41,186)	2,433	5.6%	(83,583)
Gross Operating Income (EBITDA)	78,466	84,871	6,404	8.2%	172,239
Depreciation and Amortization	(12,708)	(13,756)	(1,049)	(8.3%)	(27,918)
Reversal of impairment profit (loss) recognized in profit or loss	(1,976)	(3,398)	(1,422)	(71.9%)	(6,896)
Operating Income	63,782	67,716	3,934	6.2%	137,425
Net Financial Income	5,073	5,901	828	16.3%	11,975
Financial income	8,620	5,558	(3,061)	(35.5%)	11,280
Financial expenses	(3,556)	(738)	2,818	79.2%	(1,498)
Income (Loss) for indexed assets and liabilities	97	939	842	866.3%	1,905
Foreign currency exchange differences, net	(87)	142	229	262.5%	288
Gains	623	587	(36)	(5.8%)	1,191
Losses	(710)	(445)	265	37.4%	(903)
Net Income from Related Comp. Cons. by the Prop. Eq. Method	34,808	23,575	(11,233)	(32.3%)	47,844
Net Income from Other Investments	-	-	-		-
Net Income from Sales of Assets	2	(75)	(77)	(3828.3%)	(153)
Net Income before Taxes	103,666	97,117	(6,549)	(6.3%)	197,092
Income Tax	(11,200)	(13,490)	(2,289)	(20.4%)	(27,376)
NETINCOME	92,466	83,627	(8,838)	(9.6%)	169,716
Net Income Attributable to Owners of the Company	92,465	83,627	(8,838)	(9.6%)	169,715
Net Income Attributable to Minority Interest	•	•	•	•	-

Table 23.1				
Chilectra	1H 2011	1H 2012	Var 2011-2012	Chg%
Customers (Th)	1,620	1,647	28	1.7%
GWh Sold	6,726	7,121	395	5.9%
Clients/Employee	2,278	2,269	(9)	(0.4%)
Energy Losses %	5.6%	5.4%	(0.3) pp.	



# **COLOMBIA**



#### **GENERATION**

## **EMGESA**

The operating result of our operation in Colombia amounted to Ch\$ 157,657 million in this period, increasing by Ch\$ 58,821 million or by the equivalent of 59.5% compared to the same period of 2011. The main effect comes from the impact of the one-time effect of the Equity Tax, which entailed registering –on January 1, 2011- the total amount payable under this concept during the entire 2011-2014 periods.

The good results were also caused by higher operating income of Ch\$ 39,784, due to a 17.5% increase in energy sales. This was partially offset by a Ch\$ 18,656 increase in procurement and services costs, 31.4% higher than for the same period of the last year, mainly due to higher fuel consumption of Ch\$10,251 million, representing a 143.8% increase compared to the first half of 2012.

Physical energy sales grew by 6.9% reaching 7,719 GWh and EBITDA in Colombia grew by 53.0% in the first half of 2012, reaching Ch\$ 177,464 million.

The effect of converting these financial statements from Colombian to Chilean pesos in both periods was to generate a 6.1% increase in Chilean pesos in June 2012 when compared to June 2011.

Table 24

Emgesa		Million Ch\$				
	1H 2011	1H 2012	Var 2011-2012	Chg%	1H 2012	
Operating Revenues	232,228	272,012	39,784	17.1%	552,028	
Procurement and Services	(59,460)	(78,116)	(18,656)	(31.4%)	(158,531)	
Contribution Margin	172,767	193,895	21,128	12.2%	393,496	
Other Costs	(56,783)	(16,431)	40,352	71.1%	(33,345)	
Gross Operating Income (EBITDA)	115,984	177,464	61,480	53.0%	360,151	
Depreciation and Amortization	(17,148)	(19,807)	(2,660)	(15.5%)	(40,198)	
Operating Income	98,836	157,657	58,821	59.5%	319,953	

Figures may differ from those accounted under Colombian GAAP.

**Table 24.1** 

TUDIC ETIT				
Emgesa	1H 2011	1H 2012	Var 2011-2012	Chg%
GWh Produced	5,510	6,396	887	16.1%
GWh Sold	7,224	7,719	495	6.9%
Market Share	18.6%	18.5%	(0.1) pp.	



#### **DISTRIBUTION**

# **CODENSA**

In Colombia, Codensa's operating result during this period was Ch\$ 121,165 million, an increase of Ch\$ 48,845 million, equivalent to 67.5%. The main effect arose from the impact of the reform on Equity Taxes, which entailed registering –on January 1, 2011- the total amount payable under this concept during the entire 2011-2014 period. Additionally, during the period operating income increased in Ch\$ 56,377 million, explained by a 14.9% growth in energy sales reaching Ch\$ 370,123 million.

The latter was partially offset by higher operating costs, mainly explained by a 14.2% increase in energy purchases.

Physical sales grew by 3.4%, reaching 6,522 GWh in the period. Energy losses dropped by 0.4 p.p. to 7.9% and the number of clients increased by 82 thousand, exceeding 2.6 million as of June 2012.

The effect of converting these financial statements from Colombian to Chilean pesos in both periods was to generate a 6.1% increase in Chilean pesos in June 2012 when compared to June 2011.

Table 25

Codensa		Million Ch\$				
	1H 2011	1H 2012	Var 2011-2012	Chg%	1H 2012	
Operating Revenues	388,119	444,496	56,377	14.5%	902,073	
Procurement and Services	(215,550)	(242,390)	(26,841)	(12.5%)	(491,914)	
Contribution Margin	172,569	202,106	29,537	17.1%	410,159	
Other Costs	(68,251)	(45,493)	22,758	33.3%	(92,324)	
Gross Operating Income (EBITDA)	104,318	156,613	52,295	50.1%	317,835	
Depreciation and Amortization	(31,998)	(35,448)	(3,450)	(10.8%)	(71,939)	
Operating Income	72,320	121,165	48,845	67.5%	245,896	

Figures may differ from those accounted under Colombian GAAP.

**Table 25.1** 

Codensa	1H 2011	1H 2012	Var 2011-2012	Chg%
Customers (Th)	2,580	2,662	81	3.2%
GWh Sold	6,305	6,522	217	3.4%
Clients/Employee	2,363	2,360	(3)	(0.1%)
Energy Losses %	8.3%	7.9%	(0.4) pp.	



# **PERU**



#### **GENERATION**

### **EDEGEL**

In Peru, the operating result amounted to Ch\$ 52,515 million in the first half of 2012, a 8.7% decrease compared to that registered in the first half of 2011. This lower result is explained mainly by an increase in payroll expenses of Ch\$13,965 million, due to a provision reversion made on June 2011 which caused a positive result of Ch\$ 7,529 million in payroll expenses in first half 2011, compared to the negative result of Ch\$6,435 million in this period. The provision reversion was due to the transition to IFRS.

Operating revenues showed a 23.1% growth compared to first half 2011, mainly due to a Ch\$ 25,757 million increase in energy sales. This was partially offset by higher energy purchases of Ch\$ 4,544 million and higher fuel consumption of Ch\$ 6,487 million.

Physical sales grew by 1.9% reaching 4,835.5 GWh as of June 2012. EBITDA of the business in Peru amounted to Ch\$ 71,965 million in this period, representing a decrease of 4.0% when comparing it to the same period of 2011.

The effect of converting these financial statements from Peruvian sol to Chilean pesos in both periods was to generate a 7.8% increase in Chilean pesos in June 2012, when compared to June 2011.

Table 26

Edegel			Thousand US\$		
	1H 2011	1H 2012	Var 2011-2012	Chg%	1H 2012
Operating Revenues	115,117	141,754	26,636	23.1%	287,679
Procurement and Services	(40,721)	(54,701)	(13,980)	(34.3%)	(111,012)
Contribution Margin	74,396	87,052	12,656	17.0%	176,667
Other Costs	557	(15,087)	(15,644)	(2806.3%)	(30,618)
Gross Operating Income (EBITDA)	74,954	71,965	(2,989)	(4.0%)	146,049
Depreciation and Amortization	(17,446)	(19,451)	(2,004)	(11.5%)	(39,474)
Operating Income	57,508	52,515	(4,993)	(8.7%)	106,575

Figures may differ from those accounted under Peruvian GAAP.

**Table 26.1** 

Edegel	1H 2011	1H 2012	Var 2011-2012	Chg%
GWh Produced	4,657	4,463	(195)	(4.2%)
GWh Sold	4,746	4,835	89	1.9%
Market Share	30.0%	29.1%	(0.9) pp.	



#### **DISTRIBUTION**

## **EDELNOR**

In Peru, our subsidiary Edelnor showed an operating result of Ch\$ 35,340 million, 7.7% lower than same period in 2011. Just as in the case of Edegel, this is mainly explained by an increase in payroll expenses, due to a provision reversion made on June 2011, making payroll expenses to pass from Ch\$ 2,187 million in first half 2011 to Ch\$ 8,513 in this period, which is an increase of 289.3%.

Operating revenues showed a 22.6% growth compared to first half 2011, mainly due to a Ch\$ 33,537 million increase in energy sales. This was partially offset by higher energy purchases of Ch\$ 24,378 million.

Energy losses decreased by 0.1 p.p. reaching 8.2% in the current year. The number of clients expanded by 49 thousand, exceeding 1.17 million clients.

The effect of converting these financial statements from Peruvian sol to Chilean pesos in both periods was to generate a 7.8% increase in Chilean pesos in June 2012, when compared to June 2011.

Table 27

Edelnor		Million Ch\$				
	1H 2011	1H 2012	Var 2011-2012	Chg%	1H 2012	
Operating Revenues	158,417	194,265	35,848	22.6%	394,247	
Procurement and Services	(97,601)	(126,598)	(28,997)	(29.7%)	(256,921)	
Contribution Margin	60,816	67,667	6,851	11.3%	137,326	
Other Costs	(11,833)	(20,278)	(8,445)	(71.4%)	(41,152)	
Gross Operating Income (EBITDA)	48,983	47,390	(1,593)	(3.3%)	96,174	
Depreciation and Amortization	(10,676)	(12,050)	(1,374)	(12.9%)	(24,455)	
Operating Income	38,307	35,340	(2,967)	(7.7%)	71,719	

Figures may differ from those accounted under Peruvian GAAP.

**Table 27.1** 

Edelnor	1H 2011	1H 2012	Var 2011-2012	Chg%
Customers (Th)	1,121	1,170	49	4.4%
GWh Sold	3,276	3,448	171	5.2%
Clients/Employee	2,020	1,980	(40)	(2.0%)
Energy Losses %	8.3%	8.2%	(0.1) pp.	



### **Operating Income by Subsidiary**

Summary of operating revenues, operating costs (including procurements, services and other costs) and operating income of all Enersis' subsidiaries, for the period ended in June 30, 2011 and March 30, 2012, detailed as follows:

Table 28

	1H 2011		1H 2012			
Million Ch\$	Operating Revenues	Operating Costs	Operating Income	Operating Revenues	Operating Costs	Operating Income
Endesa Chile (*)	1,176,178	(873,556)	302,621	1,155,422	(884,597)	270,825
Cachoeira (**)	59,300	(19,421)	39,879	72,195	(25,345)	46,850
Fortaleza (***)	61,169	(37,350)	23,819	65,715	(41,789)	23,926
Cien (**)	17,047	11,072	28,119	37,644	(18,975)	18,670
Chilectra	504,214	(440,432)	63,782	494,323	(426,607)	67,716
Edesur	139,425	(147,656)	(8,232)	165,014	(190,068)	(25,054)
Distrilima (Edelnor)	158,417	(120,110)	38,307	194,265	(158,926)	35,340
Ampla	561,888	(464,181)	97,707	559,722	(473,316)	86,406
Coelce	427,438	(338,758)	88,680	421,170	(337,517)	83,652
Codensa	388,119	(315,798)	72,320	444,496	(323,331)	121,165
CAM Ltda.	15,739	(17,179)	(1,439)	-	-	-
Inmobiliaria Manso de Velasco Ltda.	2,135	(2,281)	(146)	3,751	(2,534)	1,216
Synapsis Soluciones y Servicios IT Ltda.	6,693	(6,556)	137	-	-	-
ICT	2,647	(2,598)	49	2,632	(2,808)	(176)
Enersis Holding and other investment vehicles	18,237	(26,093)	(7,857)	17,478	(26,381)	(8,903)
Consolidation Adjustments	(336,923)	334,240	(2,683)	(338,124)	335,837	(2,287)
Total Consolidation	3,201,722	(2,466,657)	735,065	3,295,703	(2,576,353)	719,350

**Table 28.1** 

	1H 2012				
Thousand US\$	Operating Revenues	Operating Costs	Operating Income		
Endesa Chile (*)	2,344,844	(1,795,225)	549,619		
Cachoeira (**)	146,514	(51,436)	95,078		
Fortaleza (***)	133,364	(84,808)	48,556		
Cien (**)	76,397	(38,507)	37,889		
Chilectra	1,003,193	(865,768)	137,425		
Edesur	334,883	(385,730)	(50,846)		
Distrilima (Edelnor)	394,247	(322,528)	71,719		
Ampla	1,135,915	(960,561)	175,354		
Investluz (Coelce)	854,733	(684,967)	169,766		
Codensa	902,073	(656,176)	245,896		
CAM Ltda.	-	-	-		
Inmobiliaria Manso de Velasco Ltda.	7,612	(5,143)	2,469		
Synapsis Soluciones y Servicios IT Ltda.	-	-	-		
ICT	5,341	(5,698)	(356)		
Enersis Holding and other investment vehicles	35,470	(53,538)	(18,068)		
Consolidation Adjustments	(686,197)	681,556	(4,641)		
Total Consolidation	6,688,389	(5,228,528)	1,459,861		

<sup>(\*)</sup> Since January 1st, 2009, includes Gas Atacama, Transquillota and HydroAysén

<sup>(\*\*)</sup> Consolidated by Endesa Chile until September 30th, 2005. Since October 1st, 2005 is consolidated by Enersis through Endesa Brasil.

<sup>(\*\*\*)</sup> Since October 1st, 2005, these subsidiaries are consolidated by Enersis through Endesa Brasil.



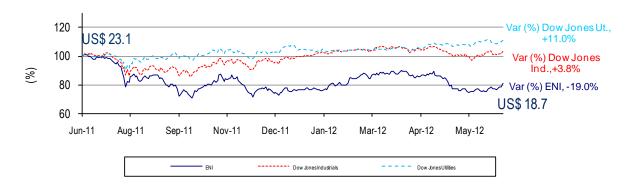
# **MARKET INFORMATION**

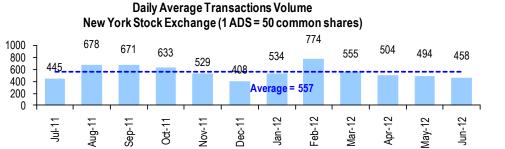
## **EQUITY MARKET**

## New York Stock Exchange (NYSE)

The charts below show the performance of Enersis' ADS ("ENI") price at the NYSE, compared to the Dow Jones Industrials and the Dow Jones Utilities indexes over the last 12 months, as well as the trading volume, both in the NYSE.

ENI- Stock price evolution compared to Dow Jones Industrials and Dow Jones Utilities





Source: Bloomberg

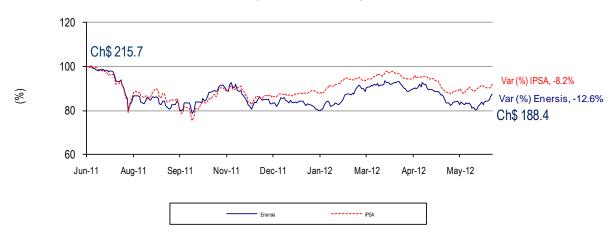
Thousand ADS



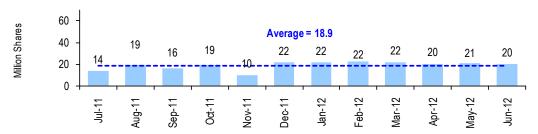
### Santiago Stock Exchange (BCS)

The charts below show the performance of Enersis' Chilean stock price over the last 12 months compared to the Chilean Selective Stock Index (IPSA), as well as the daily average aggregate trading volume in the Santiago and Chilean Electronic Stock Exchange:

Enersis - Stock price evolution compared to IPSA



Daily Average Transactions Volume
Santiago Stock Exchange and Chilean Electronic Exchange

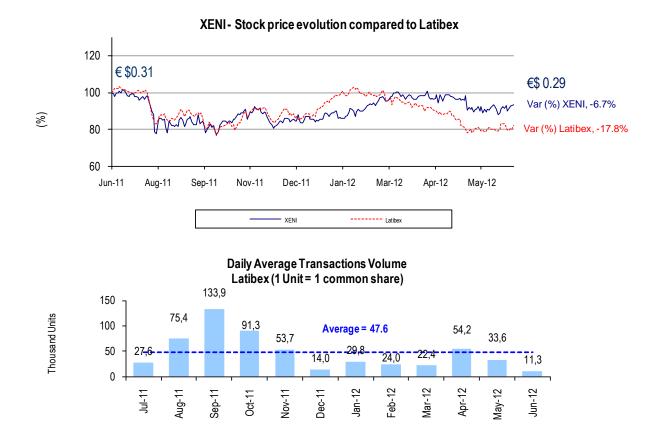


Source: Bloomberg



### Madrid Stock Exchange (Latibex) - Spain

The charts below show Enersis' share price ("XENI") at the Latibex over the last 12 months compared to the local stock index (IBEX), as well as the daily average trading volume in the Latibex.



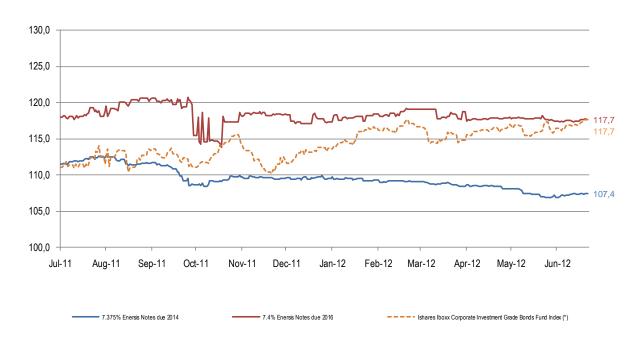
Source: Bloomberg



## **DEBT MARKET**

### **Yankee Bonds Price Evolution**

The following chart shows the pricing of two of our Yankee Bonds over the last 12 months compared to the Ishares Iboxx Investment Grade Corporate Bond Fund Index:



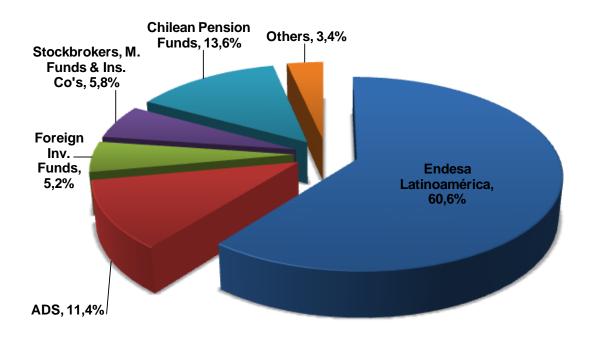
Source: Bloomberg

(\*) Ishares Iboxx Investment Grade Corporate Bond Fund Index is an exchange traded fund incorporated in the U.S.A. The Index measures the performance of a fixed number of investment grade corporate bonds.



### OWNERSHIP OF THE COMPANY AS OF JUNE 30, 2012

#### **TOTAL SHAREHOLDERS: 7,389**



# **CONFERENCE CALL INVITATION**

Enersis is pleased to invite you to participate in a **Conference Call** with the management to review the results for the period, on Thursday, **July 26<sup>th</sup>**, **2012**, **at 12:00 noon ET (12:00 noon Local Chile Time)**. There will be a question and answer session following management's comments. Representing Enersis will be Mr. Alfredo Ergas, Chief Financial Officer and the Investor Relations Team.

To participate, please dial +1 (334) 323 7224 or +1 (800) 311 9401 (toll free USA), approximately 10 minutes prior to the scheduled start time, Passcode ID: 4622.

To access the phone replay, please dial **+1 (334) 323 7226** (International) or **+1 (877) 919 4059** (toll free USA) **Passcode ID**: 70108616.

YOU CAN ALSO ACCESS TO THE CONFERENCE CALL REPLAY THROUGH OUR INVESTOR RELATIONS WEBSITE AT HTTP://www.enersis.cl.



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## DISCLAIMER

This Press Release contains statements that could constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements appear in a number of places in this announcement and include statements regarding the intent, belief or current expectations of Enersis and its management with respect to, among other things: (1) Enersis' business plans; (2) Enersis' cost-reduction plans; (3) trends affecting Enersis' financial condition or results of operations, including market trends in the electricity sector in Chile or elsewhere; (4) supervision and regulation of the electricity sector in Chile or elsewhere; and (5) the future effect of any changes in the laws and regulations applicable to Enersis' or its subsidiaries. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties. Actual results may differ materially from those in the forward-looking statements as a result of various factors. These factors include a decline in the equity capital markets of the United States or Chile, an increase in the market rates of interest in the United States or elsewhere, adverse decisions by government regulators in Chile or elsewhere and other factors described in Enersis' Annual Report on Form 20-F. Readers are cautioned not to place undue reliance on those forward-looking statements, which state only as of their dates. Enersis undertakes no obligation to release publicly the result of any revisions to these forwardlooking statements.