- Net sales increased 7.9\%
- Domestic sales rose 7.0\%
- Operating profit grew 18.2\%

Mexico City, February 19, 2010 - Grupo Modelo, S.A.B. de C.V. and Subsidiaries (BMV: GMODELO) ("Grupo Modelo" or "the Company"), leader in beer production, distribution and marketing in Mexico, announces its fourth quarter 2009 financial results.

The Annexes provide financial information for the reclassified numbers for 2008 using hedge accounting, in accordance with Bulletin C-10, Derivative Financial Instruments and Hedging Operations.

During the fourth quarter, total domestic volume was stable compared with the same period of the prior year, reaching 9.4 million hectoliters, in spite of the price increase implemented at the end of the quarter and a difficult comparison base, particularly in the month of December. The imported brand portfolio decreased $25.6 \%$, as a consequence of the price increase carried out in the first semester to compensate for part of the exchange rate depreciation. Therefore, the total volume sold of domestic brands registered a $0.5 \%$ reduction to 9.6 million hectoliters.

Export volume totaled 3.4 million hectoliters, a $4.0 \%$ decrease with respect to the same period of 2008, as a result of the economic crisis which has affected consumption in the different export markets. It is important to highlight that in the last three quarters, the year over year change in volume has showed a slight sequential recovery. Europe and Oceania are among the regions which showed better performance.

Net sales grew a solid $7.9 \%$ reaching 20,358 million pesos. Domestic sales showed an increase of $7.0 \%$, driven by a solid growth in the average price per hectoliter of $7.6 \%$. Export revenues increased $10.4 \%$ principally due to the $15.0 \%$ increase in revenue per hectoliter in pesos due to the depreciation of the peso versus the dollar. Net export revenues totaled 581 million dollars, resulting in a price per hectoliter of 172.6 dollars, $0.9 \%$ higher compared with the same quarter of 2008. Other income increased $3.3 \%$ principally due to larger sales in convenience stores.

In the fourth quarter of 2009, Crown Imports, LLC, registered net sales of 473 million dollars and an operating profit of 84 million dollars.

Cost of goods sold rose $3.9 \%$, below the growth registered for net sales as a change in the total volume mix toward returnable presentations relieved part of the cost pressure. As a result, gross profit totaled 10,713 million pesos, an $11.9 \%$ increase compared with the same quarter of the prior year. The gross margin reached $52.6 \%$, an expansion of 180 basis points.

Operating expenses increased $7.5 \%$, mainly as a result of higher distribution and sales expenses, as well as the effect of the peso depreciation in the dollar denominated expenses. The ratio of SG\&A expenses as related to net sales was practically stable compared to the one recorded in 2008. Operating profit grew $18.2 \%$, to 4,645 million pesos. The margin expanded 200 basis points to $22.8 \%$.

EBITDA (Operating income + Depreciation - Equity income of Associates included in COGS) totaled 5,451 million pesos, a figure $16.2 \%$ higher than the one registered in the same period of 2008 . EBITDA margin expanded 190 basis points reaching $26.8 \%$.

The comprehensive financing result registered a cost of 13 million pesos, which is the net from the loss in changes due to the appreciation of the peso versus the dollar and the interests gained during the period.

Other income and expenses registered an expenditure of 115 million pesos, below the 361 million registered the prior year, mainly due to less profit sharing and one-time items.

The effective tax rate was $15.0 \%$, below the $17.6 \%$ recorded in the same quarter of 2008 , due to the inflation effect that affects the fiscal cost of assets.

The minority interest totaled 1,303 million pesos, of which 544 million pesos corresponds to Barton Beers, a subsidiary of Constellation Brands, for its 50\% share in Crown Imports.

Net majority income was 2,536 million pesos, an $18.2 \%$ increase compared with the same period of 2008. The net margin expanded 110 basis points reaching $12.5 \%$.

Grupo Modelo S.A.B. de C.V. and Subsidiaries Beer Sales
Figures in million hectoliters

| Market | 4Q09 | \% | 4Q08 | \% | $\operatorname{Var}$ (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic | 9.379 | 72.6\% | 9.372 | 71.5\% | 0.1\% |
| Import | 0.173 | 1.3\% | 0.232 | 1.8\% | -25.6\% |
| Total Domestic | 9.552 | 73.9\% | 9.604 | 73.3\% | -0.5\% |
| Export | 3.367 | 26.1\% | 3.505 | 26.7\% | -4.0\% |
| Total | 12.918 | 100.0\% | 13.109 | 100.0\% | -1.5\% |

Grupo Modelo S.A.B. de C.V. and Subsidiaries
Consolidated Income statements for the Fourth Quarter of 2009 and 2008
Figures in millions of nominal pesos

|  | 4Q09 | \% | 4Q08 | \% | Var. \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic Sales | 11,067 | 54.4\% | 10,343 | 54.8\% | 7.0\% |
| Export Sales | 7,602 | 37.3\% | 6,884 | 36.5\% | 10.4\% |
| Other Income | 1,689 | 8.3\% | 1,635 | 8.7\% | 3.3\% |
| Total Net Sales | 20,358 | 100.0\% | 18,862 | 100.0\% | 7.9\% |
| Cost of Goods Sold | 9,644 | 47.4\% | 9,285 | 49.2\% | 3.9\% |
| Gross Profit | 10,713 | 52.6\% | 9,577 | 50.8\% | 11.9\% |
| Operating Expenses | 6,068 | 29.8\% | 5,646 | 29.9\% | 7.5\% |
| Operating Income | 4,645 | 22.8\% | 3,931 | 20.8\% | 18.2\% |
| Comprehensive Financial Result | 13 | 0.1\% | -964 | -5.1\% | -101.3\% |
| Other Expenses (Income) - Net | 115 | 0.6\% | 361 | 1.9\% | -68.1\% |
| Profit Before Tax | 4,517 | 22.2\% | 4,534 | 24.0\% | -0.4\% |
| Income Tax | 1,073 | 5.3\% | -504 | -2.7\% | -312.9\% |
| Deferred Income Tax | -394 | -1.9\% | 1,303 | 6.9\% | -130.2\% |
| Consolidated Net Income | 3,839 | 18.9\% | 3,735 | 19.8\% | 2.8\% |
| Net Majority Income | 2,536 | 12.5\% | 2,145 | 11.4\% | 18.2\% |
| Depreciation and Amortization | 933 | 4.6\% | 892 | 4.7\% | 4.6\% |
| Equity Income of Associates (COGS) | 128 | 0.6\% | 131 | 0.7\% | -2.3\% |
| EBITDA | 5,451 | 26.8\% | 4,691 | 24.9\% | 16.2\% |

## Cumulative results for the Fourth Quarter 2009

- Domestic volume increased 2.7\%
- Net sales grew 8.6\%
- Operating profit rose 12.7\%

During 2009, total beer volume increased $0.4 \%$ with respect to the same period of the prior year, reaching 52.5 million hectoliters. In Mexico, despite a slowdown in economic performance, the volume of beer sold registered a $2.7 \%$ increase, totaling 37.3 million hectoliters, which allowed us to reach a $58 \%$ market share, the highest in our history. Domestic brands grew $2.9 \%$, while the imported brands portfolio posted a reduction of $7.6 \%$.

The export market declined $4.8 \%$, to 15.3 million hectoliters, consequence of the difficult economic environment worldwide. The share of exports in the total volume was $29.1 \%$, compared with the $30.7 \%$ in 2008. It is important to mention that in the United States, Modelo Especial continued to have a double digit growth trend, while Corona Light was the only imported light brand that registered growth during the year. On the other hand, Europe was the region that stood out with the best performance.

Net sales totaled 81,862 million pesos, an increase of $8.6 \%$ with respect to 2008 . Domestic sales grew $8.7 \%$ due to the combination of higher volume and a solid $5.8 \%$ growth in the revenue per hectoliter. Export sales increased $7.9 \%$ driven by a $13.3 \%$ growth in price per hectoliter in pesos due to the exchange rate depreciation, whose benefit was mainly reflected as of June due to the unwinding of the exchange rate hedges. Net export sales totaled 2,626 million dollars and the price per hectoliter registered a slight decrease of $0.6 \%$ compared to 2008, totaling 172 dollars. Other income increased $12.5 \%$ reflecting greater revenues in the convenience and bottled water businesses.

During the year, Crown Imports, LLC, registered net sales of 2,260 million dollars and an operating profit of 447 million dollars.

Given that the Company is implementing a comprehensive financial information system (ERP) that accepts the valuation of inventories at average cost and with the aim of aligning with the international financial information norms, which do not accept the Last-in First-Out (LIFO) method, Grupo Modelo decided to change the inventory valuation method from LIFO to average cost as of January 1, 2009. This change resulted in an increase in the net consolidated income of the whole year of approximately 368 million pesos as well as a 594 million increase in the inventory line of the Balance Sheet.

As a result of the previously discussed effect, cost of goods sold registered in 2009 represented the inventory consumption valued by the average cost method and in the 2008 period, consumption was valued by the last purchases carried out.

The cost of goods rose $6.4 \%$, below the growth registered for net sales. This growth was mainly due to higher raw materials and packaging costs, as well as the depreciation of the peso versus the dollar. This increase was partially reduced by a greater ratio of returnable presentations in the mix, as well as the change in inventory valuation method effect. Gross profit totaled 44,028 million pesos, a $10.6 \%$ growth in comparison to the same period of the previous year. Gross margin stood at $53.8 \%$, which represented an expansion of 100 basis points in the period.

Throughout the year, the company made great efforts to constrain expenses. That, together with a solid revenue generation, allowed the operating expenses as a percentage of net sales to maintain the same level registered in 2008. Operating income totaled 21,730 million pesos for the year, a $12.7 \%$ growth, which represents an expansion of 90 basis points.

Cumulated depreciation and amortization to December grew $8.4 \%$ to 3,787 million pesos, representing $4.6 \%$ of net sales. EBITDA (Operating income + Depreciation - Equity income of Associates included in COGS) totaled 24,972 million pesos, a $12.4 \%$ growth. EBITDA margin registered an expansion of 100 basis points of $30.5 \%$.

The comprehensive financial result registered a cost of 1,906 million pesos, which includes the financial expenses due to the unwinding of the exchange rate and natural gas hedges in the second quarter, and the exchange rate loss motivated by the appreciation of the peso versus the dollar.

Other income and expenses below the operating line registered an expenditure of 1,349 million pesos, an $18.2 \%$ reduction compared to the previous year due to extraordinary one-time items.

The taxes line registered 4,282 million pesos, representing an effective tax rate of $23.2 \%$.
Finally, net majority income was 8,630 million pesos, a $4.3 \%$ reduction compared to 2008 as a consequence of the financial expenses due to the unwinding of the hedges. The net margin reached 10.5\%.

## Financial Position

As of this date, Grupo Modelo's cash and marketable securities accounted for $18.5 \%$ of total assets, which totaled 117,362 million pesos, representing an $11.0 \%$ increase over the last twelve months. On the other hand, the company's financial position been maintained through a structure that includes no long-term debt, and short-term operational liabilities totaling 10,968 million pesos. Majority stockholders' equity totaled 73,854 million pesos, a $19.5 \%$ growth with respect to the prior year.

| Financial Ratios | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| :--- | :---: | :---: |
| Inventory Turnover | 2.8 times | 2.7 times |
| Receivables Turnover | 21 days | 24 days |
| Leverage | $18.0 \%$ | $23.8 \%$ |
| Current | 4.1 times | 4.1 times |
| EPS (LTM) | 2.7 pesos | 2.8 pesos |

## Capital Expenditures

During 2009, Grupo Modelo invested 6,504 million pesos, allocated to different areas of the organization as shown in the following table:

| Area | $\mathbf{2 0 0 9}$ |
| :--- | :---: |
| Cía. Cervecera de Coahuila | $43.8 \%$ |
| Breweries and other facilities | $34.4 \%$ |
| Sales | $21.8 \%$ |

## Progress of the META program

With respect to our META (Modelo Empresarial de Transformación Administrativa) program, designed to transform the business by means of a management model based on processes and supported by the SAP technological platform, during the second semester we began implementing it at our Extra stores and, later, in the Torreón brewery, its direct distributors and service companies. We also implemented META in our corporate Headquarters and in the Coahuila brewery.

## Beer Sales

Figures in million hectoliters

| Market | 2009 | \% | 2008 | \% | Var (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic | 36.478 | 69.5\% | 35.437 | 67.7\% | 2.9\% |
| Import | 0.775 | 1.5\% | 0.839 | 1.6\% | -7.6\% |
| Total Domestic | 37.253 | 70.9\% | 36.275 | 69.3\% | 2.7\% |
| Export | 15.267 | 29.1\% | 16.034 | 30.7\% | -4.8\% |
| Total | 52.520 | 100.0\% | 52.309 | 100.0\% | 0.4\% |

Grupo Modelo S.A.B. de C.V. and Subsidiaries
Consolidated Income Statements for the twelve Months ended December 31, 2009 and 2008 Figures in millions of nominal pesos

|  | 2009 | \% | 2008 | \% | Var. \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic Sales | 42,189 | 51.5\% | 38,821 | 51.5\% | 8.7\% |
| Export Sales | 33,461 | 40.9\% | 31,022 | 41.2\% | 7.9\% |
| Other Income | 6,212 | 7.6\% | 5,520 | 7.3\% | 12.5\% |
| Total Net Sales | 81,862 | 100.0\% | 75,363 | 100.0\% | 8.6\% |
| Cost of Goods Sold | 37,834 | 46.2\% | 35,561 | 47.2\% | 6.4\% |
| Gross Profit | 44,028 | 53.8\% | 39,802 | 52.8\% | 10.6\% |
| Operating Expenses | 22,298 | 27.2\% | 20,518 | 27.2\% | 8.7\% |
| Operating Income | 21,730 | 26.5\% | 19,284 | 25.6\% | 12.7\% |
| Comprehensive Financial Result | 1,906 | 2.3\% | -1,573 | -2.1\% | -221.2\% |
| Other Expenses (Income) - Net | 1,349 | 1.6\% | 1,648 | 2.2\% | -18.2\% |
| Profit Before Tax | 18,475 | 22.6\% | 19,209 | 25.5\% | -3.8\% |
| Income Tax | 5,683 | 6.9\% | 3,445 | 4.6\% | 65.0\% |
| Deferred Income Tax | -1,401 | -1.7\% | 952 | 1.3\% | -247.2\% |
| Consolidated Net Income | 14,193 | 17.3\% | 14,812 | 19.7\% | -4.2\% |
| Net Majority Income | 8,630 | 10.5\% | 9,015 | 12.0\% | -4.3\% |
| Depreciation and Amortization | 3,787 | 4.6\% | 3,495 | 4.6\% | 8.4\% |
| Equity Income of Associates (COGS) | 545 | 0.7\% | 562 | 0.7\% | -2.8\% |
| EBITDA | 24,972 | 30.5\% | 22,217 | 29.5\% | 12.4\% |

Grupo Modelo S.A.B. de C.V. and Subsidiaries
Consolidated Balance Sheets as of December 31, 2009 and 2008
Figures in millions of nominal pesos

|  | 2009 | 2008 | \% Var |
| :---: | :---: | :---: | :---: |
| Cash \& Marketable Securities | 21,655 | 13,145 | 64.7\% |
| Total Current Assets | 45,352 | 38,699 | 17.2\% |
| Non - Current Assets | 72,011 | 66,990 | 7.5\% |
| Total Assets | 117,362 | 105,690 | 11.0\% |
| Current Liabilities | 10,968 | 9,519 | 15.2\% |
| Long Term Debt | 0 | 0 | N/A |
| Other Long Term Liabilities | 10,162 | 15,619 | -34.9\% |
| Total Liabilities | 21,130 | 25,138 | -16.0\% |
| Minority Stockholders' Equity | 22,378 | 18,731 | 19.5\% |
| Majority Stockholders' Equity | 73,854 | 61,821 | 19.5\% |
| Total Liabilities and Stockholders' Equity | 117,362 | 105,690 | 11.0\% |

Highlights - Quarterly and Cumulative
Figures in millions of nominal pesos

|  | 4Q09 | 4Q08 | Var. \% | $\underline{2009}$ | $\underline{2008}$ | Var. \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Price / Domestic HI. (pesos) | 1,158.7 | 1,077.0 | 7.6\% | 1,132.5 | 1,070.2 | 5.8\% |
| Price / Export HI. (pesos) | 2,258.0 | 1,964.1 | 15.0\% | 2,191.7 | 1,934.8 | 13.3\% |
| Price / Export HI. (dlls.) | 172.5 | 171.1 | 0.8\% | 172.0 | 173.0 | -0.6\% |
| Cost of Goods Sold/Total HI. (pesos) | 746.6 | 708.3 | 5.4\% | 720.4 | 679.8 | 6.0\% |
| Operating Expenses/Total HI. (pesos) | 469.7 | 430.7 | 9.1\% | 424.6 | 392.3 | 8.2\% |
| Export Revenues (million dlls.) | 580.9 | 599.6 | -3.1\% | 2,625.5 | 2,774.0 | -5.4\% |

## Grupo Modelo and Subsidiaries

Page 9

Annex 1: Quarterly Income Statements with Reclassification of Hedges
Figures in millions of nominal pesos

|  | First Quarter |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Q 09 | \% | 1 Q 08 | \% | Var.\% |
| Domestic Sales | 9,061 | 53.4\% | 8,764 | 53.9\% | 3.4\% |
| Export Sales | 6,433 | 37.9\% | 6,287 | 38.7\% | 2.3\% |
| Other Income | 1,471 | 8.7\% | 1,196 | 7.4\% | 23.0\% |
| Total Net Sales | 16,965 | 100.0\% | 16,247 | 100.0\% | 4.4\% |
| Cost of Goods Sold | 7,490 | 44.1\% | 7,276 | 44.8\% | 2.9\% |
| Gross Profit | 9,475 | 55.9\% | 8,970 | 55.2\% | 5.6\% |
| Operating Expenses | 4,960 | 29.2\% | 4,513 | 27.8\% | 9.9\% |
| Operating Income | 4,516 | 26.6\% | 4,457 | 27.4\% | 1.3\% |
| Comprehensive Financial Result | -237 | -1.4\% | -174 | -1.1\% | 36.3\% |
| Other Expenses (Income) - Net | 460 | 2.7\% | 239 | 1.5\% | 92.6\% |
| Profit Before Tax | 4,292 | 25.3\% | 4,393 | 27.0\% | -2.3\% |
| Income Tax | 1,641 | 9.7\% | 1,231 | -7.6\% | 33.3\% |
| Deferred Income Tax | -373 | -2.2\% | -89 | 0.5\% | 320.6\% |
| Consolidated Net Income | 3,024 | 17.8\% | 3,250 | 20.0\% | -7.0\% |
| Net Majority Income | 1,783 | 10.5\% | 2,071 | 12.7\% | -13.9\% |
| Depreciation and Amortization | 942 | 5.6\% | 848 | 5.2\% | 11.0\% |
| Equity Income of Associates (COGS) | 130 | 0.8\% | 112 | 0.7\% | 16.1\% |
| EBITDA | 5,327 | 31.4\% | 5,193 | 32.0\% | 2.6\% |


| Second Quarter |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2Q09 | \% | 2Q08 | \% | Var.\% |
| 11,417 | 50.9\% | 10,298 | 50.1\% | 10.9\% |
| 9,570 | 42.7\% | 8,907 | 43.3\% | 7.4\% |
| 1,422 | 6.3\% | 1,370 | 6.7\% | 3.8\% |
| 22,409 | 100.0\% | 20,574 | 100.0\% | 8.9\% |
| 10,360 | 46.2\% | 9,626 | 46.8\% | 7.6\% |
| 12,049 | 53.8\% | 10,948 | 53.2\% | 10.1\% |
| 5,554 | 24.8\% | 5,073 | 24.7\% | 9.5\% |
| 6,495 | 29.0\% | 5,876 | 28.6\% | 10.5\% |
| 2,595 | 11.6\% | 61 | 0.3\% | 4223.0\% |
| 372 | 1.7\% | 249 | 1.2\% | 49.4\% |
| 3,528 | 15.7\% | 5,566 | 27.1\% | -36.6\% |
| 1,280 | 5.7\% | 1,307 | 6.4\% | -2.1\% |
| -362 | -1.6\% | -151 | -0.7\% | 139.7\% |
| 2,610 | 11.6\% | 4,107 | 20.0\% | -36.4\% |
| 1,364 | 6.1\% | 2,575 | 12.5\% | -47.0\% |
| 950 | 4.2\% | 879 | 4.3\% | 8.1\% |
| 149 | 0.7\% | 163 | 0.8\% | -8.6\% |
| 7,296 | 32.6\% | 6,592 | 32.0\% | 10.7\% |


| Third Quarter |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 3Q09 | \% | 3Q08 | \% | Var.\% |
| 10,644 | 48.1\% | 9,417 | 49.5\% | 13.0\% |
| 9,857 | 44.5\% | 8,240 | 43.3\% | 19.6\% |
| 1,629 | 7.4\% | 1,358 | 7.1\% | 20.0\% |
| 22,130 | 100.0\% | 19,015 | 100.0\% | 16.4\% |
| 10,340 | 46.7\% | 9,214 | 48.5\% | 12.2\% |
| 11,790 | 53.3\% | 9,801 | 51.5\% | 20.3\% |
| 5,716 | 25.8\% | 5,141 | 27.0\% | 11.2\% |
| 6,075 | 27.4\% | 4,659 | 24.5\% | 30.4\% |
| -466 | -2.1\% | -359 | -1.9\% | 29.8\% |
| 403 | 1.8\% | 363 | 1.9\% | 11.0\% |
| 6,138 | 27.7\% | 4,655 | 24.5\% | 31.9\% |
| 1,689 | 7.6\% | 1,349 | 7.1\% | 25.2\% |
| -272 | -1.2\% | -415 | -2.2\% | -34.5\% |
| 4,721 | 21.3\% | 3,721 | 19.6\% | 26.9\% |
| 2,948 | 13.3\% | 2,225 | 11.7\% | 32.5\% |
| 963 | 4.4\% | 876 | 4.6\% | 9.9\% |
| 141 | 0.6\% | 155 | 0.8\% | -9.0\% |
| 6,896 | 31.2\% | 5,380 | 28.3\% | 28.2\% |


| Fourth Quarter |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 4Q09 | \% | $4 \mathrm{T08}$ | \% | Var. \% |
| 11,067 | 54.4\% | 10,343 | 53.0\% | 7.0\% |
| 7,602 | 37.3\% | 7,588 | 38.9\% | 0.2\% |
| 1,689 | 8.3\% | 1,596 | 8.2\% | 5.8\% |
| 20,358 | 100.0\% | 19,527 | 100.0\% | 4.3\% |
| 9,644 | 47.4\% | 9,445 | 48.4\% | 2.1\% |
| 10,713 | 52.6\% | 10,083 | 51.6\% | 6.3\% |
| 6,068 | 29.8\% | 5,791 | 29.7\% | 4.8\% |
| 4,645 | 22.8\% | 4,292 | 22.0\% | 8.2\% |
| 13 | 0.1\% | -1055 | -5.4\% | -101.2\% |
| 115 | 0.6\% | 751 | 3.8\% | -84.7\% |
| 4,517 | 22.2\% | 4,595 | 23.5\% | -1.7\% |
| 1,073 | 5.3\% | -443 | -4.4\% | -342.2\% |
| -394 | -1.9\% | 1303 | 6.7\% | -130.2\% |
| 3,839 | 18.9\% | 3,734 | 19.1\% | 2.8\% |
| 2,536 | 12.5\% | 2,145 | 11.0\% | 18.2\% |
| 933 | 4.6\% | 892 | 4.7\% | 4.6\% |
| 128 | 0.6\% | 131 | 0.7\% | -2.3\% |
| 5,451 | 26.8\% | 5,053 | 25.9\% | 7.9\% |

## Grupo Modelo and Subsidiaries

Annex 2: Cumulative Income Statements with Reclassification of Hedges
Figures in millions of nominal pesos

| Domestic Sales | 9,061 | 53.4\% | 8,764 | 53.9\% | 3.4\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Export Sales | 6,433 | 37.9\% | 6,287 | 38.7\% | 2.3\% |
| Other Income | 1,471 | 8.7\% | 1,196 | 7.4\% | 23.0\% |
| Total Net Sales | 16,965 | 100.0\% | 16,247 | 100.0\% | 4.4\% |
| Cost of Goods Sold | 7,490 | 44.1\% | 7,276 | 44.8\% | 2.9\% |
| Gross Profit | 9,475 | 55.9\% | 8,970 | 55.2\% | 5.6\% |
| Operating Expenses | 4,960 | 29.2\% | 4,513 | 27.8\% | 9.9\% |
| Operating Income | 4,516 | 26.6\% | 4,457 | 27.4\% | 1.3\% |
| Comprehensive Financial Result | -237 | -1.4\% | -174 | -1.1\% | 36.3\% |
| Other Expenses (Income) - Net | 460 | 2.7\% | 239 | 1.5\% | 92.6\% |
| Profit Before Tax | 4,292 | 25.3\% | 4,393 | 27.0\% | -2.3\% |
| Income Tax | 1,641 | 9.7\% | 1,231 | -7.6\% | 33.3\% |
| Deferred Income Tax | -373 | -2.2\% | -89 | 0.5\% | 320.6\% |
| Consolidated Net Income | 3,024 | 17.8\% | 3,250 | 20.0\% | -7.0\% |
| Net Majority Income | 1,783 | 10.5\% | 2,071 | 12.7\% | -13.9\% |
| Depreciation and Amortization | 942 | 5.6\% | 848 | 5.2\% | 11.0\% |
| Equity Income of Associates (COGS) | 130 | 0.8\% | 112 | 0.7\% | 16.1\% |
| EBITDA | 5,327 | 31.4\% | 5,193 | 32.0\% | 2.6\% |


| Second Quarter |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2Q09 | \% | 2Q08 | \% | Var.\% |
| 20,478 | 52.0\% | 19,062 | 51.8\% | 7.4\% |
| 16,003 | 40.6\% | 15,193 | 41.3\% | 5.3\% |
| 2,893 | 7.3\% | 2,566 | 7.0\% | 12.7\% |
| 39,374 | 100.0\% | 36,821 | 100.0\% | 6.9\% |
| 17,850 | 45.3\% | 16,903 | 45.9\% | 5.6\% |
| 21,524 | 54.7\% | 19,918 | 54.1\% | 8.1\% |
| 10,514 | 26.7\% | 9,585 | 26.0\% | 9.7\% |
| 11,010 | 28.0\% | 10,333 | 28.1\% | 6.6\% |
| 2,359 | 6.0\% | -113 | 0.3\% | -2224.8\% |
| 832 | 2.1\% | 487 | -1.3\% | 70.8\% |
| 7,819 | 19.9\% | 9,958 | 27.0\% | -21.5\% |
| 2,921 | 7.4\% | 2,539 | 6.9\% | 15.0\% |
| -735 | -1.9\% | 63 | 0.2\% | -1266.7\% |
| 5,633 | 14.3\% | 7,357 | 20.0\% | -23.4\% |
| 3,147 | 8.0\% | 4,646 | 12.6\% | -32.3\% |
| 1,891 | 4.8\% | 1,728 | 4.7\% | 9.8\% |
| 276 | 0.7\% | 276 | 0.8\% | 0.0\% |
| 12,625 | 32.1\% | 11,785 | 32.0\% | 7.1\% |


| Third Quarter |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 3Q09 | \% | 3Q08 | \% | Var.\% |
| 31,122 | 50.6\% | 28,478 | 51.0\% | 9.2\% |
| 25,859 | 42.0\% | 23,434 | 42.0\% | 10.3\% |
| 4,523 | 7.4\% | 3,923 | 7.0\% | 15.3\% |
| 61,504 | 100.0\% | 55,836 | 100.0\% | 10.2\% |
| 28,189 | 45.8\% | 26,117 | 46.8\% | 7.9\% |
| 33,315 | 54.2\% | 29,719 | 53.2\% | 12.1\% |
| 16,230 | 26.4\% | 14,727 | 26.4\% | 10.2\% |
| 17,085 | 27.8\% | 14,992 | 26.9\% | 14.0\% |
| 1,893 | 3.1\% | -471 | -0.8\% | -501.9\% |
| 1,234 | 2.0\% | 850 | 1.5\% | 45.2\% |
| 13,958 | 22.7\% | 14,613 | 26.2\% | -4.5\% |
| 4,610 | 7.5\% | 3,888 | 7.0\% | 18.6\% |
| -1,007 | -1.6\% | -352 | 0.6\% | 186.1\% |
| 10,354 | 16.8\% | 11,077 | 19.8\% | -6.5\% |
| 6,094 | 9.9\% | 6,871 | 12.3\% | -11.3\% |
| 2,854 | 4.6\% | 2,603 | 4.7\% | 9.6\% |
| 417 | 0.7\% | 431 | 0.8\% | -3.2\% |
| 19,521 | 31.7\% | 17,164 | 30.7\% | 13.7\% |


| Fourth Quarter |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 4Q09 | \% | $4 \mathrm{T08}$ | \% | Var. \% |
| 42,189 | 51.5\% | 38,821 | 51.5\% | 8.7\% |
| 33,461 | 40.9\% | 31,022 | 41.2\% | 7.9\% |
| 6,212 | 7.6\% | 5,520 | 7.3\% | 12.5\% |
| 81,862 | 100.0\% | 75,363 | 100.0\% | 8.6\% |
| 37,834 | 46.2\% | 35,561 | 47.2\% | 6.4\% |
| 44,028 | 53.8\% | 39,802 | 52.8\% | 10.6\% |
| 22,298 | 27.2\% | 20,518 | 27.2\% | 8.7\% |
| 21,730 | 26.5\% | 19,284 | 25.6\% | 12.7\% |
| 1,906 | 2.3\% | -1526 | -2.0\% | -224.9\% |
| 1,349 | 1.6\% | 1601 | 2.1\% | -15.7\% |
| 18,475 | 22.6\% | 19,209 | 25.5\% | -3.8\% |
| 5,683 | 6.9\% | 3,445 | 4.6\% | 65.0\% |
| -1,401 | -1.7\% | 952 | 1.3\% | -247.2\% |
| 14,193 | 17.3\% | 14,812 | 19.7\% | -4.2\% |
| 8,630 | 10.5\% | 9,015 | 12.0\% | -4.3\% |
| 3,787 | 4.6\% | 3,495 | 4.6\% | 8.4\% |
| 545 | 0.7\% | 562 | 0.7\% | -2.8\% |
| 24,972 | 30.5\% | 22,217 | 29.5\% | 12.4\% |

## Grupo Modelo Conference Call

Grupo Modelo will host a conference call to discuss the fourth quarter 2008 financial results on Friday, February $19^{\text {th }}, 2010$, at 9:00 a.m. Central Time (10:00 a.m. Eastern). The conference call can be accessed 10 minutes before it begins by dialing 1-877-941-4774 within the U.S., or from international locations by dialing into the U.S. at 1-480-629-9760 with conference ID: "4221456". A live listen-only webcast of the conference call, together with a copy of this press release will be available on the Internet at Grupo Modelo's Web site: www.gmodelo.com in the Investor Relations section, prior to the call.

## Forward-Looking Statements

This press release may include certain expectations regarding the financial and operating performance of Grupo Modelo and its Subsidiaries. Such forward-looking statements are based on management's best estimates using current and known information. However, such statements and expectations may vary due to facts, circumstances and events beyond the control of Grupo Modelo and its Subsidiaries.

Grupo Modelo, founded in 1925, is the leader in Mexico in beer production, distribution and marketing, with 63.3\% of the total (domestic and export) market share, as of December 31, 2009. It has seven brewing plants in Mexico, with a total annual installed capacity of 60 million hectoliters. Currently, it brews and distributes 13 brands, including Corona Extra, the number one Mexican beer sold in the world, Modelo Especial, Victoria, Pacífico and Negra Modelo. It exports five brands and is present in 159 countries. It is the importer of Anheuser-Busch InBev's products in Mexico, including Budweiser, Bud Light and O'Doul's. It also imports the Chinese Tsingtao brand and the Danish beer Carlsberg. Through a strategic alliance with Nestlé Waters, it produces and distributes in Mexico the bottled water brands Sta. María and Nestlé Pureza Vital, among others. Grupo Modelo trades in the Mexican Stock Exchange since 1994 with the ticker symbol GMODELOC. It also quotes as an ADR under the ticker GPMCY in the OTC markets and in Latibex in Spain as XGMD.

## Investor Relations

