# Unconsolidated and Consolidated Quarterly Financial Information 

Suzano Bahia Sul Papel e Celulose S.A.

March 31, 2005

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. 

## UNCONSOLIDATED AND CONSOLIDATED QUARTERLY FINANCIAL INFORMATION

March 31, 2005

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A free translation from Portuguese into English of Special Review Report of Independent Auditors on quarterly financial information prepared in Brazilian currency in accordance with the accounting practices adopted in Brazil.

## SPECIAL REVIEW REPORT OF INDEPENDENT AUDITORS

To the Board of Directors and Shareholders of
Suzano Bahia Sul Papel e Celulose S.A.

1. We have performed a special review of the accompanying Quarterly Financial Information of Suzano Bahia Sul Papel e Celulose S.A. and Suzano Bahia Sul Papel e Celulose S.A. and subsidiaries for the quarter ended March 31, 2005, including the balance sheets, statements of income, report on the Company's performance and other Company and subsidiaries' ("the Company") relevant information, in accordance with accounting practices adopted in Brazil.
2. Our review was conducted in accordance with the specific procedures determined by the Institute of Independent Auditors of Brazil (IBRACON) and the Federal Board of Accountancy (CFC), and included principally: (a) inquiries of and discussions with the management responsible for the Company's accounting, financial and operational areas about the criteria adopted for the preparation of the quarterly information and (b) review of information and subsequent events which have or could have significant effects on the Company's operations and financial position.
3. Based on our special review, we are not aware of any material modification that should be made to the Quarterly Financial Information referred to above for it to comply with accounting practices adopted in Brazil applicable to the preparation of Quarterly Financial Information, together with specific regulations established by the Brazilian Securities and Exchange Commission (CVM).
4. Our review was carried out to enable us to issue a report on the special review of the Quarterly Financial Information referred to in the first paragraph, taken as a whole. The statements of changes in financial position and of cash flows for the quarter ended March 31, 2005, prepared in accordance with the accounting practices adopted in Brazil, which are presented to provide supplementary information about the Company and its subsidiaries are not required as an integral part of the Quarterly Financial Information. These statements were submitted to the review procedures described in the second paragraph and, based on our review, we are not aware of any material modification that should be made to these supplementary statements for them to be fairly disclosed, in all material respects, with regard to the Quarterly Financial Information for the quarter ended March 31, 2005, taken as a whole.

Salvador, April 18, 2005
ERNST \& YOUNG
Auditores Independentes S.S.
CRC-2SP015199/O-6-F-BA

Idésio S. Coelho Jr Accountant CRC-1SP163904/O-0-S-BA

## A free translation from Portuguese into English of quarterly financial information prepared in Brazilian currency in accordance with the accounting practices adopted in Brazil.

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## BALANCE SHEETS

March 31, 2005 and December 31, 2004
(In thousands of reais)

|  | Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
|  | (Unaudited) |  | (Unaudited) |  |
| Assets |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and marketable securities | 530,331 | 654,159 | 819,312 | 1,086,220 |
| Trade accounts receivable | 587,896 | 771,397 | 585,489 | 560,260 |
| Inventories | 390,069 | 352,978 | 495,209 | 405,995 |
| Recoverable taxes | 33,386 | 30,885 | 37,917 | 30,885 |
| Deferred income and social contribution taxes | 89,866 | 95,176 | 100,148 | 106,075 |
| Other accounts receivable | 11,877 | 12,051 | 21,366 | 12,314 |
| Prepaid expenses | 1,836 | 5,166 | 2,515 | 5,286 |
| Total current assets | 1,645,261 | 1,921,812 | 2,061,956 | 2,207,035 |
| Noncurrent assets: |  |  |  |  |
| Due from related parties | 17,225 | 6,232 | 18 | 11 |
| Deferred income and social contribution taxes | 124,499 | 137,853 | 138,526 | 137,853 |
| Judicial deposits | 29,432 | 29,308 | 41,086 | 29,308 |
| Recoverable taxes | 21,981 | 25,527 | 25,401 | 25,532 |
| Advances to suppliers | 87,669 | 81,001 | 87,669 | 81,001 |
| Other accounts receivable | 22,214 | 20,895 | 27,212 | 24,025 |
| Total noncurrent assets | 303,020 | 300,816 | 319,912 | 297,730 |
| Permanent assets: |  |  |  |  |
| Investments | 1,076,588 | 336,767 | 528,256 | 25,796 |
| Property, plant and equipment | 3,377,127 | 3,380,621 | 3,790,212 | 3,459,870 |
| Deferred charges | 1,285 | 1,373 | 4,796 | 1,418 |
| Total permanent assets | 4,455,000 | 3,718,761 | 4,323,264 | 3,487,084 |
| Total assets | 6,403,281 | 5,941,389 | 6,705,132 | 5,991,849 |


|  | Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
|  | (Unaudited) |  | (Unaudited) |  |
| Liabilities and shareholders' equity |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Trade accounts payable | 109,215 | 127,471 | 140,685 | 133,730 |
| Loans and financing | 886,233 | 779,059 | 946,201 | 789,680 |
| Debentures | 36,483 | 24,784 | 36,483 | 24,784 |
| Taxes payable other than on income | 12,840 | 15,785 | 17,453 | 16,220 |
| Payroll and taxes payable | 38,616 | 51,234 | 46,054 | 52,207 |
| Accounts payable | 50,037 | 59,388 | 61,683 | 67,251 |
| Payable to related parties | 770 | 771 | 541 | 504 |
| Dividends and interest on shareholders' equity | 30,081 | 81,836 | 30,710 | 81,836 |
| Income and social contribution taxes | 2,141 | 1,828 | 3,846 | 2,897 |
| Deferred income and social contribution taxes | - | - | 2,729 | - |
| Total current liabilities | 1,166,416 | 1,142,156 | 1,286,385 | 1,169,109 |
| Noncurrent liabilities: |  |  |  |  |
| Loans and financing | 1,709,809 | 1,375,047 | 1,859,327 | 1,412,330 |
| Debentures | 481,749 | 475,384 | 481,749 | 475,384 |
| Accounts payable | 30,057 | 29,538 | 33,011 | 29,538 |
| Deferred income and social contribution taxes | 14,007 | 13,147 | 19,999 | 13,147 |
| Provision for contingencies | 151,650 | 146,080 | 187,417 | 146,080 |
| Total noncurrent liabilities | 2,387,272 | 2,039,196 | 2,581,503 | 2,076,479 |
| Shareholders' equity |  |  |  |  |
| Capital | 1,477,963 | 1,477,963 | 1,477,963 | 1,477,963 |
| Capital reserves | 342,685 | 342,685 | 342,685 | 342,685 |
| Treasury shares | $(15,080)$ | $(15,080)$ | $(15,080)$ | $(15,080)$ |
| Income reserves | 954,469 | 954,469 | 940,693 | 940,693 |
| Retained earnings | 89,556 | - | 90,983 | - |
| Total shareholders' equity | 2,849,593 | 2,760,037 | 2,837,244 | 2,746,261 |
| Total liabilities and shareholders' equity | 6,403,281 | 5,941,389 | 6,705,132 | 5,991,849 |

See accompanying notes.

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A 

STATEMENTS OF INCOME
Three months period ended March 31, 2005 and 2004
(In thousands of reais)

| Gross sales Sales deductions | $\begin{gathered} \mathbf{6 5 2 , 7 2 1} \\ (79,929) \\ \hline \end{gathered}$ | $\begin{array}{r} 277,820 \\ (6,419) \\ \hline \end{array}$ | $\begin{gathered} 660,250 \\ (79,929) \\ \hline \end{gathered}$ | $\begin{aligned} & 711,101 \\ & (77,385) \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 572,792 | 271,401 | 580,321 | 633,716 |
| Cost of goods sold | $(310,624)$ | $(117,503)$ | $(344,982)$ | $(354,924)$ |
| Gross profit | 262,168 | 153,898 | 235,339 | 278,792 |
| Operating income (expense) |  |  |  |  |
| Selling expenses | $(60,620)$ | $(28,516)$ | $(31,909)$ | $(31,790)$ |
| General and administrative expenses | $(45,581)$ | $(14,910)$ | $(50,132)$ | $(46,297)$ |
| Financial expenses | $(68,050)$ | $(32,976)$ | $(72,107)$ | $(71,572)$ |
| Financial income | 30,083 | 17,218 | 34,614 | 36,935 |
| Equity pickup in subsidiaries and affiliates | $(1,872)$ | 9,293 | (154) | (136) |
| Amortization of goodwill | - | - | - | $(10,422)$ |
| Other operating income, net | 1,811 | 1,317 | 4,256 | 5,813 |
| Operating income | 117,939 | 105,324 | 119,907 | 161,323 |
| Nonoperating income, net | 8,951 | 2,388 | 9,829 | 2,894 |
| Income before income and social contribution taxes | 126,890 | 107,712 | 129,736 | 164,217 |
| Income and social contribution taxes | $(37,334)$ | $(22,314)$ | $(38,753)$ | $(43,243)$ |
| Net income before minority interests | 89,556 | 85,398 | 90,983 | 120,974 |
| Minority interests | - | - | - | $(5,059)$ |
| Net income for the period | 89,556 | 85,398 | 90,983 | 115,915 |
| Net earnings per share - R \$ | 0.31543 | 26.50581 | 0.32045 | 35.97767 |
| Number of outstanding shares at the end of the periods | 283,918,754 | 3,221,860 | 283,918,754 | 3,221,860 |

See accompanying notes.

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. 

NOTES TO THE QUARTERLY FINANCIAL INFORMATION<br>(In thousands of reais)<br>(Unaudited)

## 1. Operations

The main business purpose of Suzano Bahia Sul Papel e Celulose S/A (Company or Suzano Papel e Celulose) and its subsidiaries is the manufacturing and trading, domestically and abroad, of short-fiber pulp of eucalyptus and paper, in addition to the formation and exploration of eucalyptus forests for own use and sale to third parties.

The trading of the products abroad is made through wholly-owned subsidiaries located abroad. Subsidiaries abroad do not have industrial plants.

At March 31, 2005, the Company, together with Votorantim Celulose e Papel S/A (VCP) acquired the share control of Ripasa S/A Celulose e Papel (Ripasa). For further details, see Note No. 10.

## 2. Presentation of the Quarterly Financial Information

The quarterly financial information was prepared in accordance with the accounting practices derived from Brazilian Corporation Law and regulations established by the Brazilian Securities and Exchange Commission - CVM.

## Format of presentation of the quarterly financial information

Because of the downstream merger (DSM) of Companhia Suzano de Papel e Celulose (Suzano) into Bahia Sul Celulose S/A (Bahia Sul) on June 30, 2004, the quarterly financial information of the Company is presented as follows:
(i) the quarterly financial information of the parent company presents the Company's regular accounting records, for both the current period and comparative periods, thus showing the financial situation and the results of operations in a distinct manner, once the current period includes dropdown of net assets in connection with the DSM and the previous period does not include such net assets. As such, the comparability of the Company's financial statements is impaired due to the effects of the DSM occurred in 2004, except for the balance sheet that already considers the same comparison basis.
(ii) in the consolidated quarterly financial information, the Company presents in prior comparative period the consolidated quarterly financial information disclosed by Suzano, instead of consolidated quarterly information of Bahia Sul, because the latter does not represent DSM data and, therefore, does not represent financial and economic information on the economic conglomerate.

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. 

NOTES TO THE QUARTERLY FINANCIAL INFORMATION(Continued) (In thousands of reais) (Unaudited)

## 2. Presentation of the Quarterly Financial Information (Continued)

## Summary of principal accounting practices

a) Statement of income: Revenues and expenses are recognized on the accrual basis. Revenue from the sale of goods is recognized in the income statement when all risks and rewards of ownership have been transferred to the buyer. No revenue is recognized if there are significant uncertainties regarding its realization.
b) Accounting estimates: Accounting estimates were based on objective and subjective aspects, considering management's opinion of the appropriate amount to be recorded in the financial statements. Significant items subject to these estimates and assumptions include the definition of useful lives of property, plant and equipment, allowance for doubtful accounts, deferred income and social contribution taxes, provision for contingencies and valuation of derivative financial instruments. Actual results may significantly differ from these estimates due to the underlying inaccuracy of the determination process. The Company reviews its estimates and assumptions at least on a quarterly basis.
c) Foreign currency: Monetary assets and liabilities denominated in foreign currencies were translated into reais at the foreign exchange rate in effect at the quarter closing date. Foreign currency translation gains and losses are recognized in the statement of income. Assets and liabilities of foreign subsidiaries and affiliates were translated into reais at the foreign exchange rate in force at the quarter closing dates and results of operations were translated at the average exchange rate for the periods.
d) Derivative financial instruments: Derivative financial instruments, such as swaps, are recorded initially at cost and subsequently revalued according to the contractual terms, to reflect amounts accrued to the balance sheet date. Derivative financial instruments aim to minimize the risks involved in loans and financing denominated in foreign currency. According to its Treasury department's policy, the Company does not hold or issue derivative financial instruments for trading purposes.
e) Marketable securities: These are recorded at cost, plus income accrued to the balance sheet date, not exceeding market value.
f) Allowance for doubtful accounts: This is established at an amount considered sufficient by management to cover any possible losses on the collection of accounts receivable.
g) Inventories: Inventories are stated at their average acquisition or production cost, not exceeding market value.

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. <br> NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited) 

## 2. Presentation of the Quarterly Financial Information (Continued)

## Summary of principal accounting practices (Continued)

h) Investments: Investments in subsidiaries and affiliates are valued by using the equity method. Other investments are stated at acquisition cost, net of a valuation allowance, where applicable.
i) Property, plant and equipment: These are recorded at the acquisition, development or construction cost, restated by inflation rates until December 31, 1995, (including interest and other financial charges directly related to project or construction). Depreciation is calculated using the straight-line method based on the depreciation rates mentioned in Note 11, considering the estimated useful lives of the assets. Timber resources include acquisition, development and maintenance costs. Depletion is calculated in accordance with the harvests, based on the average cost of the forests.
j) Deferred charges: These are recorded at purchase and development cost, less amortization, which is calculated by using the straight-line method over a maximum period of five years.
k) Rights and obligations: These are restated based on exchange rates or indices and interest rates specified in the contracts in force, to reflect amounts receivable and payable at the balance sheet dates.

1) Provisions: These are recognized in the balance sheet whenever the Company has a legal or acquired obligation as a result of a past event, and it is probable that an outflow of economic benefits is required to settle the obligation. Provisions are recorded considering the best estimates for the risk of each specific liability.
m) Non-cumulative PIS/COFINS: Tax debits arising from the sale of products are presented as sales deductions in the statement of income. Tax credits are related to: (i) purchase of raw materials; (ii) services and other materials to be used in production; (iii) initial inventory balances; (iv) and depreciation costs, as established by Laws No. $10637 / 02$ and No. 10833/03, and are presented in the statement of income as a reduction of cost of goods sold. Tax debits and credits referring respectively to financial income and expenses are deducted from these items in the statement of income. The Company considered up to the 3rd 2004 quarter closing, the credits resulting from purchase of raw materials, services and other inputs used in production, from initial inventories and depreciation balances, provided for in Laws No. 10637/02 and No. 10833/03, as sales deductions. In order to improve accounting classification of these credits, the criterion for the allocation thereof was changed, and the amount of these credits for the nine first months of 2004 of $\mathrm{R} \$ 89,816$ was reclassified from sales deductions to cost of goods sold in the statement of income, of which $R \$ 22,841$ refers to the 1st 2004 quarter, $\mathrm{R} \$ 33,218$ to the 2 nd 2004 quarter and $\mathrm{R} \$ 33,759$ to the 3rd 2004 quarter. The total of credits for the year ended December 31, 2004 amounted to R\$128,899.

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. <br> NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited) 

## 2. Presentation of the Quarterly Financial Information (Continued)

Summary of principal accounting practices (Continued)
n) Income and social contribution taxes: Income and social contribution taxes on the net income for the period comprise current and deferred taxes.

Current tax is calculated on taxable income for the period, by using tax rates in force at the balance sheet date. Current tax rates are as follows: (i) income tax is computed at the rate of $25 \%$ of adjusted net income ( $15 \%$ of taxable income, plus a $10 \%$ surtax); and (ii) social contribution tax is computed at the rate of $9 \%$ of adjusted net income.
The deferred tax asset resulting from income and social contribution taxes losses carryforward and temporary differences was determined in accordance with CVM Instruction No. 371/02;
o) Statements of cash flows and changes in financial position: The statements of cash flows, prepared in accordance with NPC 20 - Statement of Cash Flows, issued by the Brazilian Institute of Independent Auditors - IBRACON, and the statements of changes in financial position, are presented as supplementary information.

## 3. Consolidated Quarterly Financial Information

The accounting policies have been consistently applied by the consolidating companies and are consistent with those used in the previous year.

Consolidated quarterly information includes the quarterly financial information of Suzano Papel e Celulose and the following direct and indirect subsidiaries: Bahia Sul America Inc, Bahia Sul International Trading Ltd, Bahia Sul Holding GmbH, Suzanopar Investimentos Ltd, Suzanopar International S.A., CSPC Overseas Ltd, Comercial e Agrícola Paineiras Ltda, Nemo International, Sun Paper and Board Limited, Nemotrade Corporation and Stenfar S.A. - Ind.Com.Imp. y Exp.

The financial period of the subsidiaries included in the consolidated quarterly financial information is the same as that of the parent company.

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. <br> NOTES TO THE QUARTERLY FINANCIAL INFORMATION <br> (In thousands of reais) <br> (Unaudited) 

## 3. Consolidated Quarterly Financial Information (Continued)

## Description of the main consolidation procedures

a) Elimination of intercompany asset and liability account balances;
b) Elimination of investment in the subsidiaries' capital, reserves and retained earnings;
c) Elimination of intercompany income and expense balances and unearned income arising from intercompany transactions;
d) Elimination of tax charges due on unearned income, shown as deferred taxes in the consolidated balance sheet.

Due to the acquisition of interest in Ripasa at March 31, 2005 (see Note No. 10), the quarterly financial information of this company was proportionately consolidated in the Company's quarterly financial information. Proportional consolidation is based on the shareholders' agreement entered into with VCP, which complies with all requirements established by CVM Instruction No. 247/96. The Company is disclosing as supplementary information the statement of proportional consolidation of Ripasa, where the consolidated balance of the Company and Ripasa is presented before consolidation effects, in addition to the main Explanatory Notes before this proportional consolidation (see 16.01 - "Other Company's Relevant Information").

## Reconciliation of net income for the period and shareholders' equity between consolidated and parent company

|  | Mar/2005 |  |
| :---: | :---: | :---: |
|  | Net income | Shareholders equity |
| Parent Company | 89,556 | 2,849,593 |
| Elimination of realized (unrealized) income recorded by the Parent Company in transactions with subsidiaries | 2,161 | $(18,708)$ |
| Income and social contribution taxes on eliminations above | (734) | 6,359 |
| Consolidated | 90,983 | 2,837,244 |

There is no presented reconciliation for other periods due to the events commented in Note 2 (see "Format of presentation of the quarterly financial information").

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited)

## 4. Cash and Marketable Securities

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| Cash and banks | 49,968 | 11,853 | 221,431 | 176,974 |
| Marketable securities | 480,363 | 642,306 | 597,881 | 909,246 |
|  | 530,331 | 654,159 | 819,312 | 1,086,220 |

Marketable securities refer substantially to bank deposit certificates remunerated at rates that vary from $100 \%$ to $101.5 \%$ of the Brazilian Interbank Deposit Certificate (CDI) rate and foreign marketable securities, at an average rate of $2.57 \%$ per annum plus exchange variation of the US dollar.

## 5. Trade Accounts Receivable

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| Domestic receivables | 332,096 | 406,512 | 370,505 | 406,811 |
| Foreign receivables |  |  |  |  |
| Subsidiaries | 262,928 | 387,185 | - | - |
| Third parties | 16,980 | 18,204 | 248,109 | 199,024 |
| Discounted export receivables | (445) | $(16,988)$ | $(4,128)$ | $(16,988)$ |
| Allowance for doubtful accounts | $(23,663)$ | $(23,516)$ | $(28,997)$ | $(28,587)$ |
|  | 587,896 | 771,397 | 585,489 | 560,260 |

The Company had, at March 31, 2005, outstanding vendor operations with its customers in the amount of $\mathrm{R} \$ 52,662$ ( $\mathrm{R} \$ 89,096$ in December 2004), in which the Company acts as an intervening guarantor.

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited)

## 6. Inventories

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| Finished goods |  |  |  |  |
| Pulp |  |  |  |  |
| Domestic | 20,890 | 13,052 | 21,161 | 13,052 |
| Foreign | - | - | 9,313 | 12,179 |
| Papel |  |  |  |  |
| Domestic | 143,907 | 123,052 | 163,465 | 123,052 |
| Foreign | - | - | 50,529 | 40,747 |
| Work in process | 19,463 | 18,032 | 21,986 | 18,032 |
| Raw materials | 78,632 | 79,523 | 84,590 | 79,523 |
| Maintenance and other materials | 127,177 | 119,319 | 144,165 | 119,410 |
|  | 390,069 | 352,978 | 495,209 | 405,995 |

## 7. Recoverable Taxes

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| Recoverable social contribution tax | 184 | 177 | 184 | 177 |
| Recoverable income tax | 6,702 | 5,470 | 6,702 | 5,470 |
| Recoverable PIS/COFINS | 7,804 | 6,687 | 7,804 | 6,687 |
| State VAT (ICMS) on acquisition of PP\&E | 38,605 | 42,409 | 46,476 | 42,409 |
| Others | 2,072 | 1,669 | 2,152 | 1,674 |
|  | 55,367 | 56,412 | 63,318 | 56,417 |
| Less current assets | 33,386 | 30,885 | 37,917 | 30,885 |
| Noncurrent assets | 21,981 | 25,527 | 25,401 | 25,532 |

## 8. Income and Social Contribution Taxes

## Deferred income and social contribution taxes

The deferred income and social contribution taxes are recognized to reflect future tax effects attributable to temporary differences between the tax bases for assets and liabilities and their book values, and on fiscal losses of income tax and negative basis of social contribution taxes.

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited)

## 8. Income and Social Contribution Taxes (Continued)

Deferred income and social contribution taxes (Continued)
The recorded deferred income and social contribution taxes derive from:

| ASSETS | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| Income tax loss carryforward | 37,031 | 45,154 | 37,347 | 45,154 |
| Social contribution tax loss |  |  |  | 13,790 |
| Temporary differences: |  |  |  |  |
| - On provisions | 56,437 | 57,468 | 80,289 | 68,367 |
| - On goodwill | 110,138 | 116,617 | 110,138 | 116,617 |
|  | 214,365 | 233,029 | 238,674 | 243,928 |
| Less current assets | 89,866 | 95,176 | 100,148 | 106,075 |
| Noncurrent assets | 124,499 | 137,853 | 138,526 | 137,853 |

LIABILITIES

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March | December | March | December |
|  | 31, 2005 | 31, 2004 | 31, 2005 | 31, 2004 |
| Accelerated depreciation | 14,007 | 13,147 | 15,414 | 13,147 |
| Deferred exchange variation | - | - | 5,933 |  |
| Reforestation costs | - | - | 1,381 | - |
|  | 14,007 | 13,147 | 22,728 | 13,147 |
| Less current liabilities | - | - | 2,729 | - |
| Noncurrent liabilities | 14,007 | 13,147 | 19,999 | 13,147 |

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. <br> NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited) 

8. Income and Social Contribution Taxes (Continued)

Deferred income and social contribution taxes (Continued)
The taxes losses carryforward are composed as follows:

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| Income tax losses carryforward | 148,126 | 180,618 | 149,389 | 180,618 |
| Social contribution tax losses carryforward | 119,544 | 153,221 | 121,112 | 153,221 |
|  | 267,670 | 333,839 | 270,501 | 333,839 |

In accordance with CVM Instruction 371/02, and based on expected future taxable income, as determined in a technical study approved by the Board of Directors, the Company recognized tax credits on income and social contribution tax losses carryforward and temporary differences, which have no statutory limitation in time. The carrying value of the deferred tax asset is reviewed annually by the Company and the related adjustments have not been significant in relation to management's initial estimate. The technical study considers the income tax reduction incentive of $75 \%$ on profits from tax incentive activities of the Mucuri plant (former Bahia Sul).

Based on this technical analysis of future taxable income, the Company expects to recover these tax credits in the following years:

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| 2005 | 76,512 | 95,176 | 92,152 | 106,075 |
| 2006 | 49,783 | 49,783 | 52,910 | 49,783 |
| 2007 | 67,669 | 67,669 | 71,933 | 67,669 |
| 2008 | 20,401 | 20,401 | 21,679 | 20,401 |
|  | 214,365 | 233,029 | 238,674 | 243,928 |

The expected recoverability of the tax credits is based on the projections of future taxable income, taking into consideration various business and financial assumptions at the closing of this period. Accordingly, these estimates may differ from the effective taxable income in the future due to the underlying uncertainties involved.

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. <br> NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited) 

8. Income and Social Contribution Taxes (Continued)

## Income tax - Reduction of 75\% ADENE - Mucuri plant

The Company obtained from ADENE (former SUDENE) a tax incentive reduction of $75 \%$ in the income tax expense until 2011 for pulp and 2012 for paper. Such incentive, calculated based on exploration profit, is proportional to Mucuri plant net sales revenues.

The income tax saved with this reduction is not recorded as expense in the income statement. However, at the end of each financial year, after net income has been determined, the reduction obtained for the year is allocated to capital reserve as a partial destination of the net income determined, in accordance with the legal provision that establishes the non-distribution of the reduction obtained to shareholders. Such reduction in the first quarter of 2005 amounted to $\mathrm{R} \$ 8,209$ ( $\mathrm{R} \$ 15,509$ in the first quarter of 2004).

## Reconciliation between income and social contribution tax expenses

The reconciliation between the tax expense as calculated by the combined statutory rates and the income and social contribution taxes expenses charged to statements of income is presented as follows:

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2005 \\ \hline \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2004 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2004 \end{gathered}$ |
| Income before income and social contribution taxes | 126,890 | 107,712 | 129,736 | 164,217 |
| Reversal of the equity pickup | 1,872 | $(9,293)$ | 154 | 136 |
| Income after reversal of the equity pickup | 128,762 | 98,419 | 129,890 | 164,353 |
| Income and social contribution taxes calculated at the combined tax rate of $34 \%$ | $(43,779)$ | $(33,462)$ | $(44,163)$ | $(55,880)$ |
| Analysis of the effective income and social contribution tax rates: |  |  |  |  |
| Profits from foreign subsidiaries | - | $(1,258)$ | - | - |
| Exchange variation on investments abroad | - | - | (736) | 943 |
| Nondeductible expenses | $(1,765)$ | (770) | $(2,063)$ | $(3,169)$ |
| Exclusion of prior years credits | - | $(2,331)$ | - | (479) |
| Tax incentives - ADENE | 8,209 | 15,509 | 8,209 | 15,509 |
| Others | 1 | (2) | - | (167) |
| Income and social contribution taxes | $(37,334)$ | $(22,314)$ | $(38,753)$ | $(43,243)$ |
| Effective tax rate | 29.0\% | 22.7\% | 29.8\% | 26.3\% |

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited)

## 9. Advances to Suppliers - Timber Development Program

The incentive program under which local independent farmers plant eucalyptus in their own land, reached 55.7 thousand hectares, with 441 contracts, in 45 cities. Timber from these farmers represents $8 \%$ of total Company timber needs.

The Company granted advances to suppliers related to this incentive program in the total amount of $\mathrm{R} \$ 87,669$ ( $\mathrm{R} \$ 81,001$ in December 2004).

## 10. Investments

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| Investments in subsidiaries and affiliates | 1,057,866 | 317,741 | 778 | 1,028 |
| Goodwill on acquisition of Ripasa (3) |  |  | 502,363 |  |
| Other investments | 26,154 | 26,027 | 32,547 | 31,769 |
| Provision for losses | $(7,432)$ | $(7,001)$ | $(7,432)$ | $(7,001)$ |
|  | 1,076,588 | 336,767 | 528,256 | 25,796 |

## Details of investments

|  | Information on Subsidiary / Affiliate |  | Company's Interest | Equity pickup | Investments |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shareholder's equity | $\begin{gathered} \text { Net income } \\ \text { (loss) } \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \text { March } \\ 31,2005 \end{gathered}$ | $\begin{aligned} & \text { December } \\ & 31,2004 \end{aligned}$ |
| PARENT COMPANY |  |  |  |  |  |  |
| Ripasa Participações S.A. (3) | 1,484,190 | - | 50\% | - | 742,095 | - |
| Suzanopar Investimentos Ltd. (1) | 160,79 | (390) | 100\% | 323 | 160,79 | 160,467 |
| Nemo International (1) | 21,473 | 241 | 100\% | 336 | 21,473 | 21,136 |
| Comercial e Agrícola Paineiras Ltda. (1) | 37,316 | $(1,891)$ | 100\% | $(1,891)$ | 37,316 | 39,207 |
| Stenfar S.A. Ind.Com.Imp. Y Exp. (1) (2) | 2,807 | (917) | 100\% | - | - | - |
| Bahia Sul International Trading Ltd. | 87,945 | (455) | 100\% | (558) | 87,945 | 88,501 |
| Bahia Sul América Inc. | 7,397 | 39 | 100\% | 71 | 7,397 | 7,324 |
| Bahia Sul Holding | 72 | 1 | 100\% | 1 | 72 | 78 |
| Pakprint S.A. | 4,516 | (769) | 20\% | (154) | 778 | 1,028 |
| Total investments in subsidiaries and affiliates |  |  |  | $(1,872)$ | 1,057,866 | 317,741 |
|  |  |  |  | - | 18,722 | 19,026 |
| Other in vestments, net of provision for losses (1) |  |  |  |  |  |  |
| Total investments |  |  |  | $(1,872)$ | 1,076,588 | 336,767 |
| CONSOLIDATED |  |  |  |  |  |  |
| Goodwill determined on the acquisition of Ripasa (3) |  |  |  | - | 502,363 | - |
| Pakprint S.A. | 4,516 | (769) | 20\% | (154) | 778 | 1,028 |
| Other investments, net of valuation allowance | - | - | - | - | 25,115 | 24,768 |
| Total investments |  |  |  |  | 528,256 | 25,796 |

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited) 

## 10. Investments (Continued)

## Details of investments (Continued)

1) Investments received due to the DSM described in Note 2.
2) This investment is presented as an advance for future capital contribution under noncurrent assets (see Note 14), since the effectively capital contribution was not incurred yet.
3) At March 31, 2005, the Company communicated, together with VCP, the purchase of common and preferred shares of Ripasa that were directly or indirectly held by its controlling shareholders, following the agreement entered into with VCP on November 10, 2004.

The acquisition of the controlling interest of Ripasa was made on equal terms by the Company and VCP through Ripasa Participações S/A, in which each of them holds interest of $50 \%$, as shown below:
i. $129,676,966$ common shares and $41,050,819$ preferred shares of Ripasa were acquired and paid at March 31, 2005, representing $77.59 \%$ of voting capital and $46.06 \%$ of total capital, and
ii. $37,449,084$ common shares and $12,388,719$ preferred shares of Ripasa may be acquired through a contract for call and put options contract that may be exercised within six years, representing $22.41 \%$ of voting capital and $13.45 \%$ of total capital.

The transaction amount, including purchase made at March 31 and the option amounts, is equivalent in reais to US $\$ 709.46$ million at the transaction date, after accounting and legal assessment (due diligence). Preferred shares will have the respective economic value determined by appraisal reports to be issued by an expert. The price agreed for common shares will include corresponding economic value plus the control premium.

The price paid for the acquisition of shares referred to in item I was US\$ 549.2 million (equivalent to $\mathrm{R} \$ 1,484.2$ million), each of the acquiring parties being in charge of half of such amount. The Company's portion corresponded to $\mathrm{R} \$ 742.1$ million - which resulted in a goodwill in relation to the equity book value of the shares acquired of $\mathrm{R} \$$ 502.4 million, applicable to the total of common and preferred shares. Company and VCP managements are evaluating the best criterion to segregate the goodwill involved in the transaction for common and preferred shares acquired, as well as its amortization criterion. Financial statements of Ripasa at March 31, 2005, were used to determine the goodwill.

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. <br> NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited) 

10. Investments (Continued)

Details of investments (Continued)
The price to be paid by the acquiring parties for shares referred to in item II above will amount to R\$ 433.3 million (equivalent to US\$ 160.3 million at the option contract date, when the liability was converted into reais), and will be monetarily restated by the SELIC rate up to the date of the effective exercise of the option. The seller has established a usufruct in favor of the Company and VCP on the political and economic rights of $36,146,274$ common shares and $8,266,946$ preferred shares, for a period of six years.

A corporate restructuring is under development that may lead to the proper implementation of a management model for Ripasa, aiming at the maintenance of high levels of transparence, governance and efficiency, as well as the capture of synergies that have been identified. The corporate restructuring under development aims at migrating Ripasa's minority interests to the Company and VCP, on equal terms, based on the economic value of the companies to be supported by an appraisal report that is being prepared by an independent financial institution, according to the statutory law.

The transaction was presented within schedule to proper authorities, including those of the Brazilian Antitrust Enforcement Agency (CADE). Management believes that such transaction will be approved.

## 11. Property, Plant and Equipment

## Company

|  | Average annual depreciation rate | March 31, 2005 |  |  | December 31, 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Cost | Depreciation | Net | Net |
| Buildings | 3.34\% | 635,603 | $(260,782)$ | 374,821 | 375,998 |
| Machinery and equipment | 4.38\% | 3,525,867 | $(1,443,049)$ | 2,082,818 | 2,087,556 |
| Other depreciable assets | 18.59\% | 168,236 | $(104,918)$ | 63,318 | 63,891 |
| Land and farms | - | 337,548 | - | 337,548 | 330,443 |
| Timber resources | - | 444,345 | - | 444,345 | 432,230 |
| Construction in progress | - | 74,277 | - | 74,277 | 90,503 |
|  |  | 5,185,876 | $(1,808,749)$ | 3,377,127 | 3,380,621 |

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited)

11. Property, Plant and Equipment (Continued)

## Consolidated

|  | Average annual depreciation rate | Mar/2005 |  |  | Dec/2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Cost | Depreciation | Net | Net |
| Buildings | 3.34\% | 703,700 | $(287,533)$ | 416,167 | 377,807 |
| Machinery and equipment | 4.38\% | 3.915,366 | $(1,673,871)$ | 2,241,495 | 2,087,634 |
| Other depreciable assets | 18.59\% | 197,220 | $(113,604)$ | 83,616 | 67,214 |
| Land and farms | - | 396,458 | - | 396,458 | 338,646 |
| Timber resources | - | 480,597 | - | 480,597 | 433,081 |
| Construction in progress | - | 171,879 | - | 171,879 | 155,488 |
|  |  | 5,865,220 | $(2,075,008)$ | 3,790,212 | 3,459,870 |

## 12. Financing and Loans

|  | Index | Average annual interest rate | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \hline \text { March } \\ \mathbf{3 1 , 2 0 0 5} \end{gathered}$ | $\begin{gathered} \text { December } \\ \mathbf{3 1 , 2 0 0 4} \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { March } \\ & \mathbf{3 1 , 2 0 0 5} \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { December } \\ \text { 31, } 2004 \\ \hline \end{gathered}$ |
| To acquire property, plant and equipment: |  |  |  |  |  |  |
| BNDES - Finem | TJLP | (1) (2) $9.96 \%$ | 417,818 | 429,814 | 461,858 | 467,487 |
| BNDES - Finem | Basket of currencies | (1) (2) $10.81 \%$ | 103,782 | 100,767 | 103,782 | 100,767 |
| BNDES - Finame | TJLP | (1) (2) $9.60 \%$ | 37,499 | 36,197 | 37,499 | 36,197 |
| BNDES - Automatic | TJLP | (1) (2) $8.80 \%$ | 4,215 | 4,752 | 60,021 | 4,752 |
| Rural credit | - | 8.75\% | 1,988 | 3,517 | 1,988 | 3,517 |
| For working capital: |  |  |  |  |  |  |
| Exports financing | US\$ | 5.47\% | 1,933,669 | 1,456,760 | 2,005,509 | 1,456,760 |
| Foreign onlending | US\$ | 8.68\% | 20,096 | 36,001 | 20,096 | 36,001 |
| BNDES - Exim | TJLP | 4.04\% | - | - | 5,600 | - |
| Imports financing | US\$ | 3.05\% | 76,915 | 86,298 | 98,737 | 86,298 |
| Others | US\$ | 4.50\% | - | - | 10,438 | 10,231 |
|  |  |  | 2,596,042 | 2,154,106 | 2,805,528 | 2,202,010 |
| Less current liabilities (includes |  |  | 886,233 | 779,059 | 946,201 | 789,680 |
| Noncurrent liabilities |  |  | 1,709,809 | 1,375,047 | 1,859,327 | 1,412,330 |
| Long-term loans and financing mature as follows: |  |  |  |  |  |  |
| 2006 (April to December) |  |  | 403,241 | 534,169 | 440,738 | 534,643 |
| 2007 |  |  | 335,004 | 304,964 | 366,223 | 308,022 |
| 2008 |  |  | 363,637 | 199,510 | 388,044 | 203,651 |
| 2009 |  |  | 364,725 | 147,670 | 391,245 | 151,811 |
| 2010 |  |  | 147,178 | 94,036 | 152,015 | 98,177 |
| 2011 onwards |  |  | 96,024 | 94,698 | 121,062 | 116,026 |
|  |  |  | 1,709,809 | 1,375,047 | 1,859,327 | 1,412,330 |

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. 

## NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited)

## 12. Financing and Loans (Continued)

1) Capitalization agreement that corresponds to the amount in excess of $6 \%$ p.a. over the long-term interest rate (TJLP) published by the Brazilian Central Bank;
2) Financing is secured, depending on the agreements, by (i) mortgages of plant; (ii) rural properties and timberland; (iii) guarantees of the financed assets; (iv) and sureties from shareholders.

## 13. Debentures



* The contractual interest was $8 \%$ p.a. The effective interest rate was adjusted considering the premium and discount on the issue price.

On August 23, 2004 the Company completed a R\$ 500,000 two series issue of debentures, the first series amounting to $\mathrm{R} \$ 333,000$ and the second one amounting to $\mathrm{R} \$ 167,000$, both falling due in a 10 -year period in a sole installment.

The first issue was offered locally and is indexed to IGP-M (consumer market price index) variation plus $8 \%$ p.a., and was priced on the basis of the concepts set forth in Brazilian Securities Commission (CVM) Instruction No ${ }^{\circ} 404$, by granting premium and discount on the issue price. Effective interest defined in this process was equal to $10 \%$ p.a. paid annually.

The second serie, not traded on the market, was fully purchased by Banco Votorantim and is indexed to the foreign exchange variation plus $10.38 \%$ p.a., paid semi-annually.

Debentures clauses require a determined maximum level of indebtedness and leverage indicators based on the Company's consolidated financial statements. At the end of the quarter, the Company had not defaulted on any covenants.

This transaction was classified under risk level AA - (bra) of "Fitch Atlantic Ratings".

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited)

## 14. Related Parties

Balances and transactions as of and for the quarter ended March 31, 2005

|  | Assets |  |  | Liabilities |  | Sales revenues and financial expenses |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current |  | Noncurrent |  | Current |  |
| Consolidated companies |  |  |  |  |  |  |
| Bahia Sul International Trading Ltd. | 120,829 |  | - |  | - | 165,451 |
| Comercial e Agrícola Paineiras Ltda. | - |  | 12,700 | 2 | 220 | (641) |
| Suzanopar International S.A. | - |  | 1,701 | 3 | - | - |
| CSPC Overseas Ltd. | 133,792 |  | - |  | - | 103,547 |
| Stenfar S.A. Indl. Coml. Imp. Exp. | 8,307 |  | 2,806 | 2 | 9 | 6,063 |
|  | 262,928 |  | 17,207 |  | 229 | 274,420 |
| Nonconsolidated companies |  |  |  |  |  |  |
| Suzano Holding S.A. | - |  | - |  | - | $(1,888)$ |
| IPLF Holding S.A. | - |  | - |  | 504 | - |
| SPP Agaprint Indl. e Coml. Ltda. | 20,613 |  | - |  | 37 | 2,869 |
| Central Distribuidora de Papéis Ltda. | 12,131 |  | - |  | - | 6,545 |
| Nova Mercante de Papéis Ltda. | 9,926 |  | - |  | - | 6,599 |
| Suzano Petroquímica Ltda. | - |  | 18 |  | - | - |
| Nemonorte Imóveis e Participações Ltda. | - |  | - |  | - | (86) |
| Consolidated | 42,670 |  | 18 |  | 541 | 14,039 |
| Parent company | 305,598 |  | 17,225 |  | 770 | 288,459 |

Balances at December 31, 2004, and transactions in the income statement for the quarter ended March 31, 2004

|  | Assets |  |  |  | Liabilities <br> Current | Sales revenues and financial expenses |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current |  | Noncurrent |  |  |  |
| Consolidated companies |  |  |  |  |  |  |
| B ahia Sul International Trading Ltd. | 253,962 |  | - |  | - | 466,812 |
| Comercial e Agrícola Paineiras Ltda. | - |  | 1,005 | (2) | 255 | - |
| Suzanopar International S.A. | 7 |  | 1,693 | (3) | - | - |
| CSPC Overseas Ltd. | 126,407 |  | - |  | - | - |
| Stenfar S.A. Indl. Coml. Imp. Exp. | 6,816 |  | 3,523 | (2) | 12 | - |
|  | 387,185 |  | 6,221 |  | 267 | 466,812 |
| Nonconsolidated companies |  |  |  |  |  |  |
| Suzano Holding S.A. | 12 |  | - |  | - | - |
| IPLF Holding S.A. | - |  | - |  | 504 | - |
| SPP Agaprint Indl. e Coml. Ltda. | 28,476 | (1) | - |  | - | 5,043 |
| Central Distribuidora de Papéis Ltda. | 16,204 |  | - |  | - | 4,945 |
| Nova Mercante de Papéis Ltda. | 12,883 |  | - |  | - | 5,687 |
| Suzano Petroquímica Ltda. | - |  | 11 |  | - | - |
| Nemonorte Imóveis e Participações Ltda. | - |  | - |  | - | - |
| Consolidated | 57,575 |  | 11 |  | 504 | 15,675 |
| Parent Company | 444,760 |  | 6,232 |  | 771 | 482,487 |

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued)
(In thousands of reais)
(Unaudited)
14. Related Parties (Continued)
(1) The Company has outstanding vendor operations in the amount of $\mathrm{R} \$ 20,306$ ( $\mathrm{R} \$$ 25,499 in December 2004);
(2) Advances for future capital increases;
(3) Loan denominated in dollars maturing on December 31, 2009.

The main assets and liabilities balances as of March 31, 2005, and the transactions that affected the statement of income for the period concerning related-party operations, were substantially realized under normal market conditions for the respective types of operations.

## 15. Provision for Contingencies

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| Taxes |  |  |  |  |
| PIS/COFINS | 67,529 | 62,997 | 83,058 | 62,997 |
| PIS half-yearly computation | 41,614 | 40,764 | 41,614 | 40,764 |
| ICMS | 15,055 | 15,241 | 17,653 | 15,241 |
| Others | - | - | 16,471 | - |
|  | 124,198 | 119,002 | 158,796 | 119,002 |
| Labor and civil | 27,452 | 27,078 | 28,621 | 27,078 |
|  | 151,650 | 146,080 | 187,417 | 146,080 |

These provisions are recognized to provide for probable losses in administrative and judicial suits relating to tax, civil and labor claims considered as probable losses at amounts considered sufficient by management, in accordance with the assessment of its lawyers and legal advisors, as follows:

PIS/COFINS - A provision recognized for unpaid PIS and COFINS in view of the legal challenge regarding the tax calculation basis (charge over other income). The Company has judicial deposits, in the amount of R\$ 1,586 for PIS and R\$ 16,024 for COFINS;

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. <br> NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited) 

## 15. Provision for Contingencies (Continued)

PIS half-yearly payment - The Company filed a legal suit aiming at recovering the overpaid PIS contribution amounts, since the law that changed the criterion for determination of the referred to contribution was considered unconstitutional by the higher court. Judgment in the trial court recognized the Company's right in relation to the contribution. Supported by preliminary court injunction, the Company conducted the offset of said amount against IPI and COFINS debits. A recent decision in intermediate court of appeals recognized that the offsetting could only be made against debits resulting from the current PIS itself. Such new decision is under discussion in the higher courts.

ICMS - Provisions related to tax delinquency notices currently being refuted or appealed against at an administrative level.

## 16. Accounts Payable - Land and Forests

In 2002, the Company purchased from Companhia Vale do Rio Doce lands and eucalyptus forests therein planted, in the region of São Mateus, Espírito Santo State, payable in installments by the end of 2007. At March 31, 2005, the due amounts related to this acquisition, classified as current and noncurrent, amounted to $\mathrm{R} \$ 16,166$ and $\mathrm{R} \$ 14,071$, respectively $(\mathrm{R} \$ 20,271$ and $\mathrm{R} \$ 13,856$ in December 2004).

In June 2004, the Company acquired from VCP eucalyptus wood payable up to December 2006. The restated amount of acquisition is $\mathrm{R} \$ 15,986$ ( $\mathrm{R} \$ 15,682$ in December 2004) and is classified in noncurrent liabilities. See Note 22.

## 17. Financial Instruments

## a) Valuation

The financial instruments included in the balance sheet, such as cash and banks, marketable securities, loans and financing, are stated at their contractual values, which approximate their fair values. To determine the market value, management used information available and applicable valuation methodologies for each situation. The estimates herein presented do not indicate that they could be performed in the market. The use of different market information and/or valuation methodologies may have a significant effect on the market value.

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## NOTES TO THE QUARTERLY FINANCIAL INFORMATION <br> (In thousands of reais) <br> (Unaudited)

17. Financial Instruments (Continued)
a) Valuation (Continued)

The estimated market value of financial instruments is set out below:

|  | Consolidated |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2005 |  | December 31, 2004 |  |
|  | Carrying Amount | Fair Market Value | Carrying <br> Amount | Fair Market Value |
| ASSETS |  |  |  |  |
| Cash and marketable securities | 819,312 | 819,312 | 1,086,220 | 1,086,220 |
| LIABILITIES |  |  |  |  |
| Loans and financing | 2,805,528 | 2,776,670 | 2,202,010 | 2,225,898 |
| Debentures | 518,232 | 518,232 | 500,168 | 500,168 |

The market value of cash and banks, and loans and financing, when applicable, was determined using available current interest rates for operations under similar conditions and remaining maturities.
b) Credit risk

The sales policies adopted by the Company and its subsidiaries comply with the credit policies established by management and aim at minimizing possible losses arising from delinquency in accounts receivable from customers. This objective is reached through a careful selection of its client portfolio, which takes into consideration payment capacity (credit analysis) and diversification of sales (risk spread).
c) Exchange and interest rate risk

Income and expenses recorded by the Company are subject to significant variations, as their loans and financing and a portion of its debenture balance are substantially linked to the foreign exchange rate fluctuation, particularly the US dollar.

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. 

## NOTES TO THE QUARTERLY FINANCIAL INFORMATION <br> (In thousands of reais) <br> (Unaudited)

## 17. Financial Instruments (Continued)

c) Exchange and interest rate risk (Continued)

In order to reduce certain effects of foreign exchange rate fluctuations, the Company has entered into operations involving derivatives. As of March 31, 2005, there was an open swap position from dollars to CDI in notional amounts of US\$ 7.5 million.

In order to limit the interest rate risks, the Company performed swap operations, limiting the interest rates on certain foreign currency loans, with notional amounts up to the limit of US\$ 81.4 million.

Gains and losses arising from operations involving derivatives (closed and open positions) are recognized in the financial statements.

## 18. Shareholders' Equity

## Capital

The subscribed capital as of March 31, 2005 totals R\$ 1,477,963,325.62, fully paid in and divided into $285,277,173$ shares, with no par value, of which $102,374,458$ are common and nominative, 181,531,176 are book-entry preferred class "A" shares and $1,371,539$ are book-entry preferred class " B ". From the total of preferred shares class " B ", $1,358,419$ are maintained in treasury.

Preferred shares class "A" are non-voting and have priority upon distribution of dividends, which are, at least, $10 \%$ higher than those paid on common shares. Preferred shares class "B" are ensured a priority dividend of $6 \%$ p.a. on each portion of the capital, or, at least, $10 \%$ higher than those paid on common shares. Preferred shares are nonvoting shares, except when provided for in law.

## Dividends

The Company's articles of incorporation provide for minimum compulsory dividends of $25 \%$, calculated on net income for the year, adjusted as allowed by article 202 of Law No. 6404/76.

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## NOTES TO THE QUARTERLY FINANCIAL INFORMATION <br> (In thousands of reais) <br> (Unaudited)

## 19. Nonoperating Results


(1) Refers mainly to the sale of "standing wood" to non-related companies (see Note 22).

## 20. Net Financial Results

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Three-month periods ended |  |  |  |
|  | March 31, 2005 | March 31, 2004 | March 31, 2005 | March 31, 2004 |
| Interest expenses | $(47,886)$ | $(21,339)$ | $(50,644)$ | $(40,438)$ |
| Monetary and exchange rate variation | $(12,426)$ | $(9,776)$ | $(13,802)$ | $(19,771)$ |
| Loss on swap transactions | $(2,226)$ | $(1,653)$ | $(2,226)$ | $(5,934)$ |
| Other financial expenses | $(5,512)$ | (208) | $(5,435)$ | $(5,429)$ |
| Total financial expenses | $(68,050)$ | $(32,976)$ | $(72,107)$ | $(71,572)$ |
| Interest income | 23,145 | 25,823 | 27,713 | 41,896 |
| Loss on swap transactions | - | $(10,574)$ | - | $(10,574)$ |
| Monetary and exchange rate variation | 6,938 | 1,969 | 6,901 | 5,613 |
| Total financial income | 30,083 | 17,218 | 34,614 | 36,935 |
| Financial results, net | $(37,967)$ | $(15,758)$ | $(37,493)$ | $(34,637)$ |

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. 

NOTES TO THE QUARTERLY FINANCIAL INFORMATION<br>(In thousands of reais)<br>(Unaudited)

## 21. Statement of EBITDA (Unaudited and Not Reviewed)

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Three-month period ended |  |  |  |
|  | March 31, 2005 | March 31, 2004 | March 31, 2005 | March 31, 2004 |
| Operating income | 117,939 | 105,324 | 119,907 | 161,323 |
| Financial expenses | 68,050 | 32,976 | 72,107 | 71,572 |
| Financial income | $(30,083)$ | $(17,218)$ | $(34,614)$ | $(36,935)$ |
| Equity pickup | 1,872 | $(9,293)$ | 154 | 136 |
| Amortization of goodwill | - | - | - | 10,422 |
| Depreciation, depletion and amortization | 53,533 | 24,006 | 54,012 | 46,414 |
| Earnings before income and social contribution taxes, |  |  |  |  |
| interest, depreciation, depletion and amortization (EBITDA) | 211,311 | 135,795 | 211,566 | 252,932 |

## 22. Commitments

The Company entered into a loan agreement with Aracruz Celulose S.A. with the objective of lending 1,900 thousand m 3 of eucalyptus wood. The agreement establishes the return of the same volume of wood under similar operating conditions, between 2006 and 2008. The Company records the amount receivable related to the volume of wood already delivered to Aracruz Celulose S.A in noncurrent assets, in the amount of $\mathrm{R} \$ 15,402$ ( $\mathrm{R} \$ 14,332$ in December 2004).

The Company signed a contract to purchase and sales of standing wood with Votorantim Celulose e Papel S/A (VCP), by which the Company sold 500 thousand m3 of eucalyptus wood, to be harvested by VCP until December 2005, totaling R\$ 15,000 , half of which was paid when the agreement was signed and the remaining amount was paid in December 2004. On the other hand, the Company entered into an agreement with VCP by which it purchased the same amount of eucalyptus wood, which will be harvested between June 2006 and December 2008, for the same amount, half of which matures in June 2006, and the other half in December 2006.

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. 

NOTES TO THE QUARTERLY FINANCIAL INFORMATION<br>(In thousands of reais)<br>(Unaudited)

## 23. Private Pension Plan - Defined Contribution

In January 2005, the Company established a supplementary defined contribution private pension - for employees of the companies comprising the Suzano group, named Suzano Prev. To implement this private pension plan the Company selected a solid financial institution. Upon establishing the Suzano Prev plan, the Company defined that it will recognize the contribution related to prior years for all employees. Such disbursement will be made within the next years, and calculated individually, until each employee starts to enjoy the benefits of the plan. Until the end of the quarter, 2,479 employees had adhered to the Suzano Prev plan, which corresponds to $74 \%$ of all Company's employees. Under the Suzano Prev plan rules contributions made by the Company this quarter totaled $\mathrm{R} \$ 1,412$ and employees' contributions totaled $\mathrm{R} \$$ 717.

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited)

## Supplementary information <br> Statements of changes in financial position

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Three-month periods ended |  |  |  |
|  | Mar/2005 | Mar/2004 | Mar/2005 | Mar/2004 |
| Working capital provided by |  |  |  |  |
| Operations |  |  |  |  |
| Net income for the period | 89,556 | 85,398 | 90,983 | 115,915 |
| Items not affecting working capital: |  |  |  |  |
| Depreciation, depletion and amortization | 53,533 | 24,006 | 54,012 | 46,414 |
| Net book expense with permanent assets disposed of | 4,118 | 7,464 | 4,118 | 8,782 |
| Deferred income and social contribution taxes | 14,214 | 10,223 | 14,214 | 13,308 |
| Equity pickup | 1,872 | $(9,293)$ | 154 | 136 |
| Minority interests | - | - | - | 5,059 |
| Amortization of goodwill | - | - | - | 10,422 |
| Provision for contingencies | 5,570 | 407 | 5,570 | 2,839 |
| Exchange and monetary variations and long-term interest, net | 6,488 | 4,032 | 6,653 | 13,258 |
|  | 175,351 | 122,237 | 175.704 | 216.133 |
| Third parties |  |  |  |  |
| Long-term financing and loans | 469,182 | 71,248 | 475,166 | 194,418 |
| Reduction in noncurrent assets | - | - | - | 249 |
|  | 469,182 | 71,248 | 475,166 | 194,667 |
| Total working capital provided | 644,533 | 193,485 | 650,870 | 410,800 |
| Working capital used for: |  |  |  |  |
| Investments | 742,124 | - | 742,124 | 1,036 |
| Property, plant and equipment | 53,634 | 63,291 | 69,466 | 136,483 |
| Deferred charges | - | - | - | 1,599 |
| Noncurrent assets | 15,538 | 8,493 | 1,666 | 15,207 |
| Transfer from noncurrent to current liabilities | 134,048 | 106,131 | 134,048 | 284,925 |
| Total working capital used | 945,344 | 177,915 | 947,304 | 439,250 |
| (Decrease) increase in working capital | $(300,811)$ | 15,570 | $(296,434)$ | $(28,450)$ |
| Effect on working capital due to acquisition of Ripasa | - | - | 34,079 | - |
| (Decrease) increase in working capital after effect of acquisition of Ripasa | $(300,811)$ | 15,570 | $(262,355)$ | $(28,450)$ |
| (Decrease) increase in working capital |  |  |  |  |
| Current assets | $(276,551)$ | $(23,179)$ | $(145,079)$ | $(122,821)$ |
| Current liabilities | $(24,260)$ | 38,749 | $(117,276)$ | 94,371 |
| (Decrease) increase in working capital | $(300,811)$ | 15,570 | $(262,355)$ | $(28,450)$ |

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) (In thousands of reais) <br> (Unaudited)

Statements of cash flows

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Three-month periods ended |  |  |  |
|  | $\begin{gathered} \text { March 31, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2004 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2004 \end{gathered}$ |
| Cash flows from operating activities |  |  |  |  |
| Adjustments to reconcile net income to cash generated by operating activities: |  |  |  |  |
| Depreciation, depletion and amortization | 53,533 | 24,006 | 54,012 | 46,414 |
| Income on sale of property, plant and equipment | $(8,519)$ | $(2,388)$ | $(8,950)$ | $(3,897)$ |
| Equity pickup | 1,872 | $(9,293)$ | 154 | 136 |
| Amortization of goodwill | - | - | - | 10,422 |
| Minority interest | - | - | - | 5,059 |
| Deferred income and social contribution taxes | 19,523 | 10,251 | 20,326 | 14,925 |
| Interest and exchange and monetary variations, net | 13,647 | 9,574 | 27,760 | $(2,161)$ |
| Provision for contingencies | 5,570 | 407 | 5,570 | 2,839 |
| Changes in assets and liabilities related to operations |  |  |  |  |
| Decrease (increase) in accounts receivable | 183,501 | 14,235 | 20,342 | $(30,070)$ |
| (Decrease) increase in other current and noncurrent assets | $(51,646)$ | $(12,041)$ | $(48,263)$ | 3,206 |
| Decrease in other current and noncurrent liabilities | $(30,031)$ | $(22,567)$ | $(39,926)$ | $(45,429)$ |
| Net cash from operating activities | 277,006 | 97,582 | 122,008 | 117,359 |
| Cash flows from investing activities |  |  |  |  |
| Increase in investments | $(742,124)$ | - | $(742,124)$ | $(1,036)$ |
| Increase in property, plant and equipment | $(53,634)$ | $(63,291)$ | $(69,466)$ | $(136,483)$ |
| Increase in deferred charges | - | - | - | $(1,599)$ |
| Proceeds generated from the sale of permanent assets | 12,637 | 9,852 | 12,637 | 12,678 |
| Net cash used in investing activities | $(783,121)$ | $(53,439)$ | $(798,953)$ | $(126,440)$ |
| Cash flows from financing activities |  |  |  |  |
| Dividends and interest on own capital | $(51,755)$ | (251) | $(51,755)$ | - |
| Proceeds from loans and financing | 684,634 | 109,046 | 690,618 | 233,200 |
| Payment of loans and financing | $(250,592)$ | $(165,403)$ | $(251,593)$ | $(358,268)$ |
| Net cash (used in) from financing activities | 382,287 | $(56,608)$ | 387,270 | $(125,068)$ |
| Effects of exchange rate variation on cash and marketable securities | - | - | (687) | 1,176 |
| Net effect of acquisition of Ripasa | - | - | 23,454 | - |
| Changes in cash and marketable securities |  |  |  |  |
| At beginning of the year | 654,159 | 670,437 | 1,086,220 | 1,332,451 |
| At end of the year | 530,331 | 657,972 | 819,312 | 1,199,478 |
| Decrease in cash and marketable secutiries | $(123,828)$ | $(12,465)$ | $(266,908)$ | $(132,973)$ |

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited)

## Balance Sheet - Statement of Consolidation at March 31, 2005

| Assets | Ripasa Full <br> (1) | Ripasa Proportional (2) | Suzano <br> Papel e <br> Celulose <br> (3) | Combined <br> (4) | Adjustments <br> (5) | Consolidated <br> (6) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets |  |  |  |  |  |  |
| Cash and marketable securities | 101,845 | 23,455 | 795,857 | 819,312 | - | 819,312 |
| Trade accounts receivable | 197,876 | 45,571 | 539,918 | 585,489 | - | 585,489 |
| Inventories | 196,330 | 45,215 | 449,994 | 495,209 | - | 495,209 |
| Recoverable taxes | 19,675 | 4,531 | 33,386 | 37,917 | - | 37,917 |
| Deferred income and social contribution taxes | 851 | 185 | 99,963 | 100,148 | - | 100,148 |
| Other accounts receivable | 24,538 | 5,662 | 15,704 | 21,366 | - | 21,366 |
| Prepaid expenses | 1,346 | 310 | 2,205 | 2,515 | - | 2,515 |
| Total current assets | 542,461 | 124,929 | 1,937,027 | 2,061,956 | - | 2,061,956 |
| Noncurrent assets |  |  |  |  |  |  |
| Due from related parties | - | - | 18 | 18 | - | 18 |
| Deferred income and social contribution taxes | 60,908 | 14,027 | 124,499 | 138,526 | - | 138,526 |
| Judicial deposits | 50,603 | 11,654 | 29,432 | 41,086 | - | 41,086 |
| Recoverable taxes | 14,819 | 3,413 | 21,988 | 25,401 | - | 25,401 |
| Advances to suppliers | - | - | 87,669 | 87,669 | - | 87,669 |
| Other accounts receivable | 21,660 | 4,988 | 22,224 | 27,212 | - | 27,212 |
| Total noncurrent assets | 147,990 | 34,082 | 285,830 | 319,912 | - | 319,912 |
| Permanent assets |  |  |  |  |  |  |
| Investments | 1,658 | 382 | 767,606 | 767,988 | $(239,732)$ | 528,256 |
| Property, plant and equipment | 1,381,498 | 318,159 | 3,472,053 | 3,790,212 | - | 3,790,212 |
| Deferred charges | 15,073 | 3,471 | 1,325 | 4,796 | - | 4,796 |
| Total permanent assets | 1,398,229 | 322,012 | 4,240,984 | 4,562,996 | $(239,732)$ | 4,323,264 |
| Total assets | 2,088,680 | 481,023 | 6,463,841 | 6,944,864 | $(239,732)$ | 6,705,132 |

1) Full balance sheet of Ripasa, disclosed in compliance with CVM Regulation 247/96;
2) Proportional balance sheet considering the interest of the Company in the total capital (23.03\%) of Ripasa;
3) Consolidated balance sheet of Suzano Papel e Celulose before Ripasa's proportional consolidation;
4) Combined balance sheet (proportional Ripasa plus Suzano Papel e Celulose before elimination of the investment in Ripasa);
5) Consolidation adjustments (elimination of investment in Ripasa);
6) Consolidated balance sheet of Suzano Papel e Celulose.

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## NOTES TO THE QUARTERLY FINANCIAL INFORMATION (Continued) <br> (In thousands of reais) <br> (Unaudited)

Balance Sheet - Statement of Consolidation at March 31, 2005 (Continued)

| Liabilities and shareholders' equity | Ripasa Full (1) | Ripasa Proportional <br> (2) | Suzano <br> Papel e <br> Celulose <br> (3) | Combined <br> (4) | Adjustments (5) | Consolidated <br> (6) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current liabilities |  |  |  |  |  |  |
| Trade accounts payable | 109,220 | 25,153 | 115,532 | 140,685 | - | 140,685 |
| Loans and financing | 214,278 | 49,348 | 896,853 | 946,201 |  | 946,201 |
| Debentures | - | - | 36,483 | 36,483 | - | 36,483 |
| Taxes payable | 13,954 | 3,214 | 14,239 | 17,453 |  | 17,453 |
| Payroll and taxes payable | 22,659 | 5,218 | 40,836 | 46,054 | - | 46,054 |
| Accounts payable | 17,708 | 4,078 | 57,605 | 61,683 |  | 61,683 |
| Payable to related parties |  | - | 541 | 541 | - | 541 |
| Dividends and interest on shareholders' equity payable | 2,732 | 629 | 30,081 | 30,710 | - | 30,710 |
| Income and social contribution taxes | 2,089 | 481 | 3,365 | 3,846 | - | 3,846 |
| Deferred income and social contribution taxes | 11,851 | 2,729 | - | 2,729 | - | 2,729 |
| Total current liabilities | 394,491 | 90,850 | 1,195,535 | 1,286,385 | - | 1,286,385 |
| Noncurrent liabilities |  |  |  |  |  |  |
| Loans and financing | 460,161 | 105,975 | 1,753,352 | 1,859,327 | - | 1,859,327 |
| Debentures |  | - | 481,749 | 481,749 | - | 481,749 |
| Accounts payable | 11,748 | 2,707 | 30,304 | 33,011 | - | 33,011 |
| Deferred income and social contribution taxes | 26,020 | 5,992 | 14,007 | 19,999 | - | 19,999 |
| Provision for contingencies | 155,304 | 35,767 | 151,650 | 187,417 | - | 187,417 |
| Total noncurrent liabilities | 653,233 | 150,441 | 2,431,062 | 2,581,503 | - | 2,581,503 |
| Shareholders' equity |  |  |  |  |  |  |
| Capital | 807,363 | 185,936 | 1,477,963 | 1,663,899 | $(185,936)$ | 1,477,963 |
| Capital reserves | 6,866 | 1,581 | 342,685 | 344,266 | $(1,581)$ | 342,685 |
| Treasury stock | - | - | $(15,080)$ | $(15,080)$ |  | $(15,080)$ |
| Income reserves | 242,089 | 55,753 | 940,693 | 996,446 | $(55,753)$ | 940,693 |
| Retained earnings (losses) | $(15,362)$ | $(3,538)$ | 90,983 | 87,445 | 3,538 | 90,983 |
| Total shareholders' equity | 1,040,956 | 239,732 | 2,837,244 | 3,076,976 | $(239,732)$ | 2,837,244 |
| Total liabilities | $\underline{\mathbf{2 , 0 8 8 , 6 8 0}}$ | 481,023 | 6,463,841 | 6,944,864 | $(239,732)$ | 6,705,132 |

1) Full balance sheet of Ripasa, disclosed in compliance with CVM Regulation 247/96;
2) Proportional balance sheet considering the interest of the Company in the total capital ( $23.03 \%$ ) of Ripasa;
3) Consolidated balance sheet of Suzano Papel e Celulose before Ripasa's proportional consolidation;
4) Combined balance sheet (proportional Ripasa plus Suzano Papel e Celulose before elimination of investment in Ripasa);
5) Consolidation adjustments (elimination of investment in Ripasa);
6) Consolidated balance sheet of Suzano Papel e Celulose.

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. 

## REPORT OF COMPANY'S PERFORMANCE (CONSOLIDATED) (Unaudited)

Brief Summary of Operations
Eucalyptus pulp prices increased in the quarter, led by growing demand in the external market. Pulp CIF Europe reached US $\$ 600 /$ ton in April, its highest level since March 2001. Meanwhile demand for papers in the domestic market declined by more than the usual seasonal movement in January and February, and began recovering in March. As a result, we directed sales to the export market, in a move which began to have more significant results at the end of the quarter.

Our results in this quarter reflect good operational performance by our equipment, with growing production levels and operational improvements as a consequence of the modernization projects and increase in capacity. We produced 334.5 thousand tons in the quarter, $17.15 \%$ more than in the 4 Q 04 , and $5.5 \%$ more than in the 1Q04.

On March 31, 2005 we acquired control of Ripasa - jointly with VCP, in equal $50 \%$ shares. This acquisition was of $77.6 \%$ of Ripasa's voting stock and $46.06 \%$ of its total stock, for a disbursement of the equivalent in Reais of US\$549.15 million. Jointly, we have an option to buy a further $22.4 \%$ of the voting stock and $13.5 \%$ of the total stock, in up to six years, for US $\$ 160.3$ million ( $\mathrm{R} \$ 433.3$ million at the exchange rate of the date of the acquisition, indexed by Selic). Our balance sheet already includes this acquisition and our income statement will reflect its impact from the start of April.

Our selling and administrative expenses, which had increased in the previous quarter due to non-recurring expenses, returned to a sustainable level. We will continue to seek synergies and improvements to reduce our expenses and improve our margins.

## Our Business Environment

## Strong Real affected margins

The exchange rate of the Real against the dollar was very close to stable during the whole of 1 Q 05 , closing the quarter at R\$2.67/US\$. The average FX rate in the quarter, R\$ 2.67/US\$, was $4.3 \%$ lower than in 4Q04. These rates have a negative impact on our margins, and mitigate the positive effects of the increase in pulp prices, without producing significant FX-related gains.

| Fx rate, R\$ / US\$ | 10.05 | 40.04 | 1 Q04 | 2004 | 2003 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Start of period | 2.6544 | 2.8586 | 2.8892 | 2.8892 | 3.5333 |
| End of period | 2.6662 | 2.6544 | 2.9086 | 2.6544 | 2.8892 |
| Average | 2.6650 | 2.7861 | 2.8993 | 2.9263 | 3.0775 |

Source: Brazilian Central Bank

## Rise in pulp prices

Rising pulp prices in the world market were a key feature of 1Q05. CIF prices for pulp sold in Europe increased by around US $\$ 60 /$ ton, in the quarter, to US $\$ 580 / t o n$. The reasons for the increase in international prices are: (i) increased economic activity in the US, with higher consumption of paper and pulp; (ii) strong demand from Chinese producers; and (iii) the continuing strength of the euro against the dollar, resulting in increased dollar prices for pulp sold to Europe. At the beginning of April there was a further increase in the price of pulp, CIF Europe, to US\$600/ton.

## Rise in pulp prices (Continued)

World pulp producers' inventories - according to the PPPC (Pulp and Paper Products Council) were equal to 32 days' production at the end of February 2005 (the latest figure available), compared to 34 days' production at the end of January.

The difference between average prices of uncoated papers (reels, CIF Northern Europe) and eucalyptus pulp in 1Q05 was US $\$ 268 /$ ton during the first quarter of 2005, higher than historic average of US $\$ 250 /$ ton.

## Reduction of paper demand in Brazil

Demand for paper in the domestic market fell by more than the expected seasonal reduction in 1Q05. Average prices were stable over the period.

## Sales

## Net Sales

|  | 4Q04 |  | 1 Q05 |  | 1Q04 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | R\$ tsd | Tons tsd | R\$ tsd | Tons tsd | R\$ tsd | Tons tsd |
| Domestic Market | 370,161 | 153.0 | 277,359 | 116.7 | 295,851 | 124.4 |
| Pulp | 21,261 | 18.5 | 20,245 | 17.4 | 17,466 | 16.4 |
| Coated P\&W Paper | 55,622 | 18.7 | 43,865 | 14.8 | 48,503 | 16.5 |
| Paperboard | 92,339 | 33.7 | 74,929 | 27.2 | 78,722 | 30.5 |
| Uncoated P\&W Paper | 200,939 | 82.1 | 138,320 | 57.3 | 151,160 | 60.9 |
| Export Market | 287,980 | 164.2 | 302,961 | 174.6 | 387,865 | 196.9 |
| Pulp | 109,706 | 91.8 | 127,835 | 96.6 | 153,940 | 114.0 |
| Coated P\&W Paper | 9,426 | 3.7 | 6,168 | 2.4 | 8,386 | 3.7 |
| Paperboard | 23,695 | 10.4 | 32,917 | 15.9 | 38,970 | 20.7 |
| Uncoated P\&W Paper | 145,153 | 58.3 | 136,041 | 59.7 | 136,569 | 58.5 |
| Total | 658,141 | 317.1 | 580,320 | 291.3 | 633,716 | 321.3 |
| Pulp | 130,967 | 110.2 | 148,080 | 113.9 | 171,406 | 130.4 |
| Coated P\&W Paper | 65,048 | 22.3 | 50,033 | 17.3 | 56,889 | 20.2 |
| Paperboard | 116,034 | 44.1 | 107,846 | 43.1 | 117,692 | 51.3 |
| Uncoated P\&W Paper | 346,092 | 140.4 | 274,361 | 117.0 | 287,729 | 119.4 |

Lower domestic demand and stronger Real reduced net sales.
Net sales in 1Q05 were positively affected by a $1 \%$ increase in average prices, and negatively affected by a fall of $9.3 \%$ in total volume sold, totaling R $\$ 580.3$ million, $8.4 \%$ lower than in 1Q04. In comparison with 4Q04, net sales were reduced by $11.8 \%$, due to a reduction of $8.1 \%$ reduction in sales volume and of $4.0 \%$ in average prices. Exports provided $52.2 \%$ of net sales, compared to $43.8 \%$ in 4Q04, and $53.3 \%$ in 1Q04.


Higher pulp prices in dollars compensated for the stronger Real
Pulp net sales were R\$ 148.1 million in 1Q05, $13.6 \%$ less than in 1 Q04. This was primarily the result of a $12.7 \%$ reduction in volume sold, to 113.9 thousand tons, and a decrease of $1.1 \%$ in the average price of pulp in Reais, to $\mathrm{R} \$ 1,299.92$ per ton in the quarter. The lower sales volume also reflects our rebuilding inventories, which at the end of 2004 were below appropriate operating levels for meeting our customers' needs. The reduction in average pulp prices in Reais reflects international prices $6.7 \%$ higher in dollars, mitigated by the appreciation of the Real.

## Sales (Continued)

## Net Sales (Continued)

Net sales revenue from pulp was $13.1 \%$ higher than in 4 Q 04 , due to the $3.3 \%$ increase in unit volume sold, mainly in exports, and also due to increases in average prices of $9.4 \%$ in Reais and $15.8 \%$ in dollars.

> Pulp Sales volume (thousand tons)


## Reduction in domestic demand affected paper sales volume

1Q05 total paper net sales were R\$ 432.2 million, $6.5 \%$ lower than in 1 Q 04 . The negative effect of a $7.0 \%$ reduction in sales volume to 177.4 thousand tons in 1Q05, was partially offset by a $0.6 \%$ increase in the average price of papers, to $\mathrm{R} \$ 2,436.48$ /ton in 1 Q 05 . Volume sold in the domestic market decreased by $8.0 \%$ to 99.4 thousand tons, in comparison to 108.0 thousand tons in 1Q04. Sales volume to the domestic market represented $56.0 \%$ of our total sales of paper, compared with $56.6 \%$ in 1Q04. As a result, export prices became closer to domestic prices, also influenced by the increasing strength of the Real.

Paper sales volume (thousand tons)

- Domestic market $\square$ Export market


Paper Exports-1Q05
(thousand tons)

The increased production volume enabled us to rebuild inventories. Total production reached 334.5 thousand tons in 1Q05-204.8 thousand tons of papers and 129.7 thousand tons of market pulp and in March was a record month in terms of production of pulp and final products. A contributing factor in the increase in output was the good performance of our equipment during the Mucuri pulp plant learning curve period, and the absence of maintenance stoppages (in contrast to 4Q04).

Cash production cost of market pulp was US\$ 177 per ton
At the Mucuri plant the cash production cost of market pulp, including the cost of standing wood, was R\$ 472/ton (US\$177/ton) in 1Q05, compared with R\$673/ ton (US\$241/ton) in 4Q04. This mainly reflects (i) the absence of maintenance stoppages and the start up of the optimization project at the Mucuri unit during 4Q04; and (ii) appreciation of the Real during the quarter. In comparison with 1Q04, the cash cost increased by US $\$ 22$ per ton, due to: (i) the learning curve in the pulp plant after the optimization project (which added annual production capacity of 60,000 tons); (ii) increase in chemical costs and (iii) Real appreciation.

| Discussion of the Results |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | (In thousand R\$) |  |
|  | 4Q04 | 1Q05 | 1Q04 |
| Net Sales | 658,141 | 580,321 | 633,716 |
| Cost of Sales | $(375,189)$ | $(344,982)$ | $(354,924)$ |
| Gross Profit | 282,952 | 235,339 | 278,792 |
| Selling Expenses | $(51,727)$ | $(31,909)$ | $(31,790)$ |
| General and Administrative expenses | $(73,241)$ | $(50,132)$ | $(46,297)$ |
| Financial Expenses | $(73,782)$ | $(58,305)$ | $(51,801)$ |
| Financial Income | 19,305 | 27,713 | 31,322 |
| Equity Income in Subsidiaries and Affiliates | (38) | (154) | (136) |
| Amortization of Goodwill | - | - | $(10,422)$ |
| Other Operating Income | 11,738 | 4,256 | 5,813 |
| Operating Profit before Monetary and Exchange Rate Variation | 115,207 | 126,808 | 175,481 |
| Net Monetary and Exchange Rate Variation on Assets | 75,511 | $(6,901)$ | $(14,158)$ |
| Operating Profit | 190,718 | 119,907 | 161,323 |
| Non Operating Income | 3,460 | 9,829 | 2,894 |
| Income and Social Contribution Taxes | $(57,883)$ | $(38,753)$ | $(43,243)$ |
| Minority Interest | - | - | $(5,059)$ |
| Net Income for the Period | 136,295 | 90,983 | 115,915 |

1Q05 net income $\mathrm{R} \$ 91.0$ million.
Suzano's net income in 1Q05 was R\$ 91.0 million, $21.5 \%$ lower than in the same period of 2004 - and $33.2 \%$ lower than in 4Q04.

The main factors in the lower net income were lower sales volume, in both the domestic and external markets, and the appreciation of the Real, which resulted in a lower price for exports in Reais.

The following were some of the consequences:
(1) Unit cost of sales, at $\mathrm{R} \$ 1,184.21$, was $7.2 \%$ higher than in 1 Q 04 , reflecting salary increases in 2004 and higher production costs. Gross margin was 3.4 percentage points lower than in 1Q04 and 2.4 percentage points lower than in 4Q04.
(2) Net financial expenses (excluding monetary and FX variations), at $\mathrm{R} \$ 30.6$ million, were $49.4 \%$ higher than in 1Q04, reflecting higher interest expenses and lower financial revenue - in part due to the lower average cash and deposits.

The following factors partially offset the above effects:
(1) Administrative expenses were reduced to $\mathrm{R} \$ 50.1$ million, which is $8.3 \%$ higher than in 1 Q 04 , but $31.6 \%$ lower than in 4Q04, and is at a sustainable level. As well as the salary increase in 2004, administrative expenses in this quarter included the Company's first contributions to its new private pension plan - which started operating in this quarter - and a non-recurring disbursement of R\$1.9 million relating to the process of acquisition of Ripasa.
(2) Selling expenses, at $\mathrm{R} \$ 31.9$ million, were $0.4 \%$ more than in 1 Q 04 , but $38.3 \%$ less than in 4 Q 04 . The reduction in relation to 4 Q 04 reflects the reduction in domestic sales volume and the existence of non-recurring items in that quarter, including provision for doubtful accounts.
(3) The net effect of monetary and FX variations was negative, at $\mathrm{R} \$ 6.9$ million, due to the devaluation of only $0.4 \%$ in the Real in the quarter - the amount is $51.3 \%$ lower than its value in 1Q04 (when it was R\$ 14.2 million negative).

| Cash generation and Financial Indicators |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (in thousand R\$) |  |
|  | 4Q04 | 1 Q05 | 1 Q04 | 4Q04X3Q04 | 4Q04X4Q03 |
| EBIT | 169,722 | 157,554 | 206,518 | -23.7\% | -7.2\% |
| Depreciation / Depletion / Amortization | 54,474 | 54,012 | 46,414 | 16.4\% | -0.8\% |
| EBITDA | 224,196 | 211,566 | 252,932 | -16.4\% | -5.6\% |
| Gross Profit / Net Sales | 43.0\% | 40.6\% | 44.0\% | -3,4 p.p. | -2,4 p.p. |
| EBITDA / Net Sales | 34.1\% | 36.5\% | 39.9\% | -3,4 p.p. | -2,4 p.p. |
| Net Debt / EBITDA (LTM) | 1.56 | 2.51 | 1.68 | - | - |

Strong Real and lower domestic demand impacted Ebitda
1Q05 Ebitda was R\$211.6 million (US\$ 79.3 million, converted at the average R\$/US\$ FX rate for the period), $16.4 \%$ lower in Reais than in 1Q04, and $9.1 \%$ lower in dollars. Ebitda margin (on net sales), at $36.5 \%$, was 3.4 percentage points lower than in 1Q04 (39.9\%).


Lower capital expenditure

Our capital expenditure in 1 Q 05 totaled $\mathrm{R} \$ 69.5$ million: $\mathrm{R} \$ 19.0$ million was spent on the São Paulo units, R $\$ 34.6$ million on the Mucuri unit, and $\mathrm{R} \$ 15.7$ million on the Capim Branco hydroelectric project. Of the total, (i) $\mathrm{R} \$ 8.5$ million was invested in the forest base for expansion project; (ii) $\mathrm{R} \$ 14.4$ million was invested in industrial modernizations, including $\mathrm{R} \$ 8.3$ million in the optimization project; and (iii) $\mathrm{R} \$ 30.6$ million expenditures was the total in current investments in the industrial and forestry areas.

## Acquisition of control of Ripasa

At the end of March 2005, Suzano acquired the control of Ripasa - jointly with VCP, in equal shares through Ripasa Participações S.A. a special-purpose company in which each has $50 \%$. The acquisition takes place in two stages:
I. On March 31, 2005, 129,676,966 common shares and $41,050,819$ preferred shares in Ripasa, representing $77.59 \%$ of the voting stock and $46.06 \%$ of the total capital, were acquired, for disbursement of the equivalent in Reais of US $\$ 549.15$ million; and
II. $37,449,084$ common shares and $12,388,719$ preferred shares in Ripasa are the subject of a purchase option to be exercised within up to six years. These represent $22.41 \%$ of the voting stock and $13.45 \%$ of the total stock. The purchase price is the equivalent in Reais of US\$ 160.30 million ( $\mathrm{R} \$ 433.3$ million on 31.03 .2005 , indexed by selic).

Within the shortest possible time, Suzano Papel e Celulose and VCP intend to publish details of a stockholding restructuring in Ripasa, to enable its minority stockholders to exchange their shares for shares in Suzano Papel e Celulose and VCP, in equal parts, based on the ratio between the economic values of the respective companies. After this stockholding migration, Suzano and VCP have plans under study for the next step, which would aim to obtain full advantage of the synergies, by transforming Ripasa into a production unit, operating in the form of a consortium of companies, under Sections 278 and 9 of Law 6404/76. Implementation of this requires approval by the competent tax authorities.

A premium of R\$502.4 million was recorded on the Ripasa purchase transaction. Ripasa's balance sheet was proportionally ( $23.03 \%$ of total capital) included in the Company's consolidated financial statements.

Net debt at 31 March includes funds raised to buy control of Ripasa
Our net debt on March 31, 2005 was R $\$ 2.3726$ billion (US $\$ 889.9$ million), which compares with R\$ 1.616 billion (US $\$ 608.8$ million) on December 30, 2004, excluding the proportional consolidation of Ripasa's net debt, due to the participation of $23.03 \%$ in its total capital. The increase in net debt reflects the funding transactions to finance the purchase of Ripasa. At the end of March net debt / trailing 12-month Ebitda was 2.38 , compared with 1.56 at the end of December 2004.

Considering the inclusion of the $23.03 \%$ of Ripasa's net debt, our total consolidated debt reached $\mathrm{R} \$ 2,504.4$ million and the net debt / trailing 12-month Ebitda was 2.51. This indicator does not include $23.03 \%$ of Ripasa's Ebitda, prior to the acquisition.

Cash generation and Financial Indicators (Continued)
Debt amortization timetable
Debt schedule amortization
(US\$ million)


## Non financial data

The non financial data related to volume, prices, unit cost were not reviewed by our independent accountants.

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. OTHER COMPANY'S RELEVANT INFORMATION (Unaudited) 

In accordance with Corporative Governance Practices (Level 1) we are presenting the Composition of shareholders with more than $5 \%$ of voting shares direct and indirect, including individuals, at March 31, 2005 as follows:

COMPOSITION OF SHAREHOLDERS - SUZANO BAHIA SUL PAPEL E CELULOSE S/A
CAPITAL - R\$ 1,477,963,325.62

| Shareholders | Common | $\%$ | Preferred | $\%$ | Total | \% |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |
| SUZANO HOLDING S.A | $94,364,159$ | $92.18 \%$ | 45,919 | $0.02 \%$ | $94,410,078$ | $33.09 \%$ |
| IPLF HOLDING S.A | $8,000,000$ | $7.81 \%$ | - | $8,000,000$ | $2.80 \%$ |  |
| BNDES PARTICIPAÇÕES S.A - BNDESPAR | - | - | $32,590,141$ | $17.82 \%$ | $32,590,141$ | $11.42 \%$ |
| OTHER | 10,299 | $0.01 \%$ | $150,266,655$ | $82.16 \%$ | $150,276,954$ | $52.69 \%$ |
| TOTAL | $\mathbf{1 0 2 , 3 7 4 , 4 5 8}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{1 8 2 , 9 0 2 , 7 1 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 8 5 , 2 7 7 , 1 7 3}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

COMPOSITION OF SHAREHOLDERS - SUZANO HOLDING S.A
CAPITAL - R\$ 1,050,000,000.00

| Shareholders | Common | \% | Preferred | \% | Total | \% |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |
| FANNY FEFER | $13,203,156$ | $27.50 \%$ | $9,144,528$ | $22.41 \%$ | $22,347,684$ | $25.17 \%$ |
| BETTY FEFFER | $10,799,025$ | $22.50 \%$ | $9,126,997$ | $22.37 \%$ | $19,926,022$ | $22.44 \%$ |
| DANIEL FEFFER | $5,999,454$ | $12.50 \%$ | $4,893,081$ | $11.99 \%$ | $10,892,535$ | $12.27 \%$ |
| DAVID FEFFER | $5,999,454$ | $12.50 \%$ | $4,870,882$ | $11.94 \%$ | $10,870,336$ | $12.24 \%$ |
| JORGE FEFFER | $5,999,454$ | $12.50 \%$ | $4,868,721$ | $11.93 \%$ | $10,868,175$ | $12.24 \%$ |
| RUBEN FEFFER | $5,999,454$ | $12.50 \%$ | $4,866,680$ | $11.93 \%$ | $10,866,134$ | $12.24 \%$ |
| OTHER | 3 | $0.00 \%$ | $3,029,111$ | $7.43 \%$ | $3,029,114$ | $3.40 \%$ |
| TOTAL | $\mathbf{4 8 , 0 0 0 , 0 0 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{4 0 , 8 0 0 , 0 0 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{8 8 , 8 0 0 , 0 0 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

COMPOSITION OF SHAREHOLDERS - IPLF HOLDING S.A
CAPITAL - R\$ 195,006,861.00

| Shareholders | Common | \% | Preferred | \% | Total | \% |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |
| FANNY FEFER | $53,626,886$ | $27.50 \%$ | 27 | $27.00 \%$ | $53,626,913$ | $27.50 \%$ |
| BETTY FEFFER | $43,876,450$ | $22.50 \%$ | 22 | $22.00 \%$ | $43,876,472$ | $22.50 \%$ |
| DANIEL FEFFER | $24,375,834$ | $12.50 \%$ | 12 | $12.00 \%$ | $24,375,846$ | $12.50 \%$ |
| DAVID FEFFER | $24,375,834$ | $12.50 \%$ | 12 | $12.00 \%$ | $24,375,846$ | $12.50 \%$ |
| JORGE FEFFER | $24,375,834$ | $12.50 \%$ | 12 | $12.00 \%$ | $24,375,846$ | $12.50 \%$ |
| RUBEN FEFFER | $24,375,834$ | $12.50 \%$ | 12 | $12.00 \%$ | $24,375,846$ | $12.50 \%$ |
| OTHER | 189 | $0.00 \%$ | 3 | $3.00 \%$ | 192 | $0.00 \%$ |
| TOTAL | $\mathbf{1 9 5 , 0 0 6 , 8 6 1}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{1 0 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{1 9 5 , 0 0 6 , 9 6 1}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## OTHER COMPANY'S RELEVANT INFORMATION(Continued) (Unaudited)

## COMPOSITION OF SHAREHOLDERS - BANCO NACIONAL DO DESENVOLVIMENTO ECONÔMICO E SOCIAL

 Participações- BNDESparShareholders

| Common | $\%$ | Preferred | $\%$ | Total |
| :--- | :--- | :--- | :--- | :--- |

BNDES
TOTAL

| 1 | $100.00 \%$ | - | $0.00 \%$ | 1 | $100.00 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1}$ | $\mathbf{1 0 0 . 0 0 \%}$ | - | $\mathbf{0 . 0 0 \%}$ | $\mathbf{1}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

COMPOSITION OF SHAREHOLDERS - BANCO NACIONAL DO DESENVOLVIMENTO ECONOMMCO E SOCIAL BNDES

## Shareholders

BRAZILIAN GOVERNMENT
TOTAL

| Common | \% | Preferred | \% | Total | \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| $6,273,711,452$ | $100.00 \%$ | - | $0.00 \%$ | $6,273,711,452$ | $100.00 \%$ |
| $\mathbf{6 , 2 7 3 , 7 1 1 , 4 5 2}$ | $\mathbf{1 0 0 . 0 0 \%}$ |  | - | $\mathbf{0 . 0 0 \%}$ | $\mathbf{6 , 2 7 3 , 7 1 1 , 4 5 2}$ |

In accordance with Corporative Governance Practices (Level 1), we are presenting the quantity and characteristics of the shares that directly or indirectly pertain to the controlling company, executive board and members of Audit Committee, at March 31, 2005:

COMPOSITION OF SHAREHOLDERS - SUZANO BAHIA SUL PAPEL E CELULOSE S/A
CAPITAL - R\$ 1,477,963,325.62
Shareholders

CONTROLLING SHAREHOLDERS*
TREASURY SHARES
BORD OF DIRECTORS

| Common | $\%$ | Preferred | $\%$ | Total | $\%$ |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |
| $102,374,458$ | $100.00 \%$ | $81,589,422$ | $44.61 \%$ | $183,983,680$ | $64.49 \%$ |  |
| - | - | $1,358,419$ | $0.74 \%$ | $1,358,419$ | $0.48 \%$ |  |
| - | - | 27,790 | $0.02 \%$ | 27,790 | $0.00 \%$ |  |
| - | - | 105,237 | $0.05 \%$ | 105,237 | $0.06 \%$ |  |
| - | - | 11,362 | $0.00 \%$ | 11,362 | $0.00 \%$ |  |
| - | - | 4,505 | $0.00 \%$ | 4,505 | $0.00 \%$ |  |
|  | - | - | $99,805,980$ | $54.57 \%$ | $99,805,980$ | $34.99 \%$ |
| $\mathbf{1 0 2 , 3 7 4 , 4 5 8}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{1 8 2 , 9 0 2 , 7 1 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 8 5 , 2 7 7 , 1 7 3}$ | $\mathbf{1 0 0 . 0 0 \%}$ |  |

* Including BNDES participation


## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## OTHER COMPANY'S RELEVANT INFORMATION(Continued) (Unaudited)

In accordance with Corporative Governance Practices (Level 1), we are presenting the outstanding shares and the corresponding percentage compared to the total issued shares at March 31, 2005:

COMPOSITION OF SHAREHOLDERS - SUZANO BAHIA SUL PAPEL E CELULOSE S/A
CAPITAL - R\$ 1,477,963,325.62
Shareholders

SUZANO HOLDING S.A
IPLF HOLDING S/A
BNDES PARTICIPAÇÕES S.A
TREASURY SHARES OTHER SHAREHOLDERS OUTSTANDING SHARE

| Common | $\%$ | Preferred | $\%$ | Total | $\%$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| $94,364,159$ | $92.18 \%$ | 45,919 | $0.03 \%$ | $94,410,078$ | $33.10 \%$ |
| $8,000,000$ | $7.81 \%$ | - | - | $8,000,000$ | $2.80 \%$ |
| - | - | $32,590,141$ | $17.82 \%$ | $32,590,141$ | $11.42 \%$ |
| - | - | $1,358,419$ | $0.74 \%$ | $1,358,419$ | $0.48 \%$ |
| 10,299 | $0.01 \%$ | $48,953,362$ | $26.76 \%$ | $48,963,661$ | $17.16 \%$ |
| - | - | $99,954,874$ | $54.65 \%$ | $99,954,874$ | $35.04 \%$ |
| $\mathbf{1 0 2 , 3 7 4 , 4 5 8}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{1 8 2 , 9 0 2 , 7 1 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 8 5 , 2 7 7 , 1 7 3}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

## Supplementary information

In order to provide comparative data, we are disclosing below the main relevant notes without considering the proportional consolidation of Ripasa as of March 31, 2005 :

1) Cash and Marketable Securities

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| Cash and banks | 49,968 | 11,853 | 221,129 | 176,974 |
| Marketable securities | 480,363 | 642,306 | 574,728 | 909,246 |
|  | 530,331 | 654,159 | 795,857 | 1,086,220 |

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## OTHER COMPANY'S RELEVANT INFORMATION(Continued) <br> (Unaudited)

2) Trade accounts receivable

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| Domestic receivables | 332,096 | 406,512 | 332,453 | 406,811 |
| Foreign receivables |  |  |  |  |
| Subsidiaries | 262,928 | 387,185 | - |  |
| Third parties | 16,980 | 18,204 | 235,955 | 199,024 |
| Discounted export receivables | (445) | $(16,988)$ | (445) | $(16,988)$ |
| Allowance for doubtful accounts | $(23,663)$ | $(23,516)$ | $(28,045)$ | $(28,587)$ |
|  | 587,896 | 771,397 | 539,918 | 560,260 |

3) Inventories

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| Finished goods |  |  |  |  |
| Pulp |  |  |  |  |
| Domestic | 20,890 | 13,052 | 20,890 | 13,052 |
| Foreign | - | - | 9,313 | 12,179 |
| Papel |  |  |  |  |
| Domestic | 143,907 | 123,052 | 143,907 | 123,052 |
| Foreign | - | - | 50,529 | 40,747 |
| Work in process | 19,463 | 18,032 | 19,463 | 18,032 |
| Raw materials | 78,632 | 79,523 | 78,632 | 79,523 |
| Maintenance and other materials | 127,177 | 119,319 | 127,260 | 119,410 |
|  | 390,069 | 352,978 | 449,994 | 405,995 |

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## OTHER COMPANY'S RELEVANT INFORMATION(Continued) <br> (Unaudited)

## 4) Recoverable taxes

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| Recoverable social contribution tax | 184 | 177 | 184 | 177 |
| Recoverable income tax | 6,702 | 5,470 | 6,702 | 5,470 |
| Recoverable PIS/COFINS | 7,804 | 6,687 | 7,804 | 6,687 |
| State VAT (ICMS) on acquisition of PP\&E | 38,605 | 42,409 | 38,605 | 42,409 |
| Other | 2,072 | 1,669 | 2,079 | 1,674 |
|  | 55,367 | 56,412 | 55,374 | 56,417 |
| Less current assets | 33,386 | 30,885 | 33,386 | 30,85 |
| Noncurrent assets | 21,981 | 25,527 | 21,988 | 25,532 |

## 5) Income and social contribution taxes

## ASSETS

|  | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| Tax losses | 37,031 | 45,154 | 37,031 | 45,154 |
| Social contribution tax loss carryforward | 10,759 | 13,790 | 10,759 | 13,790 |
| Temporary differences: |  |  |  |  |
| - On provisions | 56,437 | 57,468 | 66,534 | 68,367 |
| - On goodwill | 110,138 | 116,617 | 110,138 | 116,617 |
|  | 214,365 | 233,029 | 224,462 | 243,928 |
| Less current assets | 89,866 | 95,176 | 99,963 | 106,075 |
| Noncurrent assets | 124,499 | 137,853 | 124,499 | 137,853 |

LABILITIES

|  | Parent Company |  |
| :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 |
| Debits on incentive accelerated debreciation | 14,007 | 13,147 |
|  | 14,007 | 13,147 |
| Less current liabilities | - | - |
| Noncurrent liabilities | 14,007 | 13,147 |

## SUZANO BAHIA SUL PAPEL E CELULOSE S.A.

## OTHER COMPANY'S RELEVANT INFORMATION(Continued) (Unaudited)

Based on this technical analysis of future taxable income, the Company expects to recover these tax credits in the following years:

|  | Parent Company |  | Consolidate |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| 2005 | 76,512 | 95,176 | 86,609 | 106,075 |
| 2006 | 49,783 | 49,783 | 49,783 | 49,783 |
| 2007 | 67,669 | 67,669 | 67,669 | 67,669 |
| 2008 | 20,401 | 20,401 | 20,401 | 20,401 |
|  | 214,365 | 233,029 | 224,462 | 243,928 |

## 6) Property, plant and equipment

|  | Average annual depreciation rate | Mar/2005 |  |  | Dec/2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Cost | Depreciation | Net | Net |
| Buildings | 3.34\% | 643,308 | $(266,746)$ | 376,562 | 377,807 |
| Machinery and equipment | 4.38\% | 3,526,203 | $(1,443,311)$ | 2,082,892 | 2,087,634 |
| Other assets | 18.59\% | 172,212 | $(105,517)$ | 66,695 | 67,214 |
| Land and farms | - | 345,751 | - | 345,751 | 338,646 |
| Timber resources | - | 445,196 | - | 445,196 | 433,081 |
| Construction in progress | - | 154,957 | - | 154,957 | 155,488 |
|  |  | 5,287,627 | $(1,815,574)$ | 3,472,053 | 3,459,870 |

# SUZANO BAHIA SUL PAPEL E CELULOSE S.A. 

## OTHER COMPANY'S RELEVANT INFORMATION (Unaudited)

## 7) Provision for contingencies

|  | Parent Company |  | Consolidatec |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar/2005 | Dec/2004 | Mar/2005 | Dec/2004 |
| Taxes |  |  |  |  |
| PIS/COFINS | 67,529 | 62,997 | 67,529 | 62,997 |
| PIS half-yearly computation | 41,614 | 40,764 | 41,614 | 40,764 |
| ICMS | 15,055 | 15,241 | 15,056 | 15,241 |
|  | 124,198 | 119,002 | 124,199 | 119,002 |
| Labor and civil | 27,452 | 27,078 | 27,451 | 27,078 |
|  | 151,650 | 146,080 | 151,650 | 146,080 |

## 8) Financing and loans

|  | Index | Average annual interest rate | Parent Company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { March 31, } \\ 2005 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2004 \\ \hline \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2005 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2004 \\ \hline \end{gathered}$ |
| To acquire property, plant and equipment: |  |  |  |  |  |  |
| BNDES - Finem | TJLP | 9.96\% | 417,818 | 429,814 | 461,858 | 467,487 |
| BNDES - Finem | Basket of currencies | 10.81\% | 103,782 | 100,767 | 103,782 | 100,767 |
| BNDES - Finame | TJLP | 9.60\% | 37,499 | 36,197 | 37,499 | 36,197 |
| BNDES - Automatic | TJLP | 8.80\% | 4,215 | 4,752 | 4,215 | 4,752 |
| Rural credit | - | 8.75\% | 1,988 | 3,517 | 1,988 | 3,517 |
| For working capital: |  |  |  |  |  |  |
| Exports financing | US\$ | 5.47\% | 1,933,669 | 1,456,760 | 1,933,669 | 1,456,760 |
| Foreign onlending | US\$ | 8.68\% | 20,096 | 36,001 | 20,096 | 36,001 |
| BNDES - Exim | TJLP | 4.04\% | - | - | - | - |
| Imports financing | US\$ | 3.05\% | 76,915 | 86,298 | 76,915 | 86,298 |
| Other | US\$ | 4.50\% | - | - - | 10,183 | 10,231 |
|  |  |  | 2,596,042 | 2,154,106 | 2,650,205 | 2,202,010 |
| Less current liabilities |  | (includes |  |  |  |  |
| interest payable) |  |  | 886,233 | 779,059 | 896,853 | 789,680 |
| Noncurrent liabilities |  |  | 1,709,809 | 1,375,047 | 1,753,352 | 1,412,330 |
|  |  |  | Long-term loans and financing mature as follows: |  |  |  |
| 2006 (April to December) |  |  | 403,241 | 534,169 | 403,772 | 534,643 |
| 2007 |  |  | 335,004 | 304,964 | 338,4,67 | 308,022 |
| 2008 |  |  | 363,637 | 199,510 | 368,474 | 203,651 |
| 2009 |  |  | 364,725 | 147,670 | 369,562 | 151,811 |
| 2010 |  |  | 147,178 | 94,036 | 152,015 | 98,177 |
| 2011 onwards |  |  | 96,024 | 94,698 | 121,062 | 116,026 |
|  |  |  | 1,709,809 | 1,375,047 | 1,753,352 | 1,412,330 |

