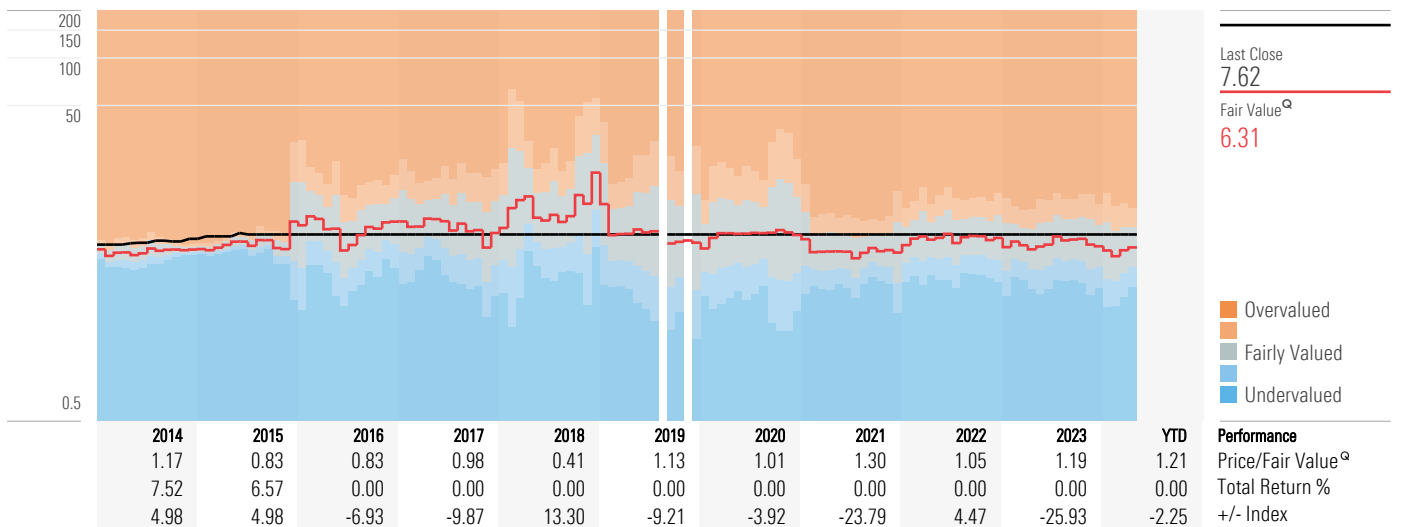


Grupo Modelo SAB de CV Class C XGMD ★★★ Q 4 Apr 2024, 22:37 UTC

Economic Moat ^Q	Uncertainty ^Q	Price/Fair Value ^Q	ESG Risk Rating Assessment ¹	Trailing Dividend Yield %	Market Cap	Investment Style	Sector	Industry
Wide	Very High	1.2	—	—	33.7117 Bil	—	Consumer Defensive	Beverages - Brewers



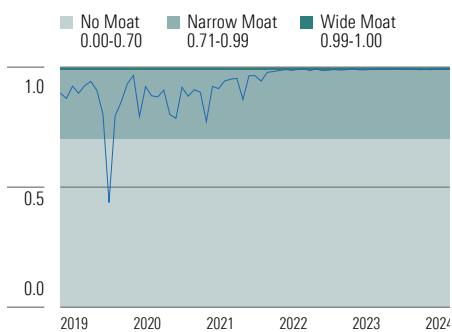
As of 4 Apr 2024 | Index: Morningstar Mexico GR MXN. Fair Value data as of 4 Apr 2024, 22:37 UTC.

¹The ESG Risk Rating Assessment is a representation of Sustainalytics' ESG Risk Rating. Lee Davidson, Chief Analytics Officer for Morningstar, Inc, oversees the methodology that supports Quantitative Fair Value Estimates and Quantitative Star Ratings. Mr. Davidson is guided by the Morningstar, Inc. Code of Ethics in carrying out his responsibilities. For information regarding Conflicts of Interests, visit <http://global.morningstar.com/equitydisclosures>.

Key Metrics as of 1 Apr 2024

Metrics	Value	Percentile in Sector
Earnings Yield (%)	1.5	34.0
Sales Yield (%)	0.1	2.0
Book Value Yield (%)	24.6	25.0
Return on Assets (%)*	6.6	73.0
Revenue(Bil)*	6.1	79.0
Market Value (Bil)	8.4	83.0
Enterprise Value (Bil)	10.3	82.0
EV/MV Ratio	1.2	57.0
Volatility TTM (%)	0.0	4.0
Drawdown TTM (%)	0.0	5.0
Volume	0.0	4.0

Economic Moat ^Q History as of 4 Apr 2024



Business Description

Grupo Modelo SAB de CV is engaged in production, distribution, and marketing of beer. The company brews and distributes brands, including Corona Extra, Modelo Especial, Victoria, Pacifico and Negra Modelo. It exports eight brands and has a presence in more than 180 countries. The global portfolio includes Budweiser, Bud Light, Bud Light Platinum, Bud Light Ritas, Stella Artois, Michelob Ultra and O'Doul's non-alcoholic beer, produced by Anheuser-Busch InBev. Through a strategic alliance with Nestlé Waters, it distributes the brands of bottled water Sta. María and Nestlé Pureza Vital in Mexico.

Valuation ^Q as of 4 Apr 2024

Grupo Modelo SAB de achieves a 3-star quantitative star rating based on Morningstar's equity model. This reflects the company's valuation and uncertainty scores under this assessment system. The Quantitative Fair Value estimate is 6.24, below the previous closing price of 7.62. The stock has been trading between a 8.11% discount and 43.42% premium to its quantitative fair value over the past year. The stock's current valuation rating sits at the 95th percentile in the coverage universe and 95th percentile in the consumer defensive sector (higher percentile indicates more undervalued). The quantitative uncertainty rating for Grupo Modelo SAB de is Very High. Our quantitative star rating remains unchanged over the past year; the uncertainty rating last differed on 02/23/2024, when it was Extreme. The main drivers of the company's valuation and uncertainty are its book value yield and earnings yield. The book value yield of 24.62% falls at the 24th percentile in the equity universe and the 25th percentile in its sector. The earnings yield of 1.52% corresponds to the 43rd percentile overall and the

34th percentile in the industry.

Economic Moat ^Q as of 4 Apr 2024

Morningstar maintains a Wide quantitative moat rating on the company. The firm's quantitative moat score of 0.99 sits at the 93rd percentile in the consumer defensive sector, the maximum of its moat scores over the past year. The quantitative financial health rating for Grupo Modelo SAB de is Strong. Its financial health score, termed Distance to Default, sits at the 79th percentile in the universe and 80th percentile in the sector. The significant drivers of these ratings are the company's book value yield and annualized trailing 12-month volatility. The book value yield for Grupo Modelo SAB de is 24.62%, and its annualized trailing 12-month volatility is 0.00%. They sit at the 24th and 5th percentile in the global equity universe, respectively.

Fundamentals as of 4 Apr 2024

The data is not available to drive this analysis

Contact

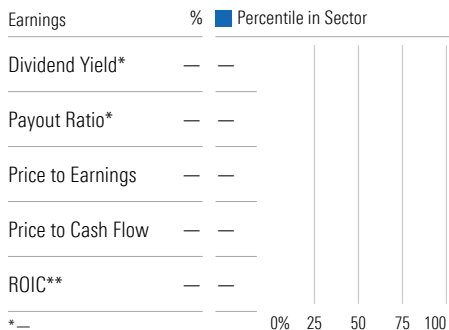
Javier Barris Sierra No. 555, Mexico DF, — 01210 +52 5522660000

<https://www.gmodelo.mx>

Grupo Modelo SAB de CV Class C XGMD ★★★ Q 4 Apr 2024, 22:37 UTC

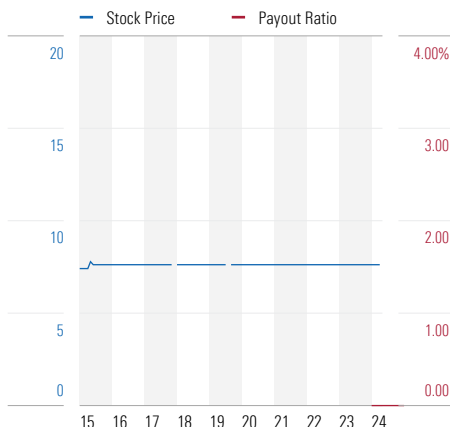
Economic Moat ^Q	Uncertainty ^Q	Price/Fair Value ^Q	ESG Risk Rating Assessment ¹	Trailing Dividend Yield %	Market Cap	Investment Style	Sector	Industry
Wide	Very High	1.2	—	—	33.7117 Bil	—	Consumer Defensive	Beverages - Brewers

Earnings as of 1 Apr 2024

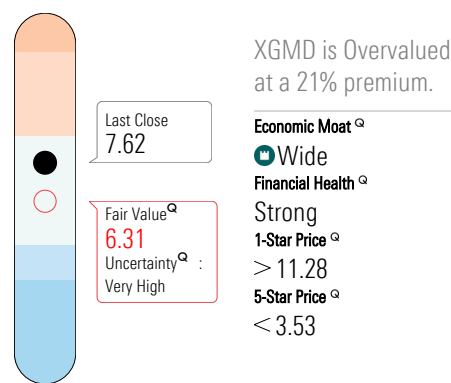


*—
**1 Apr 2024

Dividends as of 4 Apr 2024



Valuation ^Q as of 4 Apr 2024



Economic Moat ^Q
Wide
Financial Health ^Q
Strong
1-Star Price ^Q
> 11.28
5-Star Price ^Q
< 3.53

Financials as of 4 Apr 2024 (Fiscal Year End 31 Dec 2015)

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD	Fiscal
Revenue (Bil)	33.12	—	—	—	—	—	—	—	—	—	7.34	Revenue (Bil)
Operating Income (Mil)	6,506	—	—	—	—	—	—	—	—	—	3,264	Operating Income (Mil)
Operating Margin (%)	19.64	—	—	—	—	—	—	—	—	—	44.46	Operating Margin (%)
Net Income (Mil)	8,679	—	—	—	—	—	—	—	—	—	5,198	Net Income (Mil)
Diluted Earnings/Share	1.96	—	—	—	—	—	—	—	—	—	1.17	Diluted Earnings/Share
Operating Cash Flow (Bil)	15.89	—	—	—	—	—	—	—	—	—	4.47	Operating Cash Flow (Bil)
Capital Spending (Mil)	-4,764	—	—	—	—	—	—	—	—	—	-1,340	Capital Spending (Mil)
Free Cash Flow (Bil)	11.12	—	—	—	—	—	—	—	—	—	3.13	Free Cash Flow (Bil)
Avg Shares Outstand(Mil)	4,424	—	—	—	—	—	—	—	—	—	4,442	Avg Shares Outstand(Mil)

Valuation as of 4 Apr 2024

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Current	Calendar
Price/Fair Value ^Q	1.17	0.83	0.83	0.98	0.41	1.13	1.01	1.30	1.05	1.19	1.21	Price/Fair Value ^Q
Price/Sales	5.99	—	—	—	—	—	—	—	—	—	905.50	Price/Sales
Price/Earnings	35.26	—	—	—	—	—	—	—	—	—	65.92	Price/Earnings
Price/Cash Flow	24.63	—	—	—	—	—	—	—	—	—	34.29	Price/Cash Flow
Price/Book	4.01	—	—	—	—	—	—	—	—	—	4.06	Price/Book

Operating Performance as of — (Fiscal Year End 31 Dec 2015)

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Q3	Fiscal (%)
Return on Assets	4.47	—	—	—	—	—	—	—	—	—	1.37	Return on Assets
Return on Equity	5.56	—	—	—	—	—	—	—	—	—	1.71	Return on Equity
Rtn on Invested Capital	5.37	—	—	—	—	—	—	—	—	—	1.61	Rtn on Invested Capital

Dividends as of —

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Current	Calendar (%)
Dividend Per Share	—	—	—	—	—	—	—	—	—	—	—	Dividend Per Share
Trailing Dividend Yield	—	—	—	—	—	—	—	—	—	—	—	Trailing Dividend Yield
Buyback Yield	0.01	—	—	—	—	—	—	—	—	—	0.0	Buyback Yield

Appendix

Economic Moat [®]History as of 4 Apr 2024 (No Moat: 0.00-0.70, Narrow Moat: 0.70-0.99, Wide Moat: 0.99-1.00)

Year	January	February	March	April	May	June	July	August	September	October	November	December
2024	0.99	0.99	0.99	0.99	—	—	—	—	—	—	—	—
2023	0.99	0.99	0.99	0.99	0.99	0.99	0.99	0.99	0.99	0.99	0.99	0.99
2022	0.99	0.99	0.99	0.99	0.99	0.99	0.99	0.99	0.99	0.99	0.99	0.99
2021	0.77	0.92	0.91	0.94	0.95	0.95	0.87	0.96	0.96	0.94	0.98	0.98
2020	0.97	0.79	0.92	0.88	0.88	0.90	0.80	0.79	0.92	0.88	0.91	0.90
2019	0.89	0.87	0.92	0.89	0.92	0.94	0.90	0.80	0.44	0.80	0.86	0.93

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Morningstar's quantitative equity ratings consist of: (i) Quantitative Fair Value Estimate, (ii) Quantitative Star Rating, (iii) Quantitative Uncertainty, (iv) Quantitative Economic Moat, and (v) Quantitative Financial Health (collectively the "Quantitative Ratings").

The Quantitative Ratings are calculated daily and derived from the analyst-driven ratings of a company's peers as determined by statistical algorithms. Morningstar, Inc. ("Morningstar", "we", "our") calculates Quantitative Ratings for companies whether or not it already provides analyst ratings and qualitative coverage. In some cases, the Quantitative Ratings may differ from the analyst ratings because a company's analyst-driven ratings can significantly differ from other companies in its peer group.

i. **Quantitative Fair Value Estimate:** Intended to represent Morningstar's estimate of the per share dollar amount that a company's equity is worth today. Morningstar calculates the Quantitative Fair Value Estimate using a statistical model derived from the Fair Value Estimate Morningstar's equity analysts assign to companies. Please go to <http://global.morningstar.com/equitydisclosures> for information about Fair Value Estimate Morningstar's equity analysts assign to companies.

ii. **Quantitative Economic Moat:** Intended to describe the strength of a firm's competitive position. It is calculated using an algorithm designed to predict the Economic Moat rating a Morningstar analyst would assign to the stock. The rating is expressed as Narrow, Wide, or None.

Narrow – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 70% but less than 99%.

Wide – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 99%.

None – assigned when the probability of an analyst receiving a "Wide Moat" rating by an analyst is less than 70%.

iii. **Quantitative Star Rating:** Intended to be the summary rating based on the combination of our Quantitative Fair Value Estimate, current market price, Quantitative Uncertainty Rating, and momentum. The rating is expressed as One-Star, Two-Star, Three-Star, Four-Star, and Five-Star.

★ – the stock is overvalued with a reasonable margin of safety.

*Log (Quant FVE/Price) < -1*Quantitative Uncertainty*

*Micro-Caps: Log (Quant FVE/Price) < -1.5*Quantitative Uncertainty*

★★ – the stock is somewhat overvalued.

*Log (Quant FVE/Price) between (-1*Quantitative Uncertainty, -0.5*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (-1.5*Quantitative Uncertainty, -0.75*Quantitative Uncertainty)*

★★★ – the stock is approximately fairly valued.

*Log (Quant FVE/Price) between (-0.5*Quantitative Uncertainty, 0.5*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (-0.75*Quantitative Uncertainty, 0.75*Quantitative Uncertainty)*

★★★★ – the stock is somewhat undervalued.

*Log (Quant FVE/Price) between (0.5*Quantitative Uncertainty, 1*Quantitative*

Uncertainty)

*Micro-Caps: Log (Quant FVE/Price) between (0.75*Quantitative Uncertainty, 1.5*Quantitative Uncertainty)*

★★★★★ – the stock is undervalued with a reasonable margin of safety.

*Log (Quant FVE/Price) > 1*Quantitative Uncertainty*

*Micro-Caps: Log (Quant FVE/Price) > 1.5*Quantitative Uncertainty*

After the initial calculation for the star rating, there is a final filtering step based on the momentum of the company. We rank the companies based on their 12-1 month momentum, then restrict those below the 30th percentile to a maximum of 3 stars.

iv. **Quantitative Uncertainty:** Intended to represent Morningstar's level of uncertainty about the accuracy of the Quantitative Fair Value Estimate. Generally, the lower the Quantitative Uncertainty, the narrower the potential range of outcomes for that particular company. The rating is expressed as Low, Medium, High, Very High, and Extreme.

Low – the interquartile range for possible fair values is less than 10%

Medium – the interquartile range for possible fair values is less than 15% but greater than 10%

High – the interquartile range for possible fair values is less than 35% but greater than 15%

Very High – the interquartile range for possible fair values is less than 80% but greater than 35%

Extreme – the interquartile range for possible fair values is greater than 80%

v. **Quantitative Financial Health:** Intended to reflect the probability that a firm will face financial distress in the near future. The calculation uses a predictive model designed to anticipate when a company may default on its financial obligations. The rating is expressed as Weak, Moderate, and Strong.

Weak – assigned when Quantitative Financial Health < 0.2

Moderate – assigned when Quantitative Financial Health is between 0.2 and 0.7

Strong – assigned when Quantitative Financial Health > 0.7

Other Definitions

i. **Last Close** – Price of the stock as of the close of the market of the last trading day before date of the report.

ii. **Quantitative Valuation** – Using the below terms, intended to denote the relationship between the security's **Last Price** and Morningstar's quantitative fair value estimate for that security.

Undervalued – Last Price is below Morningstar's quantitative fair value estimate.

Fairly Valued – Last Price is in line with Morningstar's quantitative fair value estimate.

Fairly Valued – Last Price is in line with Morningstar's quantitative fair value estimate.

Overvalued – Last Price is above Morningstar's quantitative fair value estimate.

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Sustainalytics analyzes over 1,300 data points to assess a company's exposure to and management of ESG risks. In other words, ESG Risk Ratings measures a company's unmanaged ESG Risks represented as a quantitative score. Unmanaged Risk is measured on an open-ended scale starting at zero (no risk) with lower scores representing less unmanaged risk and, for 95% of cases, the unmanaged ESG Risk score is below 50.

Based on their quantitative scores, companies are grouped into one of five Risk Categories (negligible, low, medium, high, severe). These risk categories are absolute, meaning that a 'high risk' assessment reflects a comparable degree

of unmanaged ESG risk across all subindustries covered.

The ESG Risk Rating Assessment is a visual representation of Sustainalytics ESG Risk Categories on a 1 to 5 scale. Companies with Negligible Risk = 5 Globes, Low Risk = 4, Medium Risk = 3 Globes, High Risk = 2 Globes, Severe Risk = 1 Globe. For more information, please visit sustainalytics.com/esg-ratings/

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